

Project Title: Field Service WorkOrder Optimization

Project Overview:

The **Field Service Work Order Optimization System** is a comprehensive solution designed to enhance the operational efficiency of companies providing field services, such as installations and repairs. This project addresses the challenges associated with the assignment and management of work orders, ensuring that tasks are efficiently matched to technicians based on their location, availability, and skill set.

By leveraging Salesforce's Field Service Lightning, custom Apex classes, and custom objects, the system offers a robust platform for field service management. It utilizes a prioritization algorithm that strategically assigns work orders, optimizing resource allocation and ensuring that tasks are directed to the most appropriate technician. Automated communication features keep technicians informed of their assignments in real-time, while the system's analytics capabilities provide insights for continuous improvement in service delivery.

This solution delivers significant benefits, including enhanced operational efficiency, reduced operational costs, and improved customer satisfaction. Ultimately, the project aims to increase technician productivity, ensure timely completion of service tasks, and support the organization's long-term objectives of operational excellence and superior customer experience in the field service sector.

2. Objectives

Business Goals

- Streamline field service operations by automating work order assignments.
- Improve technician productivity and reduce response times for service tasks.
- Enhance data accuracy and ensure real-time updates on work order statuses.

Specific Outcomes

- Creation of custom objects for managing technicians, work orders, and assignments.
- Development of a custom Lightning App to support field service operations.
- Automated work order assignment and status updates through Apex triggers.
- Real-time reporting and dashboards for monitoring work order metrics.

3. Salesforce Key Features and Concepts Utilized

This project leverages several key Salesforce features and concepts:

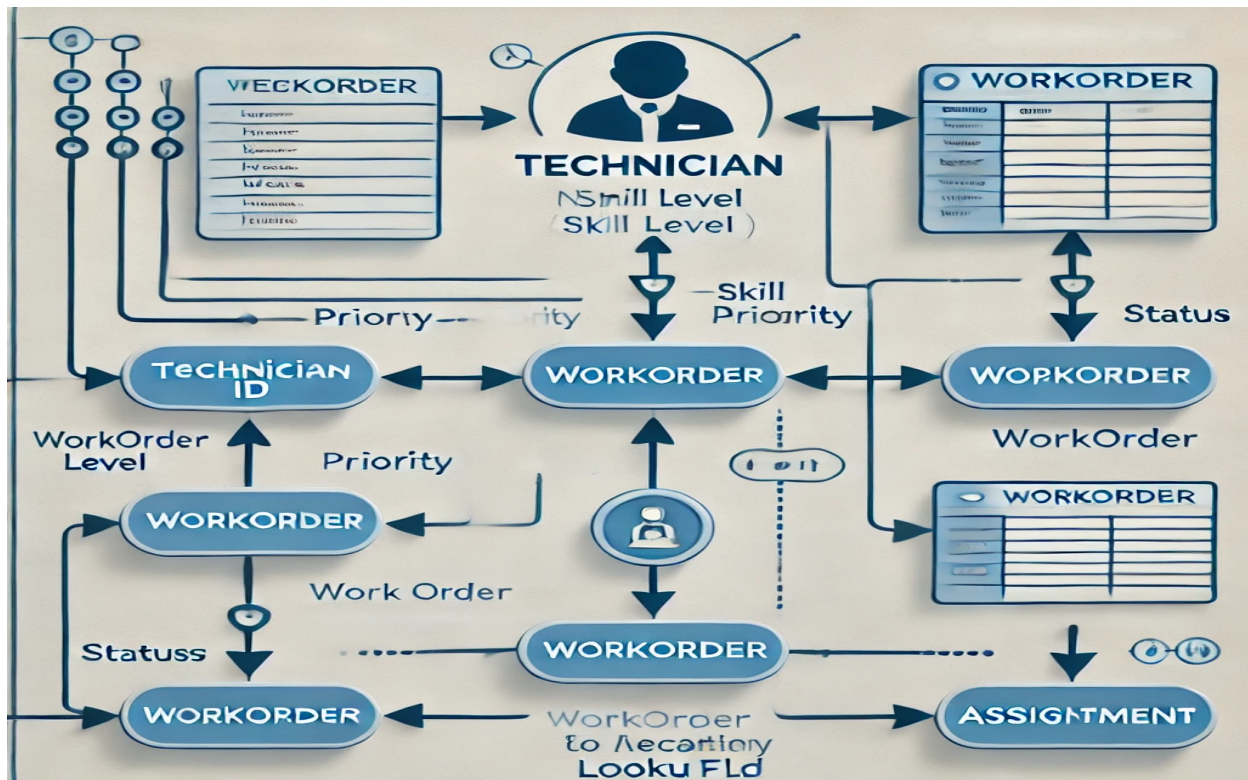
- **Custom Objects:** Created Technician, WorkOrder, and Assignment objects to manage field service data.
- **Custom Tabs:** Set up custom tabs to provide quick access to work order management within the Lightning App.
- **Lightning App:** Developed a custom Lightning app to enhance user interface and navigation for field service users.
- **Fields & Relationships:** Utilized lookup and formula fields to link objects and perform calculations.
- **Profiles & User Management:** Defined Technician Profiles with specific permissions to control access.
- **Apex Triggers and Classes:** Automated work order processes through triggers and scheduled classes.
- **Reports and Dashboards:** Configured reports and dashboards to track key metrics such as work order completion and technician performance.

4. Detailed Steps to Solution Design

4.1 Data Model Design

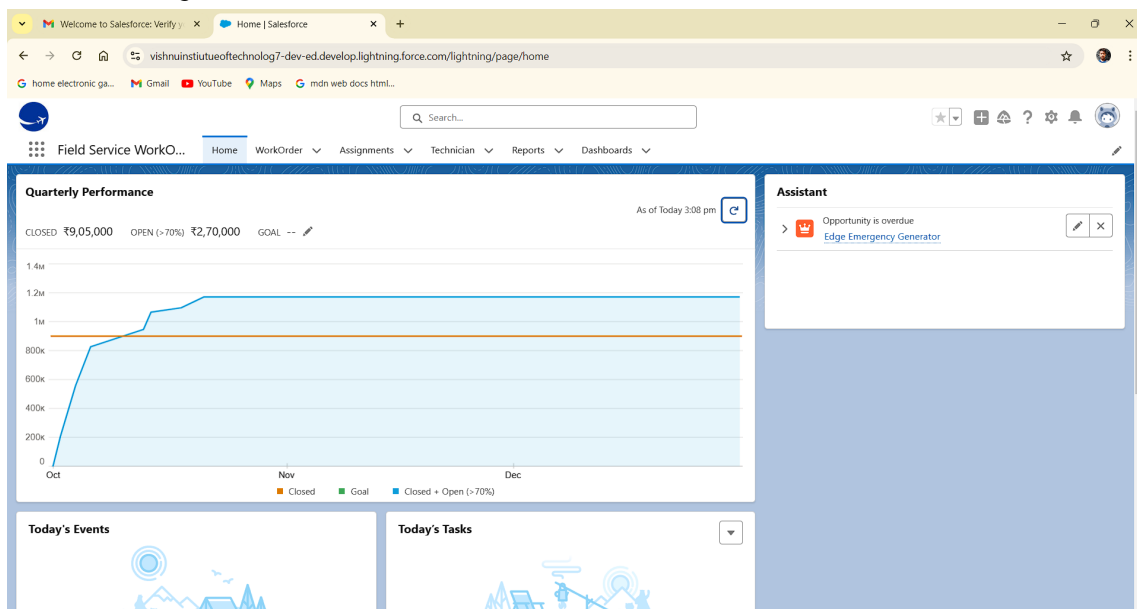
- **Technician Object:** Contains fields for Technician ID, Skill Level, Location, and Availability.
- **WorkOrder Object:** Includes fields for WorkOrder Number, Priority, Status, and Assigned Technician.
- **Assignment Object:** Links WorkOrders to Technicians using lookup fields for easy relationship management.

- **Screenshot:** data model diagram to show relationships between Technician, WorkOrder, and Assignment objects.



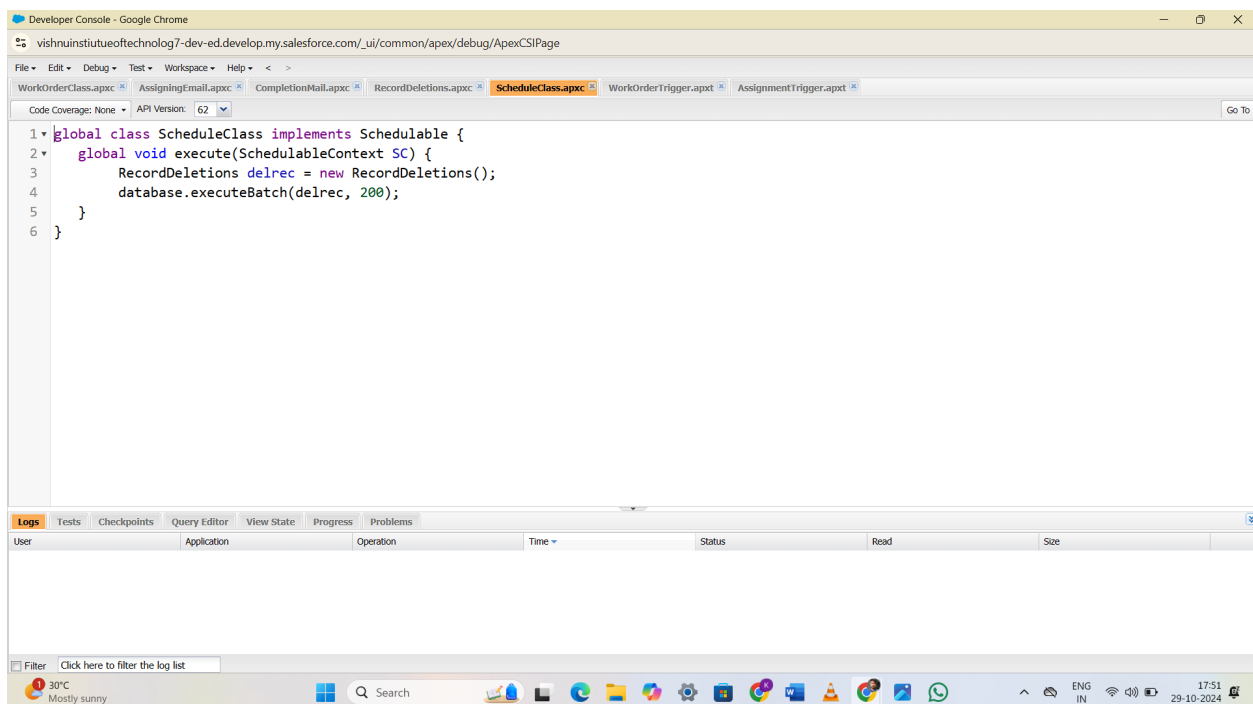
4.2 User Interface Design

- Created custom tabs for easy access to WorkOrder and Technician data.
- Designed a Lightning App with accessible tabs for each custom object, tailored for field service needs.
- **Screenshot:** the custom Lightning App interface and tab layout for WorkOrder management.



4.3 Business Logic Implementation

- **Apex Trigger:** Implemented a trigger on the WorkOrder object to update the status automatically when assigned to a technician.
- **Scheduled Apex Class:** Created a scheduled class to run nightly and update technician availability based on completed work orders.
- **Screenshot:** the Apex trigger and the scheduled class.



The screenshot shows the Salesforce Developer Console interface. The top bar indicates the browser is Google Chrome and the URL is vishnuinstituteoftechnology7-dev-ed.develop.my.salesforce.com/_ui/common/apex/debug/ApexCSIPage. The file explorer shows several Apex files, with 'WorkOrderTrigger.apxt' selected. The code editor displays the following Apex trigger code:

```
1 trigger WorkOrderTrigger on WorkOrder__c (after insert, after update) {
2     if (Trigger.IsAfter && Trigger.IsInsert) {
3         WorkOrderClass.workOrder(trigger.new);
4     }
5     if (Trigger.IsAfter && Trigger.IsUpdate) {
6         CompletionMail.sendEmailMsg(trigger.New);
7     }
8 }
```

Below the code editor, there are tabs for 'Logs', 'Tests', 'Checkpoints', 'Query Editor', 'View State', 'Progress', and 'Problems'. The 'Logs' tab is active, showing a table with columns: User, Application, Operation, Time, Status, Read, and Size.

5. Testing and Validation

Testing was conducted to ensure the functionality and reliability of the solution:

- **Unit Testing:** Developed test classes for all Apex triggers and classes to verify that they work as expected.
- field technicians.
- **Integration Testing:** Ensured that custom objects and fields integrate smoothly with Salesforce's existing features.
- **Example:** Describe the testing process with example test cases and expected outcomes for each scenario.

- **Screenshot:** test coverage reports for Apex classes and triggers

The image displays two screenshots of the Salesforce Developer Console, showing Apex code for email assignment and a trigger.

Top Screenshot: AssigningEmail.apxc

```

1 public class AssigningEmail {
2     public static void sendEmailmsg(List<Assignment__c> assRec){
3         List<messaging.SingleEmailMessage> myVar = new List<messaging.SingleEmailMessage>();
4         Map<id,Technician__c> technicians = new Map<id,Technician__c>([SELECT Id, Phone__c, Location__c, Skills__c, Name__c, Email__c, Availability__c
5         try{
6             for(Assignment__c con : assRec){
7                 if(con.Technician_ID__c != null){
8                     messaging.SingleEmailMessage mail = new messaging.SingleEmailMessage();
9                     List<String> sendTo = new List<String>();
10                    sendTo.add(technicians.Get(con.Technician_ID__c).Email__c);
11                    mail.setToAddresses(sendTo);
12                    string subject = 'WorkOrder Assignment ';
13                    mail.setSubject(subject);
14                    string body = 'The following WorkOrder has been assigned to you ';
15                    mail.setHTMLbody(body);
16                    myVar.add(mail);
17                }
18            }
19            Messaging.sendEmail(myvar);
20        }
21        catch(exception e){
22            system.debug('Error -----> ' + e.getMessage());
23        }
24    }
25 }

```

Bottom Screenshot: AssignmentTrigger.apxt

```

1 trigger AssignmentTrigger on Assignment__c (after insert) {
2     if(Trigger.IsAfter && Trigger.IsInsert){
3         AssigningEmail.sendEmailmsg(Trigger.New);
4     }
5 }

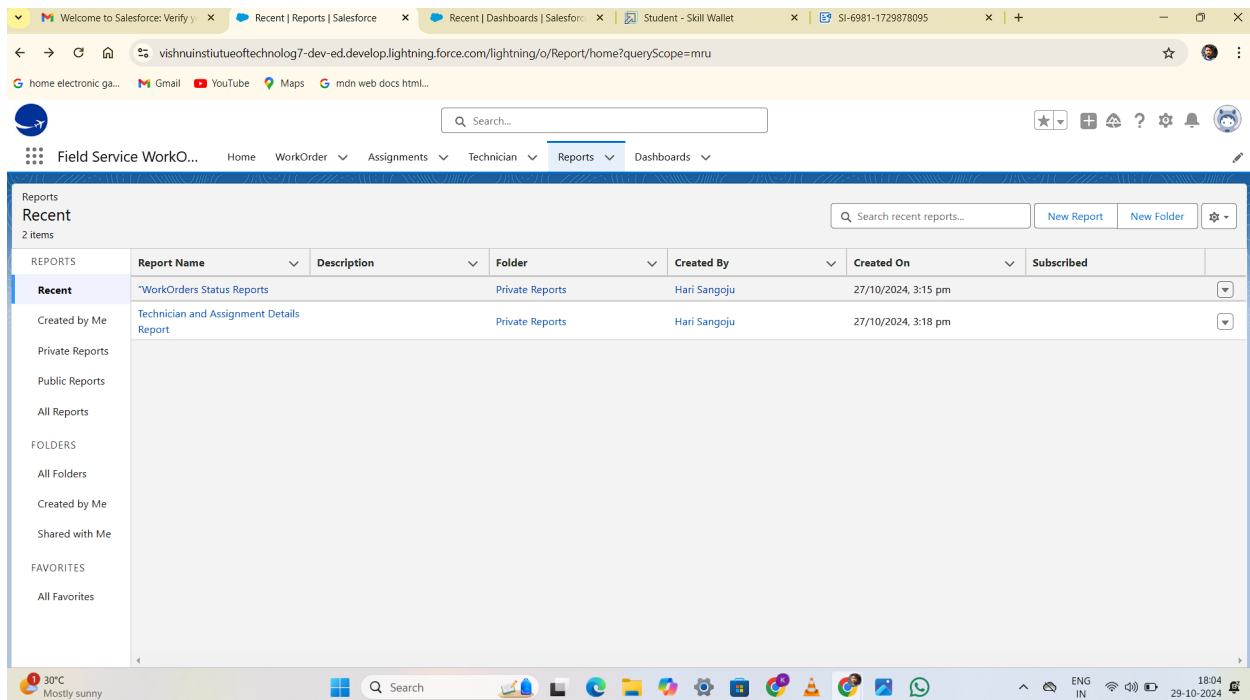
```

Both screenshots show the Developer Console interface with the Apex code editor, a Log tab, and a Windows taskbar at the bottom.

6. Key Scenarios Addressed by Salesforce in the Implementation Project

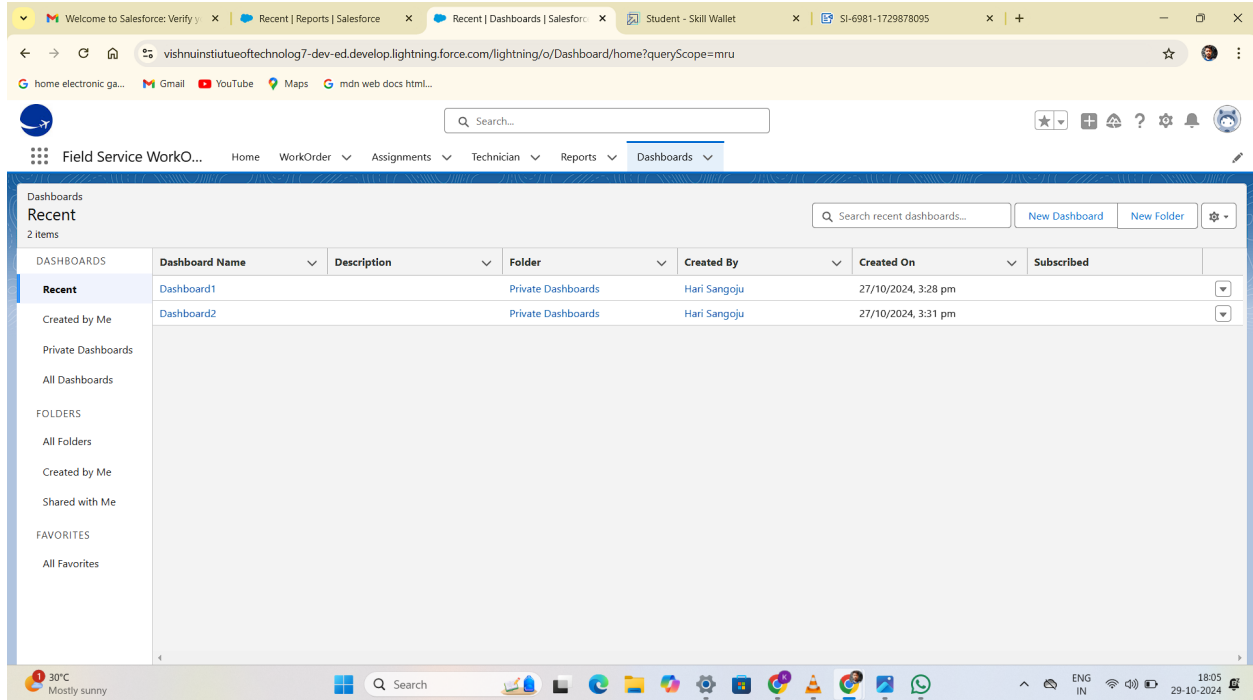
This project addresses several key scenarios that Salesforce can handle effectively:

- **Automated Technician Assignment:** Automatically assigns work orders to technicians based on availability and skills.
- **Real-Time Status Updates:** Provides real-time updates to work order statuses, ensuring that field service managers have up-to-date information.
- **Efficient Resource Allocation:** Utilizes Salesforce's scheduling capabilities to ensure that technicians are allocated based on task priority and urgency.
- **Dashboard Insights:** Generates reports and dashboards that give insights into technician performance, work order completion rates, and overall field service efficiency.
- **Screenshot:** dashboards and reports



The screenshot displays the Salesforce Reports interface. The top navigation bar includes tabs for 'Welcome to Salesforce: Verify', 'Recent | Reports | Salesforce', 'Recent | Dashboards | Salesforce', 'Student - Skill Wallet', and 'SI-6981-1729878095'. The browser address bar shows the URL: `vishnuinstituteoftechnolog7-dev-ed.develop.lightning.force.com/lightning/o/Report/home?queryScope=mru`. The main interface features a search bar and a sidebar with navigation options: 'Field Service WorkO...', 'Home', 'WorkOrder', 'Assignments', 'Technician', 'Reports', and 'Dashboards'. The 'Reports' section is active, showing a list of recent reports. The table below summarizes the data shown in the screenshot:

REPORTS	Report Name	Description	Folder	Created By	Created On	Subscribed
Recent	WorkOrders Status Reports		Private Reports	Hari Sangoju	27/10/2024, 3:15 pm	
Created by Me	Technician and Assignment Details Report		Private Reports	Hari Sangoju	27/10/2024, 3:18 pm	
Private Reports						
Public Reports						
All Reports						
FOLDERS						
All Folders						
Created by Me						
Shared with Me						
FAVORITES						
All Favorites						



7. Conclusion

Summary of Achievements

- Successfully developed and deployed a Field Service Optimization solution using Salesforce.
- Achieved automation of work order assignments and status updates through custom objects and Apex triggers.
- Enhanced user experience through a custom Lightning App designed specifically for field service management.
- Implemented real-time reporting and dashboards that provide actionable insights for management.