

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>Doctor who performs medical operations (surgery).</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>The customers must reduce the usage of power consumption.</div> <div>They should maintain a stable connection to run the software.</div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div></div> <div>Before Doctors used the assistant to process the images.</div> <div>But now a days with the help of this gesture-based tool the doctors can blur, rotate and resize the images accordingly without anyone help.</div>	Explore AS, differentiate	
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&amp;P</div></div> <div>Customer should understand the software properly so that he/she can work efficiently with software.</div> <div>Without knowledge of software, customer can feel difficulties to use the software.</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>Customer think that these technologies are expensive right now. So, that's why some kind of delay occurs in implementation.</div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>If customer faces some issues in the designed software, then they will contact our technical team.</div> <div>The technical team will resolve the issues which are faced by our customers.</div>		Focus on J&P, tap into BE, understand RC
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<div>3. TRIGGERS<div>TR</div></div> <div>Since software allows the surgeon to keep hand remain sterile, which triggers the customer to use software.</div>	<div>10. YOUR SOLUTION<div>SL</div></div> <div>The Gesture-based tool is completely based on the hand moment and it act accordingly to its trained datasets.</div> <div>It will be helpful to the doctors to do their surgeries in quick and easier way.</div>	<div>8.CHANNELS of BEHAVIOUR<div>CH</div></div> <div>Online: Extracts channels from behavior block.</div> <div>Offline: Extracts channels from behavior block and is used for customer's deployment.</div>	Identify strong TR & EM		
<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>Before customer used hands for analysing patient's description at their place.</div> <div>But now a days customer uses the software (gesture tool) ,so customer feeling smart.</div>					