

Due date: 10/20/2015

You are to extend your ordering application to support the Xerox sales portal with the following features:

- 1) Add a Xerox sales person role to enable a sales person to negotiate prices.
- 2) Use the range pricing ideas we discussed in class to support a flexible pricing model for sales people. This will include floor, ceiling, target prices.
- 3) All the system to auto-calculate the sales person commission in real-time (as products are added). You are responsible for coming up with creative ideas for how to compensate the sales person.

In addition, provide the following business intelligence analytics:

- 4) The top 3 sales persons by sales volume
- 5) The most popular product by sales volume
- 6) For each sales person how many products sold above target price.
- 7) For each sales person, how many products sold below target price.
- 8) Who is our best customer by sales volume.
- 9) The total commission paid for each sales person.

This report must be a separate use-case/role with a well designed screen set.