SALESFORCE PROJECT

RECRUITING ASSISTANCE FOR THE HR MANAGERS

TEAM MEMEBERS

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Salesforce

• Salesforce helps businesses keep track of customer interactions and sales data. It can manage leads, contacts, opportunities, and cases. Salesforce also offers several features to help businesses automate their sales and marketing processes, such as email marketing, lead capture, and lead scoring. CRM systems like Salesforce can help businesses improve their customer service and sales operations.

CRM Importance

- Customer relationship management is the most effective and efficient way to maintain and develop customer relationships.
- CRM is more than just a business concept; it also envisions strong interpersonal bonds. This kind of bonding drives the business to new heights of success.
- The more sophisticated the strategies used to implement customer relationship management, the stronger and more fruitful the business, it is believed.

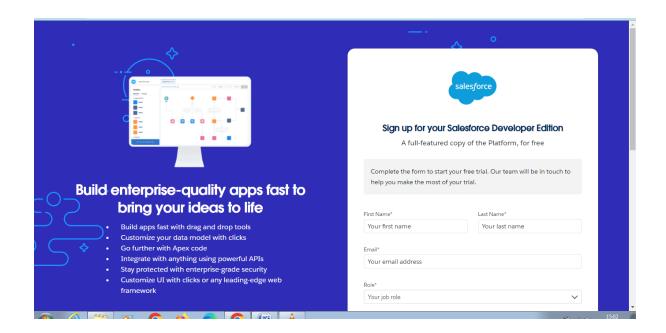


Project Description

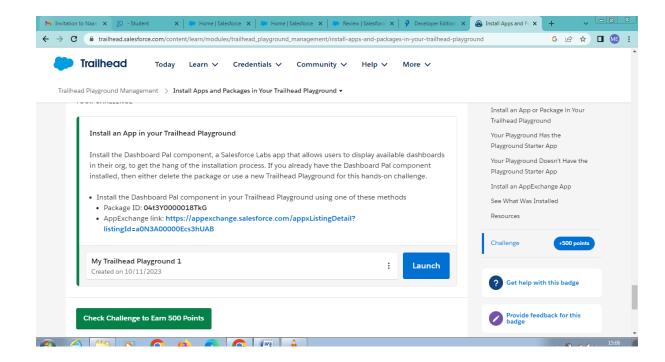
In this project, we use custom objects, Relationships, page layouts to give the HR team easy access to data they need on an existing app more efficient for the HR team we create custom object and relationships to store and access the data more efficiently. We install an unmanaged package in the org to get metadata that acts as existing data in the recruitment app.

Procedure for the project

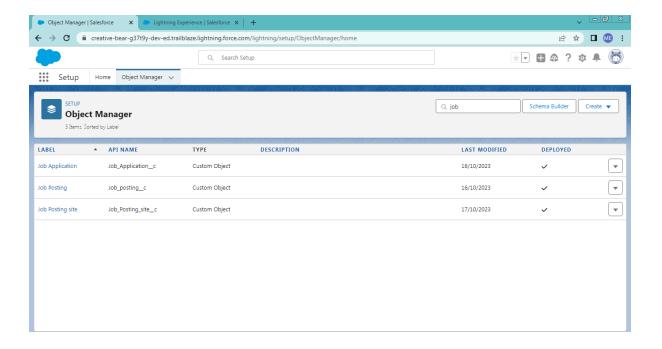
1. Creating Salesforce account using the URL https://developer.salesforce.com/signup

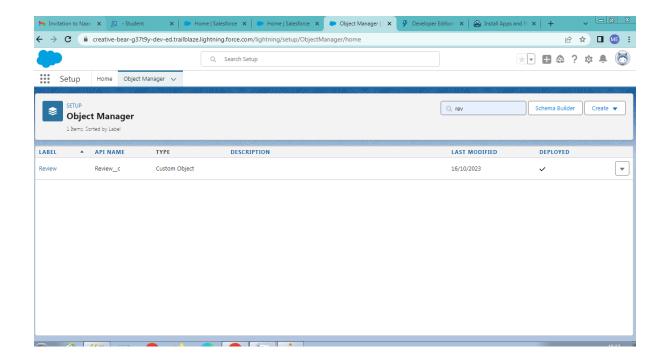


2. Insatlling the package (Trailhead Playground) from trailhead

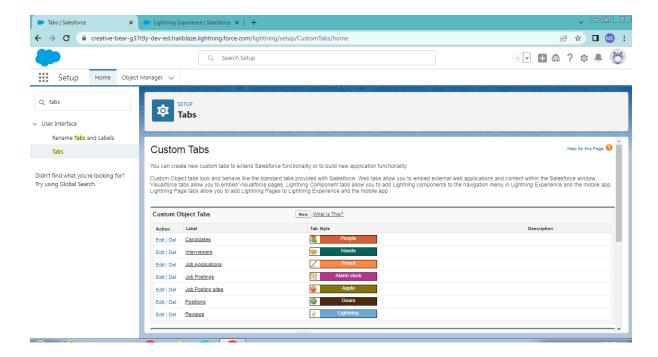


3. Creating custom object for Job application, Job posting, Job posting site, Review

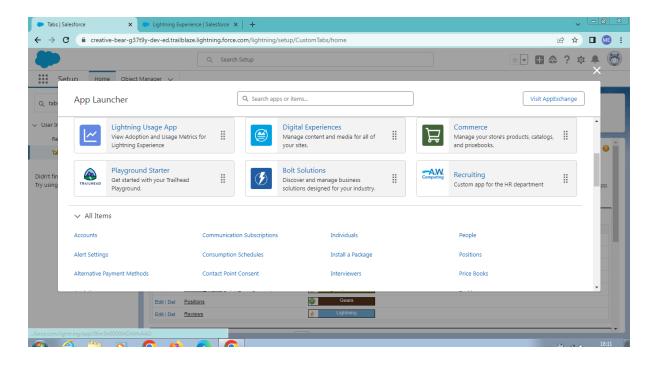


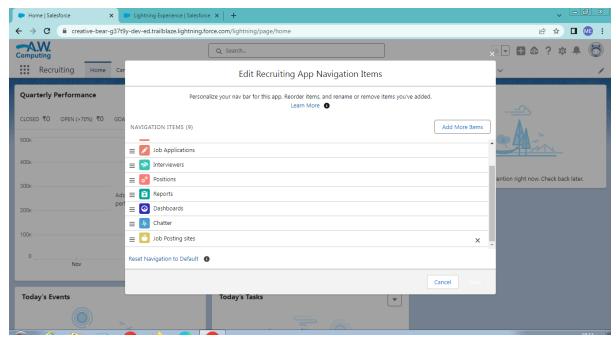


4. Creating tabs

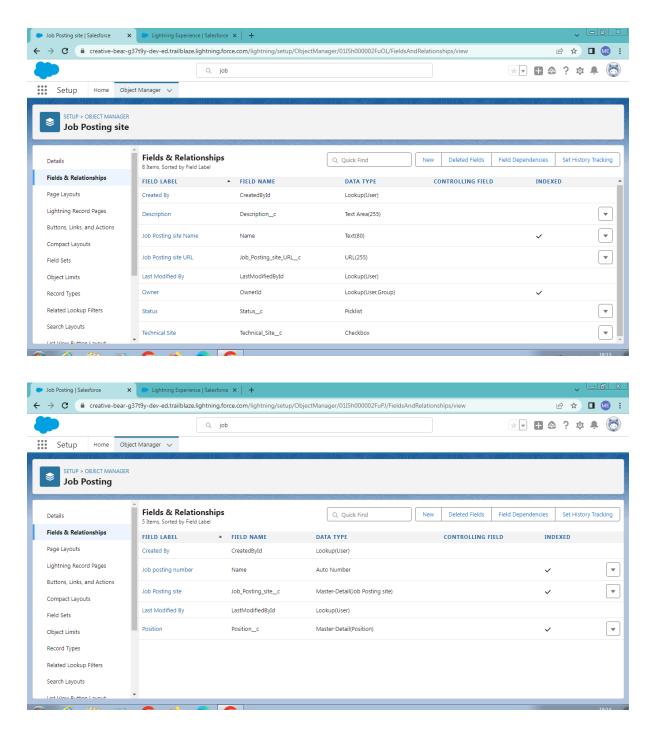


5. Adding more items in the Recruiting app

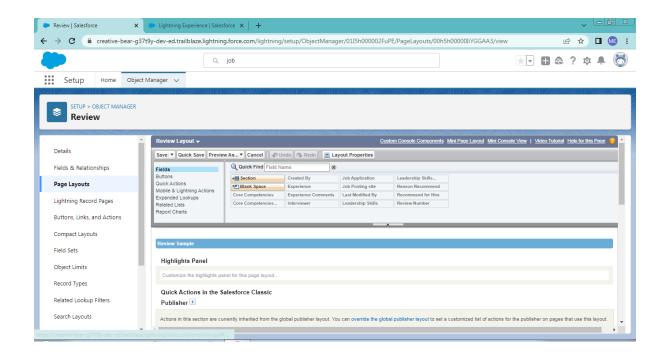




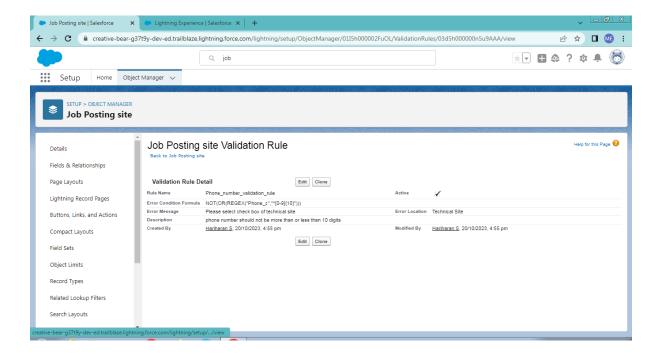
6. Creating the fields and relationship for job posting site, job posting, review



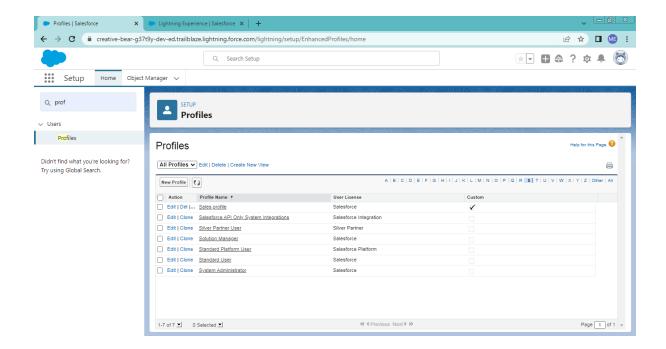
7. Creating Page layout



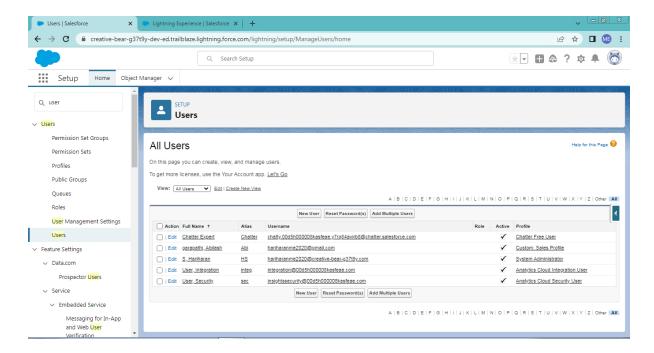
8. Creating a Validation rule



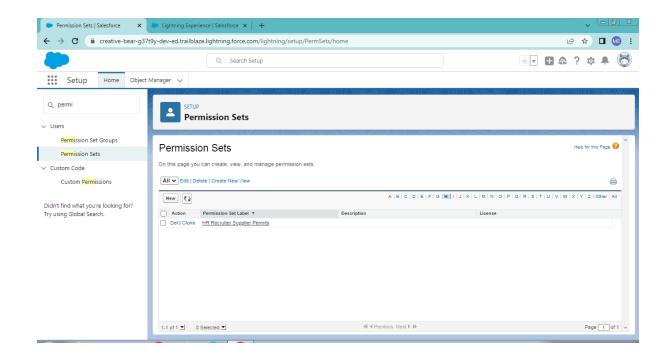
9. Creating a Profile as Sales Profile



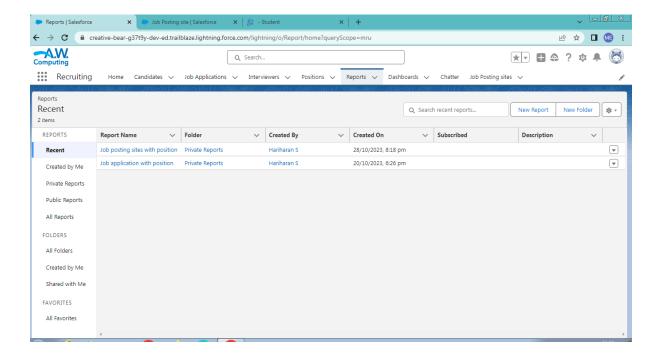
10. Creating a user as Abhilash Garpathi



11. Creating a Permission set as HR Recruiter Supplier Permits



12. Creating report and dashboards



13. Apex trigger, DML Operations And Batchable

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- O X
 Developer Console - Google Chrome
a creative-bear-g37t9y-dev-ed.trailblaze.my.salesforce.com/_ui/common/apex/debug/ApexCSIPage
File ▼ Edit ▼ Debug ▼ Test ▼ Workspace ▼ Help ▼ < >
PriorityTrig.apxt * X InsertMultipleRec.apxc * X Util1.apxc * X
  Code Coverage: None + API Version: 57 +
                                                                                                     Go To
 1 * trigger PriorityTrig on Review_c (before insert) {
  2
  3
              List<Review__c> myList = trigger.new;
  4
              for(Review__c rv:myList){
  5 🔻
! 6 ▼
                   if(rv.Recommednd_For_Hire__c == true){
  7
                       rv.Priority__c= 'high';
                       system.debug(rv);
  8
  9
                   }
                   }
  10
                   }
  11
  12
  13
  14
  15
```

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File ▼ Edit ▼ Debug ▼ Test ▼ Workspace ▼ Help ▼ < >
PriorityTrig.apxt * X InsertMultipleRec.apxc * X Util1.apxc * X
 Code Coverage: None ▼ API Version: 57 ▼
                                                                                                       Go To
 1 ▼ public class InsertMultipleRec {
 2 •
          public static void InsertMethod(){
             List<Job_Posting_Site__c> insRec = new List <Job_Posting_Site__c>();
 3
 4 •
              for(integer i =1; i<1000; i++){
 5
 6
              Job_Posting_Site__c r = new Job_Posting_Site__c();
 7
 8
                                                 Enter Apex Code
              r.Name = 'naukri';
r.status__c='Complete';
 9
                                                    1 InsertMultipleRec .InsertMethod();
 10
 11
              insRec.add(r);
 12
          }
 13
          insert insRec;
 14
          system.debug(insRec);
 15
     |}
 16
 17
                                                                         Open Loa Execute Execute Highlighted
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\begin{tabular}{ll} \hline \textbf{@} & creative-bear-g37t9y-dev-ed.trailblaze.my.salesforce.com/\_ui/common/apex/debug/ApexCSIPage \\ \hline \end{tabular}
File • Edit • Debug • Test • Workspace • Help • <
PriorityTrig.apxt * |x| InsertMultipleRec.apxc * |x| Util1.apxc * |x|
  Code Coverage: None 🕶 API Version: 57 💌
                                                                                                                       Go To
 1 v public class Util1 implements Database.Batchable<sObject> {
  3
 4 •
           public Database.QueryLocator start(Database.BatchableContext bc) {
  5
                string myList = 'SELECT Id, Name, Technical_Site__c FROM Job_Posting_Site__c';
  6
                return Database.getQueryLocator(myList);
8
                system.debug('start method');
  9
 10
 11 •
           public void execute(Database.BatchableContext bc, List<Job_Posting_Site__c> accList) {
  12
                system.debug(accList.size());
                                                                         Enter Apex Code
 13
                system.debug(accList);
                                                                             1 Util1 obj = new Util1();
 14
                                                                             2 Database.executeBatch(obj);
 15
           }
 16
           public void finish(Database.BatchableContext bc) {
 17 v
  18
                system.debug('finish method');
  19
  20
           }
```