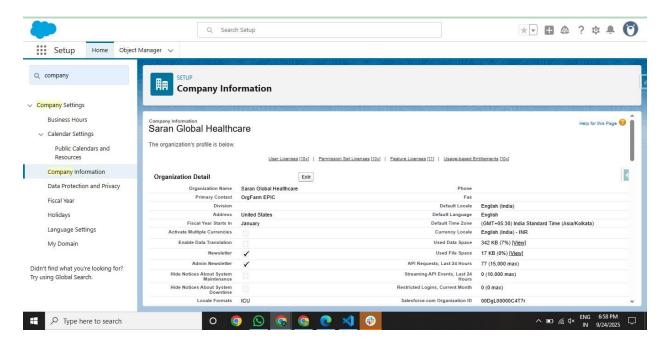
Phase 2: Org Setup & Configuration

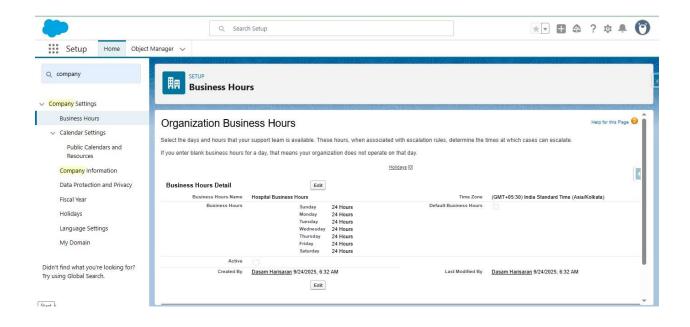
1. Company Profile Setup

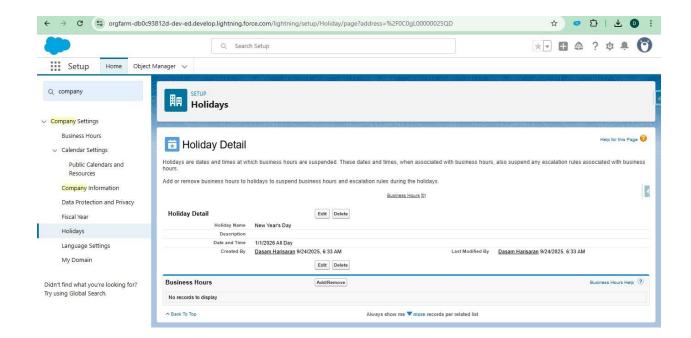
Defined hospital/clinic details such as name, address, default locale, language, and time zone. This ensures that all users across the hospital work with the same standard settings.



2. Business Hours & Holidays

Configured hospital service hours as 8 AM - 8 PM, and added holidays (e.g., New Year's Day). This ensures automated processes like patient follow-ups and reminders do not trigger outside care hours.





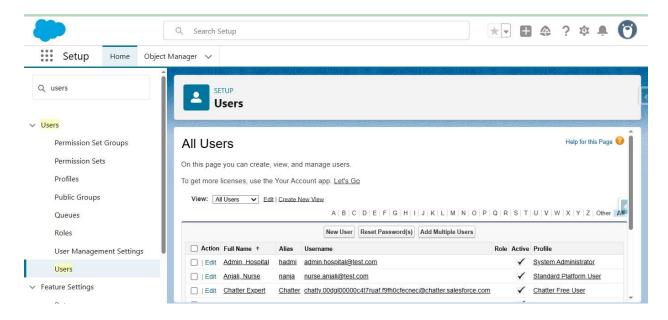
3. User Setup & Profiles

Created sample users:

• Admin \rightarrow Full control.

- **Doctor/Nurse** → Manage assigned patients.
- Care Coordinator → Manage care plans.
- **Patient** → View their own records only.

Profiles were assigned to restrict or allow access to healthcare data based on role.

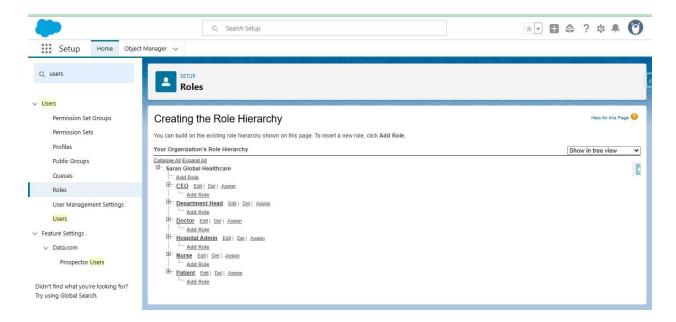


4. Roles & Hierarchy

Established a role hierarchy:

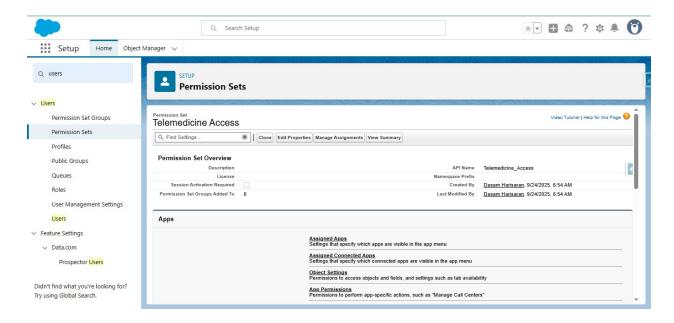
 $Hospital \rightarrow Department \rightarrow Doctor \rightarrow Nurse \rightarrow Patient.$

This ensures upward visibility so supervisors can monitor the work of their teams.



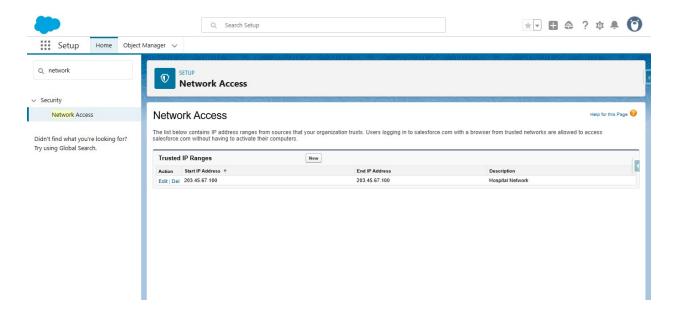
5. Permission Sets

Created additional permission sets for extra functionality, such as **Telemedicine Access**. This allows flexible assignment of permissions without changing base profiles.



6. Organization-Wide Defaults (OWD) & Sharing Rules

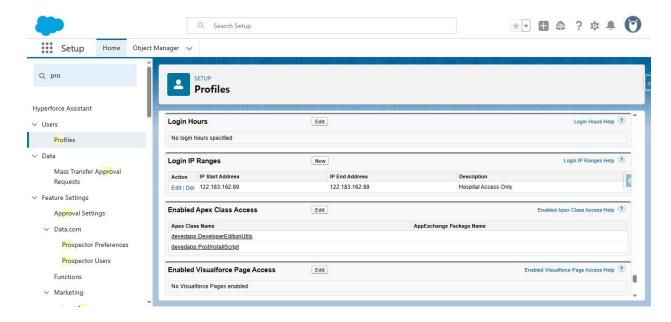
- **OWD**: Patients are set to **Private** (users see only their own records).
- **Sharing Rules**: Configured to allow cross-department access when required (e.g., specialist doctors viewing another department's patients).



7. Login Access Policies

Restricted login IPs for Admins, Doctors, and Nurses to hospital networks, while Patients can log in through portals with fewer restrictions.

This improves security for internal users while maintaining accessibility for patients.



8. Deployment Basics

Prepared outbound change sets to migrate configurations (users, profiles, sharing rules) into another Salesforce org.

This ensures changes can be tested and safely deployed.

Outcome

Phase 2 ensures the Salesforce environment is properly structured with:

- Secure access
- Hospital-specific hours
- A clear hierarchy of roles

This foundation supports all upcoming phases like Data Modeling, Automation, and Reporting.