

**JOB TITLE:** Senior Technology Manager TPM  
**LOCATION:** Uniops Bangalore

#### **ABOUT UNILEVER:**

Be part of the world's most successful, purpose-led business. Work with brands that are well-loved around the world, that improve the lives of our consumers and the communities around us. We promote innovation, big and small, to make our business win and grow; and we believe in business as a force for good. Unleash your curiosity, challenge ideas and disrupt processes; use your energy to make this happen. Our brilliant business leaders and colleagues provide mentorship and inspiration, so you can be at your best. Every day, nine out of ten Indian households use our products to feel good, look good and get more out of life – giving us a unique opportunity to build a brighter future.

Every individual here can bring their purpose to life through their work. Join us and you'll be surrounded by inspiring leaders and supportive peers. Among them, you'll channel your purpose, bring fresh ideas to the table, and simply be you. As you work to make a real impact on the business and the world, we'll work to help you become a better you.

#### **ABOUT UNIOPS:**

Unilever Operations (UniOps) is the global technology and operations engine of Unilever offering business services, technology, and enterprise solutions. UniOps serves over 190 locations and through a network of specialized service lines and partners delivers insights and innovations, user experiences and end-to-end seamless delivery making Unilever Purpose Led and Future Fit.

#### **BACKGROUND**

Trade Promotion Management (TPM) usage has a direct impact on Unilever's ability to optimally use its Trade Promotion budgets in the various geographies. As such global TO is impacted by the success of the solution. This requires a robustness in both the solution as well as delivery approach and a resilience in operations.

TPM as a programme has below objectives:

Liberate cost and time to drive growth with customers

Improve reliability of service

Enhance User Experience

There will be significant process transformation for a market to undertake to meet the objectives and align their organisations to the to-be operating model. The TPM tool will support this transformation and unlock business benefits by delivering an efficient, robust tool that will allow promotions to be created and maintained in an optimal way.

#### **MAIN PURPOSE OF JOB:**

We are looking for a strong candidate to lead the technology delivery of TPM as part of the Global TPM team. The successful candidate will manage the delivery plan for the region, the delivery strategy from Ideas to Completion and manage the budget. Communication and stakeholder management are key areas of focus for which the candidate will be exposed to.

#### **KEY ACCOUNTABILITIES:-**

Lead PM plan for the region and delivery of TPM in the selected markets.

Support CD Business teams in developing the IT vision and strategy for TPM.

Accountable for overall Tech delivery on time, in full and on budget, from Idea phase to completion.

Budget Management and Project financials

Hold vendor to account on delivery and issue resolution for market deployment.

Organize and lead resources across different teams to establish delivery phases, as part of the roadmap.

Work with functional SMEs, CoE and platform SMEs to deliver the solution to a market and resolve issues.

Work with Global Product Owner and leverage the product roadmap to bring further capabilities to the region.

Manage escalations within IT and iOPS Tech stakeholders.

#### EXPERIENCE & QUALIFICATIONS REQUIRED:-

Passion for high performance with a strong change management capability, key for a function that innovates, pioneer's new capabilities, expertise, ways of working and leads transformational programmes.

Strong business acumen with demonstrated experience in delivering results.

Ability to bring long-term strategic thinking and attention to detail and delivery.

Able to make the complex simple and to communicate with high impact in verbal, presentation and written forms.

Ability to manage senior stakeholders and thrive under uncertainty. A candidate who has the appetite to take on a stretching work agenda is a must.

Visionary and trend spotter with huge appetite for continuous learning and reinvention - with the ability to distil your learnings to help bring 'outside in' and future-back'.

Strong interpersonal skills, with the ability to deliver through relationships at all levels of the organisation and available to act as a trusted partner and advisor to the team.

Ability to complete tasks with a sense of urgency; highly committed, with an appetite for challenge, a hard working, tenacious attitude; able to flex as required as things change.

Digital and agile skills and experience an advantage.

CD knowledge is added advantage along with curiosity and passion to learn further.

Good knowledge of productivity tools; Microsoft Office, MS Project, Jira etc.

At HUL, we believe that every individual irrespective of their race, colour, religion, gender, sexual orientation, gender identity or expression, age, nationality, caste, disability or marital status can bring their purpose to life. So apply to us, to unleash your curiosity, challenge ideas and disrupt processes; use your energy to make the world a better place. As you work to make a real impact on the business and the world, we'll work to help you become a better you!