

# Immersion in Empathy



#### WHAT IS IMMERSION IN DESIGN THINKING?

• Understand user needs.

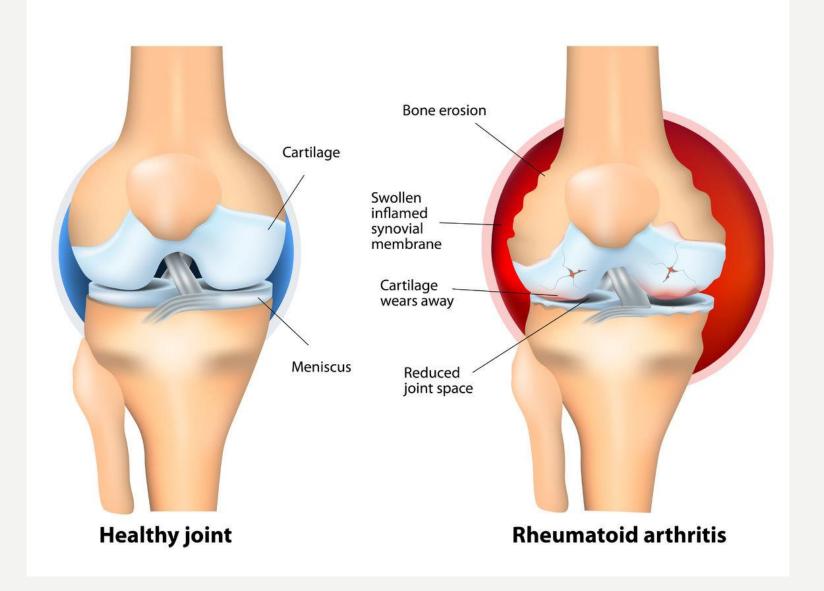
• Uncover intangible needs

• Experience what other users feel

shadow a person you're designing for a day

# A CASE STUDY

#### **RHEUMATOID ARTHRITIS**







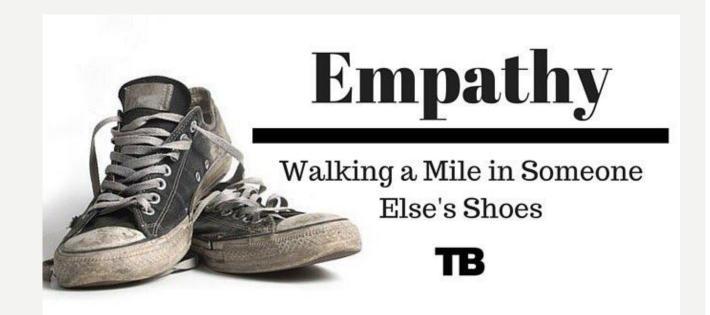






# **IMMERSIVE EMPATHY**

- Best place to start framing your initial problem question.
- Connect with the user from a place of emotional understanding.
- To experience their lives in the same way method actors experience a person they are portraying.
- Find solutions to challenges of your average everyday scenario.
- Takes you beyond a state of awareness.
- Allows you to seek solutions that are emotionally satisfactory.



#### **ADVANTAGES OF IMMERSIVE EMPATHY**

- Opens up opportunities to understand user's experience.
- Articulate subconscious needs of what the users you are interviewing may be experiencing.

## PHASES OF IMMERSION

DATA COLLECTION

ANALYSIS AND SYTHESIS

### **DATA COLLECTION**

#### PRILIMINARY-

Reframing

**Exploratory Research** 

Desk Research.

#### **IN DEPTH**

Research Plan

Research protocols,

listing of profiles

## PRILIMINARY IMMERSION

**REFRAMING** -



## PRILIMINARY IMMERSION

#### **Exploratory Research**





# PRILIMINARY IMMERSION

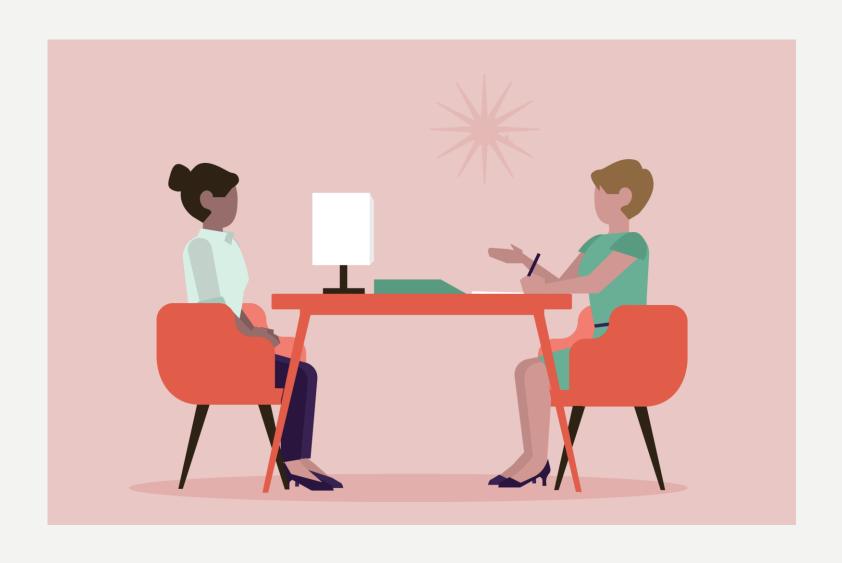
**DESK RESEARCH** 





- There are a number of techniques for conducting this research, such as:
  - Interviews,
  - the photographic record,
  - Participant observation, Indirect observation,
  - Cultural probes and so on.

**INTERVIEWS** 



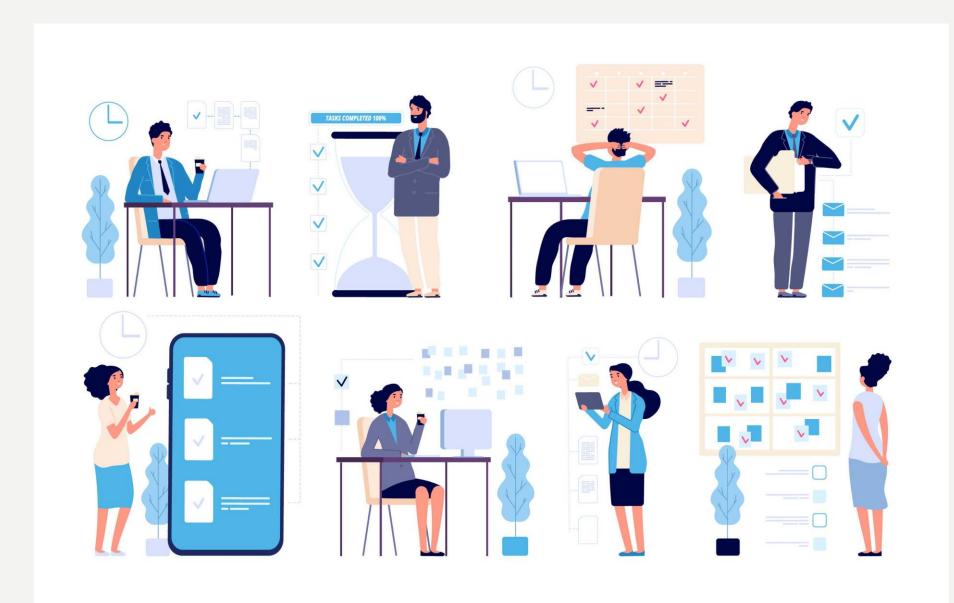
#### **CULTURAL PROBES**



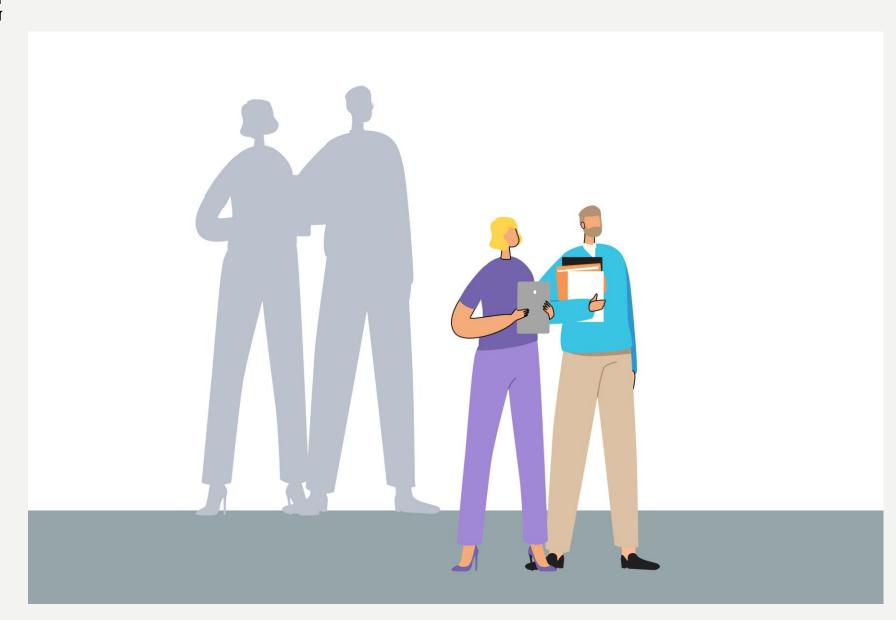
#### **GENERATIVE SESSIONS**



#### A DAY IN THE LIFE



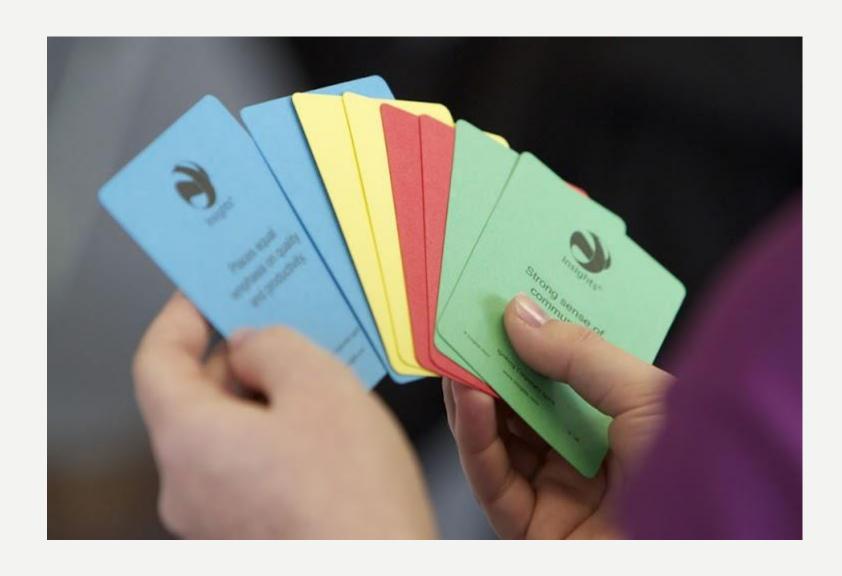
**SHADOWING** 



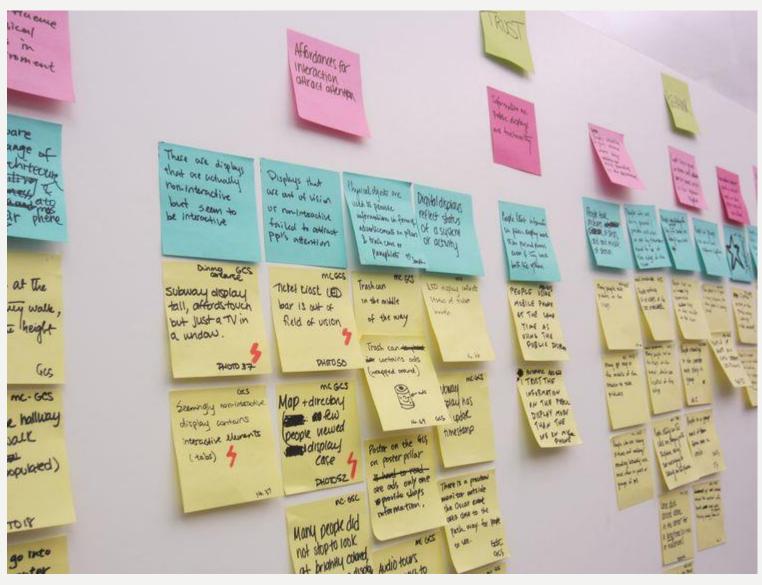
### **ANALYSIS AND SYNTHESIS**

- INSIGHT CARDS
- AFFINITY DIAGRAM
- CONCEPTUAL MAP
- GUIDING CRITERIA
- PERSONAS
- EMPATHY MAP
- USER'S JURNEY
- BLUEPRINT

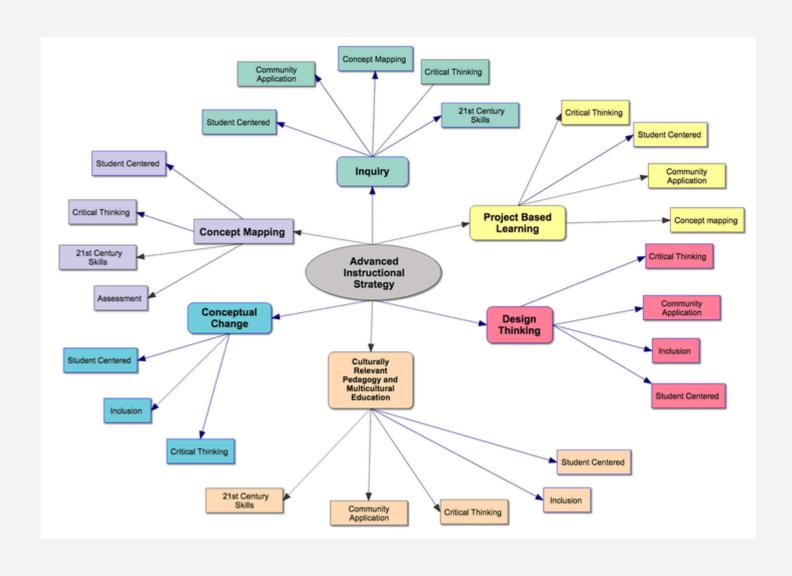
**INSIGHT CARDS** 



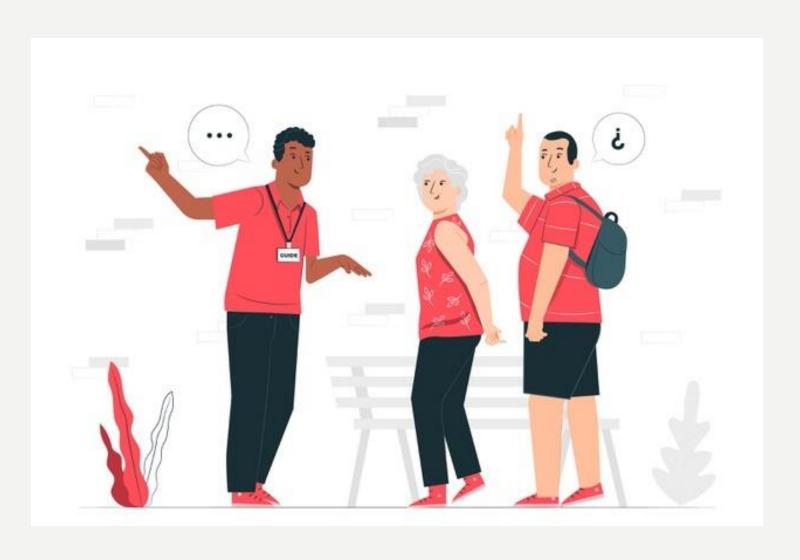
#### **AFFINITY DIAGRAM**



#### **CONCEPTUAL MAP**



#### **GUIDING CRITERIA**



#### **PERSONAS**

#### Buyer / User Persona



**Buyer Persona** 



User Persona

Brian - Top Manager

Rational

Christina - CRM Specialist

Artisan

Kevin - IT Specialist

#### Goals

Brian is looking for a software product that will boost the team's productivity and help bring better results in the long run

#### Goals

The main goal is for the product to be easy in use and not a road block when trying to solve a particular problem.

#### Goals

To get a product that is easy to integrate into the current IT infrastructure, that doesn't require intensive support.

#### Motivations

- Decrease the time spent for doing routine operations
- Flat learning curve

#### Motivations

- Intuitive interface
- Easy to learn and use

#### Motivations

- Easy integration with current infrastracture
- Secure

#### Frustrations

- Low ROI
- The product takes way too much time to integrate and learn

#### Frustrations

- Messy navigation
- Not clear what to do at each stage.

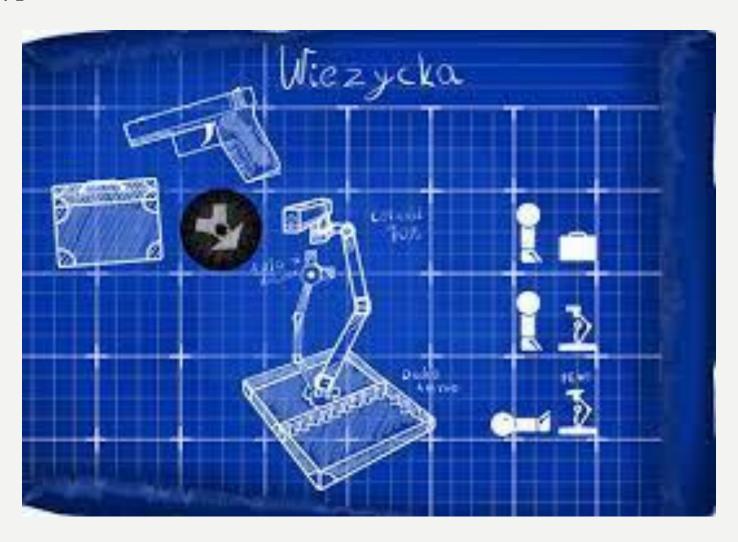
#### Frustrations

- Requires a lot of support

**EMPATHY MAP** 



#### **BLUEPRINT**



# **SUMMARY**

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