

Yuvy Dhaliah <yuvy@thrillseekergear.com>

#### **New Reseller Info**

1 message

kelli summit-to-sea.com <kelli@summit-to-sea.com>

To: "yuvy@thrillseekergear.com" <yuvy@thrillseekergear.com>

Fri, Sep 29, 2023 at 1:32 AM

### Welcome to Summit to Sea

Ordering: www.summit-to-sea.com/orders

Please use this link to place your order. Fill out the information and if you have any additional comments there is a comment box. We will email an invoice back to you with your discounted price.

Please verify the address, zip code, phone# and email of your customer before sending.

## **Current Chambers and shipping costs:**

CHAMBER	RETAIL	SHIPPING	RESELLER COST	RESELLER DISCOUNT	1 Year Extended Warranty	2 Year Extended Warranty	3 Year Extended Warranty
SHALLOW DIVE	\$6,995.00	\$250.00	\$5246.25	\$1,748.75	\$495.00	\$805.00	\$1,092.00
DIVE	\$8,995.00	\$275.00	\$6746.25	\$2,248.75	\$715.00	\$1,035.00	\$1,322.00
DIVE VERTICAL	\$12,995.00	\$300.00	\$9,746.25	\$3,248.75	\$715.00	\$1,035.00	\$1,322.00

GRAND DIVE	\$12,995.00	\$350.00	\$9,746.25	\$3,248.75	\$1,045.00	\$1,380.00	\$1,667.00
GRAND DIVE VERTICAL	\$16,995.00	\$450.00	\$12,746.25	\$4,248.75	\$1,045.00	\$1,380.00	\$1,667.00
GRAND DIVE PRO with platform	\$17,995.00	\$475.00	\$13,496.25	\$4,498.75	\$1,045.00	\$1,380.00	\$1,667.00
GRAND DIVE PRO PLUS	\$19,995.00	\$500.00	\$14,996.25	\$4,998.75	\$1,095.00	\$1,437.00	\$1,725.00

When you receive the Quickbooks invoice you can simply pay directly from the invoice which gives you the ability to put in your bank information. Click on "View Invoice" then click on "Pay Now". You will be able to enter your routing and account #. If you would like to pay with a credit card you will need to let us know ahead of time so that we can add a 3% merchant fee to the invoice. In the box on the right side you can view the details of the invoice.

If you would like to mail a check send it to:

Summit to Sea

PO Box 339

Mound, MN 55364

If you prefer to pay by wire:

Summit to Sea

Wells Fargo Bank

420 Montgomery

San Francisco, CA 94104

Account # 793 726 0573

ABA Routing #: 121000248

International wires:

Summit to Sea

Wells Fargo Bank

420 Montgomery

San Francisco, CA 94104

Account # 793 726 0573

Swift Code: WFBIUS6S

ABA Routing #: 121000248

We will let you know if we have the chamber in stock or at least a time frame when we will be getting the next batch.

If you have a customer who is located outside the continental US, in Hawaii or in Alaska you will need to get a shipping quote. Please include the country, postal code and which chamber you wish to ship. Then you can quote the shipping cost to your customer. Just send an email to stsquotes@gmail.com

Customers can purchase extended warranties anytime their original warranty is in effect. They could purchase an extended warranty the 24th month. Most will usually purchase them at the time of purchase, but we don't want them to feel obligated. When you track your customer's expirations you can always send them a brief email asking if they want to add an extended warranty before their original expires.

An additional service we offer is Installation for your customer. The cost is \$400 for the Shallow Dive, Military Dive, Dive, and Dive Vertical and \$500 for the Grand Dive, Grand Dive Vertical, Grand Dive Pro, and Grand Dive Pro Plus. This option is on the order form. This is a 3rd party service which will schedule the installation time directly with your customer.

### MILITARY PROGRAM

RETAIL MILITA PRICE RETA PRIC	-	TOTAL RETAIL COST	RESELLER COST	TOTAL RESELLER COST WITH SHIPPING
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	Customer	Customer	Customer	Customer	Reseller	Reseller
Shallow Dive	\$6,995.00	\$6,295.50	\$250.00	\$6,545.50	\$4,721.63	\$4,971.63
Dive	\$8,995.00	\$8,095.50	\$275.00	\$8,370.50	\$6,071.63	\$6,346.63
Dive Vertical	\$12,995.00	\$11,695.50	\$300.00	\$11,995.50	\$8,771.63	\$9,071.63
Grand Dive 40"	\$12,995.00	\$11,695.50	\$350.00	\$12,045.50	\$8,771.63	\$9,121.63
Grand Dive Vertical	\$16,995.00	\$15,295.50	\$450.00	\$15,745.50	\$11,471.63	\$11,921.63
Grand Dive Pro with platform	\$17,995.00	\$16,195.50	\$475.00	\$16,670.50	\$12,146.63	\$12,621.63
Grand Dive Pro Plus	\$19,995.00	\$17,995.50	\$500.00	\$18,495.50	\$13,496.63	\$13,996.63

# WHO QUALITIES FOR MILITARY DISCOUNT (Active or Retired)

Immediate family (husband, wife, son, daughter, mother, father, grandfather, grandmother, grandchildren.

Those who are serving or have served in the military.

Those who are serving or have served as policemen.

Those who are serving or have served as firefighters or first responders.

A proof of military service is required for any military discounts. Please send proof of military service to

militarysts@gmail.com

Also, we will send you pictures of the chambers via DropBox.

Here are a few important links and email addresses:

For support or technical questions visit www.summit-to-sea.com and click SUPPORT at the bottom of the page.

To order accessories, visit www.summit-to-sea.com and click ACCESSORIES at the bottom of the page. Please check out this page as we have added a variety of items.

For an international shipping quote, email:

stsquotes@gmail.com

We are in the process of updating our instruction videos and manuals. If anyone needs assistance please have them call 877-774-3483 (877-PSI-DIVE)

Press 1 for Sales

Press 2 for Technical Support

Press 3 for Help setting up their chamber

Press 4 All other inquiries

To see the videos and manuals go to www.summit-to-sea.com/instructions

When we ship each chamber we email this link to your customer along with sending you, the reseller tracking.

If you would like to be listed on our website as a distributor please send us an email with your company name, phone# and website link.

If your company does chamber rentals please let us know.

The following are some unique features of Summit to Sea chambers that you might want to highlight when talking to perspective customers:

- Two compressors with separate hoses
- Both internal and external gauge (except Shallow)
- Two air release valves and one back up safety valve
- Failed Circuit alarm
- Two zippers inside air tight no massaging
- · Belt and buckle system to ensure safety and extends the life of the zipper
- · Larger zipper opening than other chambers
- Customer support 7 days a week

Just an added note, all of us at Summit to Sea love to hear the stories of your customers who have been helped by our chambers. If it is appropriate please send us an email of the progress your customers are making as a result of using our chambers. Please do not include their full names. Be assured we will not be posting these on our website, this is merely to give encouragement to all of those who help in the production of the chambers. These stories keep us going and we love to share with our vendors how their contribution is changing lives.

We are thrilled to partner with you in changing lives one chamber at a time.

Summit to Sea

