Harleen Kaur Pama

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EDUCATION

VIT Bhopal University B. Tech	2022 – 2026 <i>CGPA: 8.59</i>
Sri Sankara Vidyalaya, Bhilai	2021 – 2022
12 th Grade	<i>81.4%</i>
Sri Sankara Vidyalaya, Bhilai	2019 – 2020
10 th Grade	<i>89%</i>

TECHNICAL SKILLS

- Programming Languages: Python, SQL, C++
- Data Analysis & Visualization: Pandas, NumPy, Matplotlib, Seaborn, Power BI, MS Excel
- Database Management: MySQL, PostgreSQL
- **Data Engineering Tools:** Apache Airflow, ETL pipeline, APIs, Web Scraping(Selenium, Beautiful soup)
- Machine Learning (Basics): Scikit-learn, Regression and Classification models

PROJECTS

Telecom Churn Prediction

Jan-2025

- Developed machine learning model using Logistic Regression to predict customer churn
- Performed data preprocessing, feature engineering, and visualization on customer demographics and usage patterns
- Identified key churn indicators to support business retention strategies

Customer Analytics & Data Preparation – Quantium Virtual Experience (Forage)

Mar- 2025

- Analyzed customer transaction data and performed statistical testing for business insights
- Conducted data cleaning, store selection using statistical criteria, and hypothesis validation
- Created Python visualizations and client reports using Pyramid Principle framework
- Applied experimentation design and commercial analytics for sales performance evaluation

Road Accident Hotspot Detection & Severity Prediction

July- 2025

- Designed an end-to-end data pipeline to scrape and process accident records, storing structured datasets in SQL databases for analysis.
- Performed geospatial and statistical analysis to detect accident hotspots and built machine learning models that achieved 85%+ accuracy in predicting severity.
- Deployed an interactive dashboard with automated updates, enabling real-time visualization of accident-prone areas and supporting data-driven decision-making.

CERTIFICATIONS

- Generative AI Certification IBM (2025)
- Cloud Computing NPTEL, IIT Madras (2024)
- Marketing Analytics NPTEL, IIT Roorkee (2025)