

# HARLEEN KAUR PAMA

7000173848 | [harleenkaur8586@gmail.com](mailto:harleenkaur8586@gmail.com) | Chhattisgarh, 490006  
<https://github.com/HarleenPama>  
[www.linkedin.com/in/harleen-kaur-pama-635539251/](https://www.linkedin.com/in/harleen-kaur-pama-635539251/)

Passionate and detail-oriented aspiring Data Analyst with a strong foundation in data analysis and visualization. Skilled in Python, SQL, Power BI, and Excel, with hands-on experience in exploratory data analysis and creating automated data workflows. Focused on turning raw data into actionable insights and scalable solutions using modern data tools and technologies.

## Education

VIT Bhopal University- B.Tech	2022-26
CGPA-8.5	
Sri Sankara Vidyalaya, Bhilai -12 <sup>th</sup>	2021-22
81.4%	
Sri Sankara Vidyalaya, Bhilai -10 <sup>th</sup>	2019-20
89%	

## Technical Skills

- **Programming Languages:** Python, SQL, C++
- **Data Analysis & Visualization:** Pandas, NumPy, Matplotlib, Seaborn, Power BI, MS Excel
- **Database Management:** MySQL, SQLite, PostgreSQL
- **Data Engineering Tools (BASICS):** Airflow (basic), ETL concepts, APIs, Web Scraping
- **Machine Learning (Basics):** Scikit-learn, Regression, Classification

## Projects

### Telecom Churn Prediction

- Developed machine learning model using Logistic Regression to predict customer churn
- Performed data preprocessing, feature engineering, and visualization on customer demographics and usage patterns
- Identified key churn indicators to support business retention strategies

### Customer Analytics & Data Preparation -- Quantum Virtual Experience (Forage)

- Analyzed customer transaction data and performed statistical testing for business insights
- Conducted data cleaning, store selection using statistical criteria, and hypothesis validation
- Created Python visualizations and client reports using Pyramid Principle framework
- Applied experimentation design and commercial analytics for sales performance evaluation

## Certifications

- Generative AI Certification – IBM (2025)
- Cloud Computing – NPTEL, IIT Madras (2024)
- Marketing Analytics – NPTEL, IIT Roorkee (2025)
- Full-Stack Web Development (MERN Stack) – SmartBridge (2025)
- Bits and Bytes of Computer Networking – Coursera