

## GS ETFS - FLOW RECAP

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Another choppy week with SPX -2.3%, NDX -2.4%, RTY -1.5% as ongoing debate around tariffs, growth, Ukraine continued to drive risk off across the franchise. UCITs ETF volumes very robust – FI trackers +38% / equity +42% vs YtD ADVs (EQ trackers trading almost 2x their 2024 daily avg!).

A few things caught my eye in the broader ETF space – in DM equities we saw decent rotations from the vol control and momentum community – the former unwinding a mixture of MSCI World / ACWI + USA to fund allocations short end rates + European equities, the latter taking profit in European equities whilst reallocating into MSCI world. RIAs were extremely busy in the US – saw broad demand for EAFE + EAFE min vol alongside some decent LO bids for US tech and healthcare vs sellers in financials. In Europe things continued to skew better to buy (albeit less so than the week before) – saw broad LO demand for SX5E, SXXP and MSCI Germany, as well as additional inflows into MDAX + banks.

EM equities a bit quieter – did see some RIA supply in broad MSCI world, whilst in single countries we saw some decent demand for HK divs, China A and MSCI China versus some smaller sellers in LATAM and Taiwan.

Global fixed income extremely busy with rebalancing activity last week. In credit we saw some huge prints going through in USD trackers where flows ended the week significantly better to buy in USD HY + IG as RIA and LO demand came in towards the weekend. European credit also v active – saw a consistent bid for IG and HY from a mixture of LO accounts all week. Rates trackers extremely busy overall, particularly in the US where we were overwhelmed with LO supply in the belly of the curve versus some decent bids at the ultrashort end. Europe equally busy – saw demand for the belly + short end vs sellers of gilts in decent size.