

Harley G. Carbonell

PROFILE

Versatile professional with 3 years full time of experience in designing, developing, and delivering effective training programs. Transitioned into the financial services industry for 8 years, specializing in life insurance and investment planning. Currently learning technical skills in web development and exploring rising technologies of AI that can make lasting social impact.

WORK EXPERIENCE

DXC Technology *Remote Service Delivery Consultant (Jan. - Aug. 2023)*

Ensure proper delivery of services including daily routine backup activity, troubleshoot and resolve issues related to backup and recovery systems.

AXA Philippines (Agency Distribution)(8 Years and 2 months)

- Financial Advisor (Sep 2018 - Jul 2023)

I relocated to Iligan City, Northern Mindanao permanently. I returned as a Financial Advisor, maintaining the same role but now as a full-time, self-employed professional.

- Unit Manager (Jul 2015 - Aug 2018)

Promoted as a Unit Manager. I am responsible for leading and developing a team of Financial Advisors to achieve their individual sales and productivity targets.

- Financial Advisor (Jun 2014 - Jun. 2015)

I am taking the role of a part-time Financial Advisor while maintaining a full-time job as a Training Specialist. Helping a total of 260+ clients establish their future financial needs. Creating impact to the lives of filipino people about financial awareness.

- Freelance Financial Advisor (Nov 2011 - Feb. 2012)

Passed the Traditional and Investment-Linked License exam but haven't practiced/monetized the profession yet.

SPS Training and Consultancy *Training Specialist (2012 - 2015)*

Conducted a tailor-fitted training and development program to a multi-national clients. Delivered full cycle of training-needs-analysis.

EDUCATION

University of Southern Mindanao

BS. Agriculture Major in Plant Breeding & Genetics

2009

CONTACT

+(63) 917 709 4346

harley.gutierrezcarbonell@gmail.com

<https://www.linkedin.com/in/harleycarbonell/>

<https://portfolio-hc-lilac.vercel.app/>

SKILLS

- Sales Presentation
- Customer Service
- Web Development
- Training Delivery