analysis on fitbit data from

https://www.kaggle.com/datasets/arashni c/fitbit/data

The Problem

Business Task: Identify usage trends in fitness tracker features (activity, sleep, weight) and determine how these insights can inform Bellabeat's marketing strategy.

Stakeholders: Bellabeat marketing analytics team, Urška Sršen, Sando Mur, executive team.

Preparation

Data Source: Public Fitbit Fitness Tracker dataset from Kaggle (CC0 Public Domain).

Organization: Multiple CSV files in wide format, containing daily activity, sleep, and weight logs.

Limitations: Small sample (30 users), self-reported or device-recorded data with potential bias.

Data Integrity: Verified file completeness, consistent column structures.

Dataset

much of data was already part of activity tracking and much was short timeframes, so, Three key datasets were analyzed:

- Activity Tracking (steps, calories, distance)
- Sleep Tracking (total minutes asleep, time in bed)
- Weight Tracking (weight, BMI, fat %)

Process

Tools: Python (pandas, matplotlib, seaborn) for cleaning and analysis.

Cleaning:

- · already mostly no missing in chosen data, dropped one column(fat) that was
- make the entries unique

Analyze

User Coverage

Feature	Users with Data	Median Days Logged	Average Days Logged
Activity	33	31	28.5
Sleep	24	5	12.4

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Feature	Users with Data	Median Days Logged	Average Days Logged
Weight	8	0	2.0

Key observation: All users log activity, fewer log sleep, very few log weight.

Usage by Engagement Tier

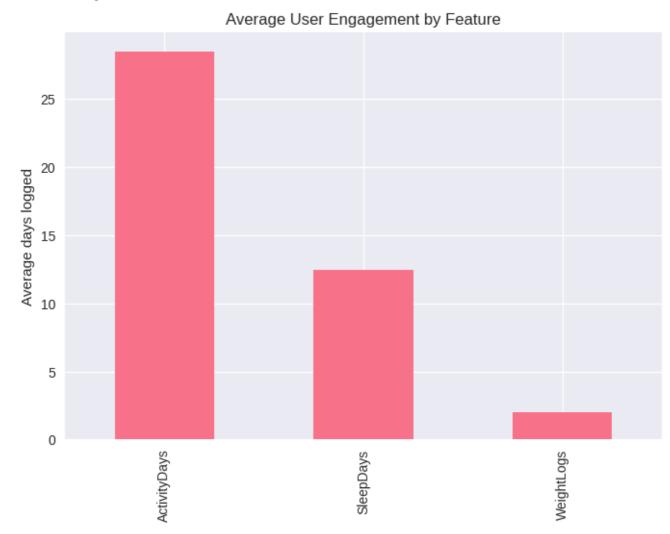
Tier	Most Used Features	
Power Users	Activity, Sleep, some Weight	
Engaged Users	Activity + Sleep	
Casual Users	Activity only	

Share

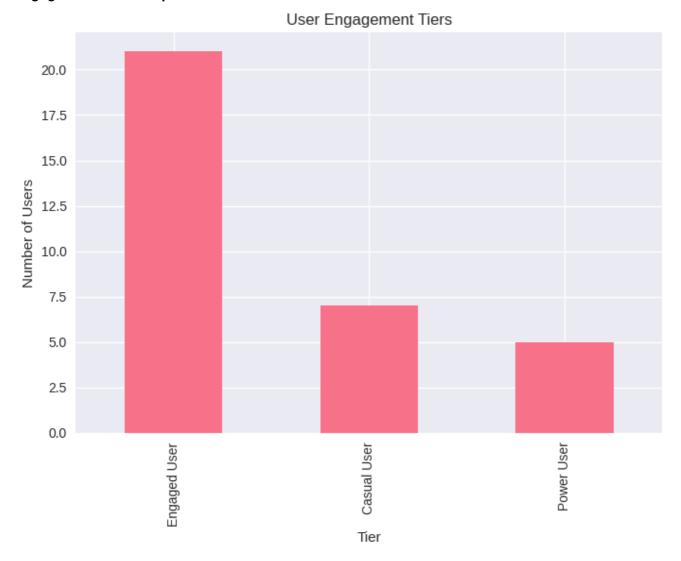
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Visualization

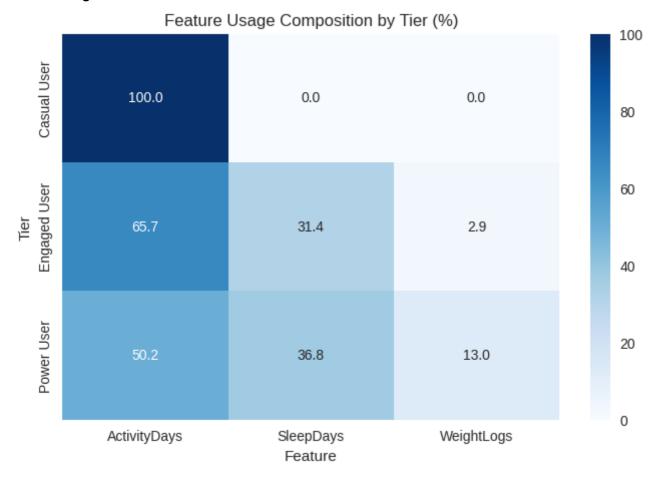
Feature Usage Distribution



Engagement Tier Composition



Tier vs enagement in different features



Reasoning (Hypotheses)

Activity tracking

- Immediate, visible results (step counter)
- · Low friction: automatically logged

Sleep tracking

- Moderate adoption; may require intentional effort
- · Possible barriers: device compatibility, setup friction

Weight tracking

- · Very low adoption; changes occur slowly, reducing short-term feedback
- · Often requires manual input

Action

This analysis suggests that improving core activity features and lowering friction for sleep tracking could yield higher engagement, while weight tracking is unlikely to become a primary feature without strategic changes.

Recommendations

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- Focus Bellabeat marketing on activity tracking as the gateway feature.
- Promote sleep tracking as an added benefit for engaged users.
- Position weight tracking as a tool for advanced/power users.

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