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Reasons for Seeking External Expertise

Social Buzz is looking to bring in external expertise for three main reasons:

- 1. IPO Preparation: They aim to complete an Initial Public Offering (IPO) by the end of next year and need guidance to ensure a smooth process.
- 2. Resource Management: As a small company experiencing rapid growth, they lack the resources to manage their current scale effectively. Rather than hiring more staff, they prefer to leverage an experienced external practice.
- 3. Data Management Best Practices: Given their massive amount of data, they want to learn how large corporations manage big data challenges.

Initial 3-Month Project Expectations

To prove our value as the best firm for Social Buzz, we are initiating a 3-month project. They expect the following deliverables:

- An audit of their big data practice
- Recommendations for a successful IPO
- An analysis of their content categories, highlighting the top 5 categories with the largest aggregate popularity
 - The brief carefully it states that the client wanted to see "An analysis of their content categories showing the top 5 categories with the largest popularity".
 - As explained in the data model, popularity is quantified by the "Score" given to each reaction type.
 - We therefore need data showing the content ID, category, content type, reaction type, and reaction score.
 - So, to figure out popularity, we'll have to add up which content categories have the largest score.

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Tasks to be Delegated

- Creation of an up-to-date big data best practices presentation
- Extraction of sample data sets using SQL
- On-site audit of their data-center
- Merging of sample data set tables
- Virtual session with Social Buzz team to present relevant previous client success stories
- Preparation of best practice document for IPO
- Loading of sample data sets into Accenture sandbox database
- Technology architecture workshop with Social Buzz Data Team
- Stress testing of their technology to identify weak spots
- Communication with previous IPO companies for reference stories
- Analysis of sample data sets with visualizations
- Full documentation of the IPO guidance process

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