

**MR. VIKRANT POTNIS**

---

**VENTURE CAPITAL BOOTCAMP**

# ABOUT THE SPEAKER...

---

- ▶ Seasoned venture capital and investment banking professional
- ▶ 10+ years of experience in startup funding
- ▶ Founder of IAVC and FundEnable; Director at Fortemagna Advisors
- ▶ Earlier worked with Springboard Ventures and JP Morgan
- ▶ Visiting faculty & mentor for Entrepreneurship and Venture Capital at CIIE-IIM Ahmedabad, XSEED-XLRI, SPJIMR, The Bombay Stock Exchange Training Institute, ICT, V.J.T.I, Entrepreneurship Development Institute of India (EDII), PDEU, etc
- ▶ Speaker on CNBC and talks about startup funding and valuations

**2-DAY HANDS-ON IMMERSIVE EXPERIENCE**

**PREPARE TO  
RAISE A ROUND OF  
CAPITAL**

**ACTUALISING KEY  
MILESTONES**

**LIVE WORKSHOPS, MASTERCLASSES,  
DISCUSSIONS, & CASE STUDIES**

**EARLY STAGE ENTREPRENEURS WILL  
NAVIGATE THE COMPLEXITIES OF  
FUNDRAISING**

**WALK AWAY WITH A CONCRETE PLAN FOR  
CLOSING YOUR FIRST FUNDING ROUND**

# **WHAT IS THE BOOTCAMP ABOUT...**

---

# WHAT YOU'LL LEARN AT THIS BOOTCAMP...

---

1. WHAT IT TAKES TO RAISE CAPITAL

2. CAPITAL RAISING PROCESS

3. CAPITALIZATION TABLE

4. VALUATION & DEAL STRUCTURING

5. FINANCIAL MODELING

6. TERM SHEET & SHA

7. TACKLING DUE DILIGENCE

8. CRAFTING A BUSINESS PLAN

# THIS BOOTCAMP IS FOR YOU IF WANT TO...

---

DEVELOP DEEP  
INSIGHTS

TAUGHT BY INVESTMENT BANKERS WITH REAL FUNDRAISING  
EXPERIENCE

PREPARE YOUR BUSINESS PLAN, IDENTIFY INVESTORS, &  
MORE

TANGIBLE  
FUNDRAISING  
STRATEGY

LEARN IN THE  
INDIAN CONTEXT

LEARN WITH CASE STUDIES OF INDIAN EARLY-STAGE  
STARTUPS

OUR FUNDRAISING TOOLKIT WILL MAKE INVESTOR  
PREPARATION SIMPLER

GET ACCESS  
TO TOOLS &  
TEMPLATES

# STATISTICS & NUMBERS...

---

**\$30 MN+ CAPITAL  
RAISED FOR STARTUPS**

**2500+  
ENTREPRENEURS  
UPSKILLED**

**50+ INCUBATOR  
PARTNERS**

**30+ VC**

# THANK YOU

---

**DHOLAKIA**  
VENTURES

**WorkSpaceCo.**  
By The He Ha Studio



**Incub**