

Sourcing

BUSINESS A

BUSINESS B

I do tenders and supply of goods & services.



Business A needs Goods A

Business B needs Goods B

Tendering/Sourcing/Bidding

Business A/B need assurance of your credibility and ability to deliver the required goods and/or services

What do you do?

As our customer, we can help you with necessary solutions

We issue an undertaking to pay Business A/B a specific amount in the event the you have not fulfilled contractual obligations. These solutions include:

Bid/Tender Bonds Retention Bonds
Performance Bonds Advanced Payment
Payment Guarantees Guarantee
Shipping Guarantees Export LC's

Yay! We've got the job!

Solutions for the job.



- LPO/LSO/Contract Financing
- Invoice Discounting
- Bill Discounting
- Pre-shipment Financing
- Post-shipment Financing
- Inventory/Stock Financing

Credit Bank to the rescue with various financing options

Tension! I don't have money for the job

Goods A are available locally

Goods B are available internationally

Trade is risky because your supplier may not meet your requirements and may demand upfront payment before delivering the goods

Credit Bank can work with you to mitigate these risks

Documentary Collection

Avalisation

Back to Back LCs

Letter of Credit

We give your supplier the necessary documents and if satisfactory, your supplier releases the goods. We in turn release funds to your supplier

Delivery of Goods A

Delivery of Goods B

BUSINESS A

BUSINESS B

Kaching! Get paid