

Product

# Komp Insight

Analyze your competition. Enter URLs and keywords to get insights.

danswer.ai,mistral.ai

Enter keywords (comma-separated)

Analyze

Results are ready. Scroll down to see the details.

| ATTRIBUTE     | DANSWER   | MISTRAL AI   |
|---------------|---|--|
| Company Name  | Danswer   | Mistral AI   |
| One Liner     | An open-source, AI-powered search engine for workplace documents, apps, and people.   | Mistral AI develops compute-efficient, open-source AI models with a focus on generative and embedding applications.                                |
| Founding Date | 2023  | April 2023   |
| Use Cases     | Searching across company documents<br>Integrating with workplace apps<br>Customizing search experiences for different roles<br>Embedding search capabilities in Slack | Semantic embeddings from text<br>Text generation<br>Chat-based applications<br>Code generation and understanding<br>Fine-tuning for specific tasks |

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|------------------|--|--|
| Target Persona   | Businesses of all sizes, IT departments, Knowledge workers   | Developers, Data Scientists, AI Researchers  |
| market           | Enterprise Search<br>AI-powered Search Tools<br>Workplace Productivity   | Artificial Intelligence<br>Machine Learning<br>Natural Language Processing   |
| pain_points      | Difficulty in finding information across various company apps and documents<br>Lack of tailored search experiences for different organizational roles<br>Need for self-hosted, privacy-focused search solutions  | Need for efficient AI models<br>Requirement for open-source models<br>Demand for models that handle multiple languages and code<br>Desire for models that can be fine-tuned for specific tasks   |
| core_competitors | Glean  | OpenAI<br>DeepMind<br>Hugging Face   |
| core_insights    | Danswer provides a community-driven, open-source alternative to proprietary search solutions. It leverages AI to enhance search results and user experience.<br>The platform offers a high degree of customization and integration with workplace tools. | Mistral AI focuses on efficiency and open-source availability. Their models outperform larger models from competitors on various benchmarks. They use innovative attention mechanisms for faster inference and longer sequence handling. They provide models under permissive Apache 2.0 licenses. |
| positioning      | Challenger   | Challenger   |
| Features         | 25+ app integrations<br>AI responses with real source referencing<br>Slack integration<br>Customizable personas<br>Model selection including GPT-4, Claude, Llama2<br>Hybrid search with NLP<br>Role-based access control                                | Mistral 7B: A 7B parameter dense Transformer model<br>Mixtral 8x7B: A 7B sparse Mixture-of-Experts model<br>State-of-the-art semantic embeddings<br>Efficient chat-based API for text generation<br>Open and optimized models  |

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|-----------------|---|---|
|                 | (Cloud plan)<br>Usage analytics and query history (Cloud plan)  | for generation and embeddings<br>Grouped-query attention (GQA) for faster inference<br>Sliding Window Attention (SWA) for longer sequences  |
| Integrations    | Slack<br>Google Drive<br>Confluence<br>Various other workplace tools  |   |
| Pricing Details | Community (Free): Basic features with Docker deployment<br>Cloud (\$8 Monthly / per seat): Advanced features with support<br>Enterprise: Contact for pricing  |   |
| founders        | Yuhong Sun<br>Chris Weaver  | Arthur Mensch<br>Timothée Lacroix<br>Guillaume Lample   |
| Investor VCs    |   |   |
| Investor Leads  |   |   |
| Relevant URLs   | <a href="https://www.danswer.ai/">https://www.danswer.ai/</a><br><a href="https://cal.com/weves/30min">https://cal.com/weves/30min</a><br><a href="https://www.danswer.ai/legal">https://www.danswer.ai/legal</a> | <a href="https://mistral.ai/">https://mistral.ai/</a><br><a href="https://mistral.ai/product/">https://mistral.ai/product/</a><br><a href="https://mistral.ai/news/announcing-mistral-7b/">https://mistral.ai/news/announcing-mistral-7b/</a> |
| reference_urls  | <a href="https://www.danswer.ai/">https://www.danswer.ai/</a>   | <a href="https://mistral.ai/">https://mistral.ai/</a><br><a href="https://mistral.ai/product/">https://mistral.ai/product/</a><br><a href="https://mistral.ai/news/announcing-mistral-7b/">https://mistral.ai/news/announcing-mistral-7b/</a> |
| Remaining Tasks | Find investor VCs and lead investors for Danswer.   | Find specific pricing details for Mistral AI's products.<br>Identify any integrations with other tools or platforms.<br>Gather information on investor VCs and lead investors.  |

## Danswer

An open-source, AI-powered search engine for workplace documents, apps, and people.

**One Liner:** An open-source, AI-powered search engine for workplace documents, apps, and people.

## Mistral AI

Mistral AI develops compute-efficient, open-source AI models with a focus on generative and embedding applications.

**One Liner:** Mistral AI develops compute-efficient, open-source AI models with a focus on generative and embedding applications.