



# 中澳就业情况 CV & Linkedin

Lightman

Web全栈班 数据分析班 数据工程全栈班 DevOps项目班

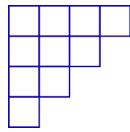
# 澳洲毕业生行业就业情况

- 澳洲雇主非常看重(本地)工作经验
  - 对于没有太多海外工作经验的留学生来说,项目经验/实习经验都是非常重要的
- 校招 Graduate Program (一般都要求是 PR/citizen)
- 社招 Entry level (一般都会要求有工作经验)
- 社招 Junior level(一般都会要求有工作经验)
- 社招 Mid level(一般都会要求有工作经验)

# 澳洲毕业生回国就业情况



- 校招和社招
  - 澳洲毕业生问题：
    - 投独角兽互联网企业面对：清北，常春藤，英国G5
  - 澳洲毕业生：自己有什么优势？
- 
- 校招时间：Timing ! Timing ! Timing ! 重要的事情说三遍
  - 关于校招找工作：总结为以下五个步骤
- 搜集预备→投简历→笔试→面试（电面/网面/面面）→谈offer



# 谈OFFER—激动人心—我值多少?

恭喜你，离入职不远了：

谈OFFER之前，麻烦做一下市场调查！OFFER SHOW，某呼，某CSDN论坛。

2020互联网大厂校招(硕士篇,数据来自offershow)			
	白菜价	sp	ssp
拼多多	23k*18+5w=46w	(26-28)k*18+5w=(52-63)w	(32-40k)*18+5w=(63-77)w
快手	(19~21)k*16+期权房补=(37-41)w	(24~27)k*16+期权房补=45-50w	35k*16+期权=约65w
字节跳动	(22k~23.3k)*15+房补=(35~37)w	41~44w	55w+
阿里巴巴	(19~21)k*16=(30-34)w	24*16=38.4w	35*16=56w
腾讯	34w	42w	50w+
百度	17k*15=26w	19k*15=28.5w	21k*15+5w=37w
美团	(25-28)w	(30-36)w	55w+(北斗)
滴滴	(26-28.5)w	(31.5-34.5)w	(39-43.5)w
网易游戏	(30.4-36)w	(38.4-41.6)w	28k*16+股票=50w+
华为	21w~30w(13-14级)	(25-30)k*12+年终奖=(35-45)w(15级)	32k+*12+年终奖=50w+(16级)

2020互联网秋招-算法岗薪资(硕士)				
	白菜价	sp	ssp	备注
阿里	(20-21)k*16=(32-33.6)w[A评级]	(23-24)k*16=[36.8-38.4]w[A sp评级]	35k*16=56w [A+评级]	白菜居多,大厂光环可以镀金;
腾讯	28w+6w/2[股票]+3w[签字费]=34w	34w+10w/2[股票]+3w[签字费]=42w	40w+14w/2[股票]+3w[签字费]=50w	sp不少
百度	19k*15=28.5w	21k*15+(8-12)w/2[签字费]=(34.5-37.5)w	(26k+)*15+12w/2[签字费]=45w+	
字节跳动	(22-23.3)k*15+1.5k*12[房补]=(34.8-36.8)w	26.6k*15+8w/4[期权]+1.5k*12[房补]=43.7w	(28k+)*15+期权房补加班费=55w+	没算加班费,标配大小周,周末加班1.2倍加班费;
快手	三档, (21.7/24.2/27.6)k*16+2k*12[房补]+18w/4[期权]=41.6w/45.6w/51w ; 再往上有快star计划硕士总包约65w			没算加班费,加班看组,周末加班2倍加班费;
京东	三档, (23/27/30)k*14=(32.2w/37.8w/42w)			
拼多多	四档, (26/28/30/32)k*(16+2[加班费])+5w[签字费])=51.8w/55.4w/59w/62.6w			特别拼, 11点上班, 11点之后下班, 一周6天
网易	(20-22)k*16=(32-35.2)w	(24-26)k*16=[38.4-41.6]w	28k*16+30w/5[股票]=50.8w	涨薪可怜...
美团	22k*15.5	(24-26)k*15.5+(0-5)w[股票]=(37-45)w	55w+[北斗计划]	
滴滴	(21/23/26/29/32)k*15=(31.5w/34.5w/39w/43.5w/48w)			
华为	(18-20)k*(14-16)=(25-32)w(14级)	(25-30)k*12+[5-10]w[年终奖]=(35-45)w(15级)	(32k+)*12+年终奖=50w+(16级)	HC很多

2020互联网秋招-开发岗薪资(硕士)				
	白菜价	sp	ssp	备注
阿里	(20-21)k*16=(32-33.6)w[A评级]	(23-24)k*16=[36.8-38.4]w[A sp评级]		白菜居多,大厂光环可以镀金
腾讯	28w+6w/2[股票]+3w[签字费]=34w	34w+10w/2[股票]+3w[签字费]=42w	40w+14w/2[股票]+3w[签字费]=50w	sp不少
百度	17k*15=25.5w	19k*15=28.5w	21k*15+(0-12w)/2[签字费]=(31.5-37.5)w	
字节跳动	(22-23.3)k*15+1.8w[房补]=(34.8-36.8)w	(25.3/26.6)k*15+8w/4[期权]+1.5k*12[房补]=41.7w/43.7w		没算加班费,标配大小周,周末加班1.2倍加班费;
快手	19.2k*16+18w/4 + 1.8w[房补] = 37w	21.7k*16+18w/4[期权]+2.4w[房补]=41.6w	(24.2k/27.6k)*16+18w/4 + 2.4w[房补]=45.6w/51w	没算加班费,加班看组,周末加班2倍加班费;
京东	18k*14 = 25.2w	20k*14=28w	23k*14=32.2w	
拼多多	(20/23)k*(16+2[加班费])+5w[签字费]=41w/46w	(26/28)k*(16+2[加班费])+5w[签字费]=51.8w/55.4w	(30/32)k*(16+2[加班费])+5w[签字费]=59w/62.6w	特别拼, 11点上班, 11点之后下班, 一周6天
网易	21.5k*16=34.4w	25k*16=40w		涨薪可怜...
美团	(14.5/16.5/18.5)k*15.5=22.5/25.6w/28.7w	21k*15.5=32.6w	(23/25)k*15.5 = 35.7w/38.7w, 可以argue签字费	
滴滴	19k*15=28.5w	21k*15=31.5w	(23/26)k*15=34.5w/39w	
华为	(15-17)k*16=(24-27.2)w(13级)	(18-20)k*16=(28.8-32)w(14级)	(25-30)k*12+[5-10]w[年终奖]=(35-45)w(15级)	HC很多

2020互联网秋招-产品经理岗薪资(硕士)				
	白菜价	sp	ssp	备注
阿里	18k*16=28.8w	20k*16=32w		
腾讯	24w	26w+3w[签字费]+6w/2[股票]=34w		sp不少
百度	14k*15=21w	16k*15=24w, 可以argue签字费6w分两年给		
字节跳动	四档, (14/16/18/20)k*18+1.5k*12[房补]=(27w/30.6w/34.2w/37.8w)			没算加班费,标配大小周,周末加班1.2倍加班费;
快手	17.5k*16=28w	(19.5/20.5)k*16=31.2w/32.8w	23k*16=36.8w	没算加班费,加班看组,周末加班2倍加班费;
京东	15k*14=21w	18k*14=25w	20k*14=28w	
拼多多	14k-19k都有, (14/15/16/16/17/18/19)k*(16+2[加班费]) = (25.2-34.2)w			特别拼, 11点上班, 11点之后下班, 一周6天
网易	21w	(17/18)k*16=27.2w/28.8w	21k*16=33.6w	涨薪可怜...
美团	15.5k*15.5=24w	17.5k*15.5=27w		
滴滴	(16/17/18)k*15=(24-27)w			
华为				
OPPO	18k*12+4w[年终奖]=25.6w	20k*12+6[年终奖] = 30w	23k*12+8.4[年终奖]=36w	互联网业务的产品经理, 额外有房补1.2k/m

# 职场规划建议

两年时间很短,大家眼光要长远一点,及早规划自己未来(工作/移民/生活)

- 对于大部分学生来说,单纯靠学校的内容不足以顺利找到工作
- 工作能力 = 硬实力 + 软实力
- - 硬实力:技术部分 (Python, SQL, AWS, etc...)
- - 软实力:**沟通能力**,英语水平,性格,文化融入程度, Team Match
- 要清楚地看到自身的优劣势,对自己进行提高,因为社会工作和学校学习不一样,要求的是综合素质和能力,软硬实力缺一不可
- 放平心态,坚持不懈。独自来到陌生的国家,不管学习,工作,还是生活都会不可避免地遇到困难和挫折,要学会调整心态,面对失败,从失败中学习
- 构建正确的价值观

# 澳洲公司情况

产品方向



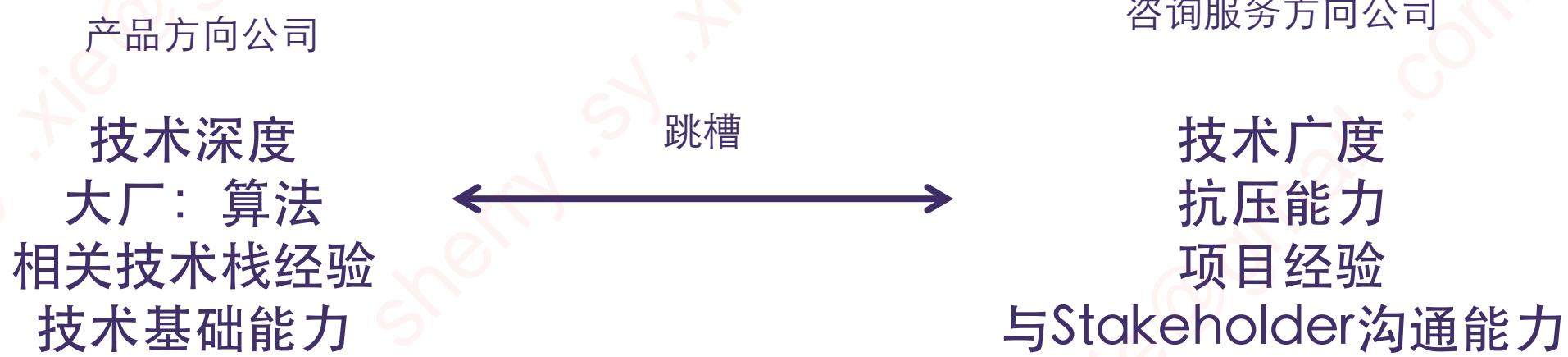
CommonwealthBank



咨询服务方向



# 澳洲公司考察方向



# 中国公司情况

移动互联网

## 互联网大厂

中国移动互联网“两超三强”格局逐渐生成  
“AT BMB”成为移动互联网实力新代号



备注：本页互联网公司等级排名采用综合评价指标（包括公司旗下应用用户规模、盈利能力、成长性及影响力）。  
数据来源：Trustdata移动大数据监测平台

Trustdata

## 游戏公司



TIMI  
TIMI STUDIOS



国有企业，央企，公务员（体制内）



## 咨询服务方向

McKinsey  
& Company

**BCG** BOSTON  
CONSULTING  
GROUP

ThoughtWorks®

accenture

avanade  
**Deloitte.**

SSW.

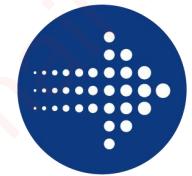
pwc

EY  
Building a better  
working world

# Australia Jobs Websites



ribit.net



seek.com.au



linkedin.com  
(60%学员)



匠人学院  
jiangren.com.au

jiangren.com.au/job



careerhub.com.au



glassdoor.com.au



stackoverflowcareers

careers.stackoverflow.com



[jobpin.com.au](http://jobpin.com.au)

hatch  
[www.hatch.team](http://www.hatch.team)

Jora  
[au.jora.com/](http://au.jora.com/)

indeed



[hired.com.  
au](http://hired.com.au)



[www.jiangren.com.au](http://www.jiangren.com.au)

匠人找工

# 中国找工作网站

信息渠道：

- 名企官网-最权威的招聘渠道。
- 各大招聘网站 - 领英（划重点）/猎聘/智联/51job/海投网/应届生
- 各种求职类公众号-信息及时提醒以及内推（脉脉等你想用陌陌也行。 （非名校，内推很重要）
- NB的高校就业网（电子科大/西电/清北等）如果你自己学校有中国留学生就业指导中心 那么祝贺。
- 开始刷题（在校生可以是牛客网/力扣/知乎/脉脉）
- 算法面试
  - 10种经典算法题
  - Leetcode熟练Easy，偶尔Medium

# “工作内推” -- 真实情况

企业工作内推目的：减轻招聘成本，提高招聘效率，获得适合的人才

员工工作内推目的：赚取工作推荐费Reference Fee，为企业输血

## 澳洲

澳洲普通公司岗位投递人数：

- Junior Level: 几百份
- Mid Level: 不到10份，需要介入猎头
- Senior: 不到两份

求职者工作内推流程

- 放上推荐人，简历投递。简历会稍微认真看一下
- 简历合格，赢得初面，剩下靠自己实力

企业面对内推的求职者

- 仅仅认真看了一下简历

## 中国

中国互联网公司岗位投递人数：

- 校招：数十万份
- 社招初级：几千到几万份
- 中级+：几百份，并且有多个选择

求职者工作内推流程

- 附上内推码或者人名，在茫茫简历中，简历可以优先查看
- 面试靠自己实力

企业面对内推的求职者

- HR专门针对内推的求职者做好记录，并且给予推荐人反馈（大疆）
- 不会额外照顾，除非背景硬

# 中澳求职常见问题

## 澳洲

### 年龄

- 不看年龄

### 性别

- 女生更容易找到工作

### 学历

- 社招不看学历，校招看是否有学位，不看学校排名

### 工作时间及薪水

- 37.5小时一周工作，稳定在8-17w澳币
- 华人有天花板
- 少量年终奖，需要交税

### 年假

- 全职员工4周年假+1-2周Personal Leave

## 中国

### 年龄

- 大厂：基础编程，35岁以下，越年轻越好
- 其他厂：年龄要跟工作匹配

### 性别

- 男生更容易找到工作
- 女生限制多，会问婚姻情况，是否生孩子打算

### 学历

- 国企央企等明确的学历及学校排名要求
- 大厂校招要求名校，社招不看学校排名
- 非大厂倾向名校

### 工作时间及薪水

- 大厂部分部门996，大小周，部分部门正常五天上班
- 外企，非大厂，国企，非996
- 十万到100多万不等，有很高的年终奖

### 年假

- 国家法定公共假期+公司假期



# 工作类型



Permanent Role



Fixed-term  
Contractor



3/6/12 months  
Contactor



Part-time &  
Casual

# Contractor

- IT 最常见岗位
- 3 / 6 / 12 months
- Australia Business Number (ABN) Required
  - Business to business
  - Contract with recruitment agency(Third party)
- 自己交Superannuation(9.5% , 14%)
- 比Permanent Role 多
- Pros:
  - Tax Return
- Cons:
  - 没有Annual Leave
  - 不好做房屋贷款(mortgage)

# Permanent Role



Probation(3 months / 6 months)

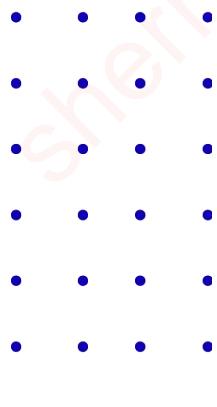
公司交Superannuation(9.5% , 14%)

有Annual leave , sick Leave 等

享有公司福利

没有Contractor数值赚的多

做房屋贷款(mortgage)



# Notice Period



Australian Government

Fair Work  
OMBUDSMAN

1 year or less	1 week
More than 1 year - 3 years	2 weeks
More than 3 years - 5 years	3 weeks
More than 5 years	4 weeks

<https://www.fairwork.gov.au/>

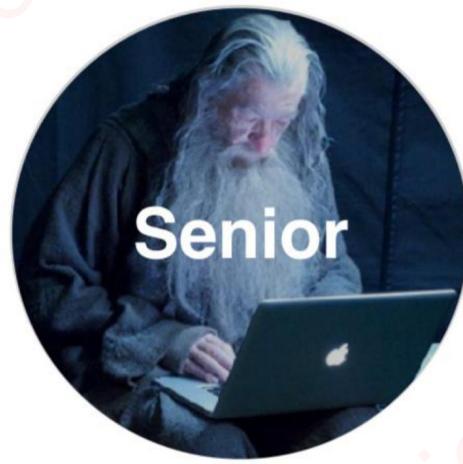
# 薪资期待



60-90k



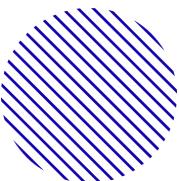
90-120k



120k+



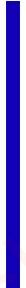
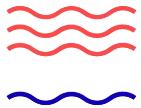
140k+





# 匠人学员优势

便宜且有经验



# 招聘的事实



» » »



招聘信息只占整个recruiting的不到20%  
去拓展你的networking

# 获取工作的方式



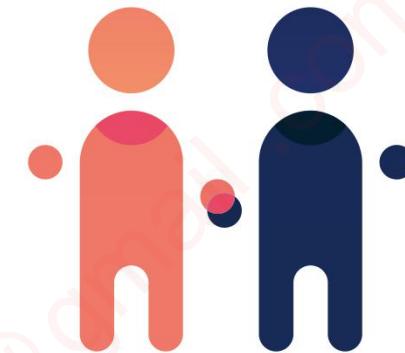
Meetup



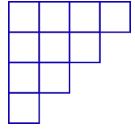
Online



Recruitor



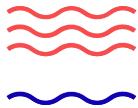
Referral



# 匠人学员找工作 (优先级排序)

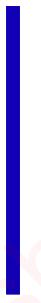


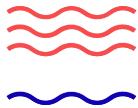
- Linkedin 的Job Page (60%)
- Indeed
- Ribit 薪水低的入门工作
- 自己喜欢的公司网站上查找
- 各大学的Career hub page
- StackOverflow的job page
- Seek
- Grad connection
- jobpin.com.au



# 招聘信息

- 是否中介
- 职位名称
- 公司介绍
- 工作内容
- 基本需求
- 专业需求
- 特殊需求
- 申请要求





# 员工评价

<https://www.glassdoo.com.au>



Anavade Reviews

1,071 reviews

Filter Full-time Part-time

3.5 ★★★★☆ Rating Trends

68% Recommend to a friend    81% Approve of CEO    Adam Warby 551 Ratings

1,071 Employee Reviews

1 Jun 2017    Helpful (1)

"Wonderful working environment | Challenging assignments always!"

★★★★★ Current Employee - Senior Consultant in Brisbane

█ Recommends    █ Positive Outlook    █ Approves of CEO

I have been working at Avanade full-time (More than 3 years)

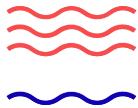
**Pros**

Avanade offers one of the best working environments in the Industry worldwide. Employees are allowed to work from home or anywhere else to manage their working hours to suit their comfort (min 8 hours a day). All projects are quite challenging and a new learning opportunity.

Indefinite amount of resources to and connections with Accenture and Microsoft also within Avanade worldwide. Free to join any ongoing ...

Show More

**Cons**



# 工资参考



<https://www.glassdoor.com.au>

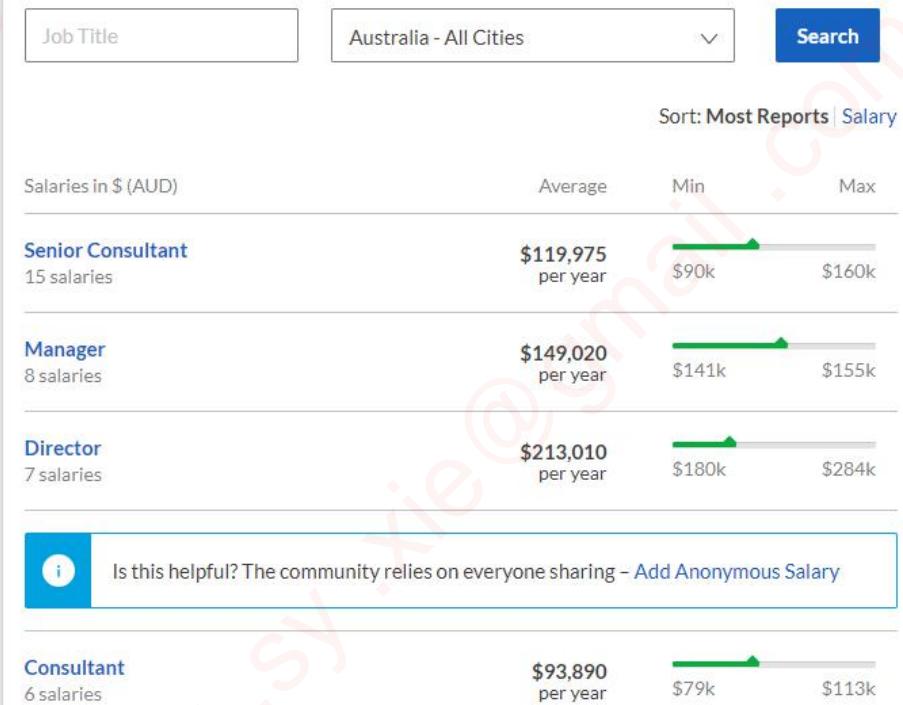


## Avanade Salaries

Updated 14 October 2017

52 employee salaries in AU (for 14 job titles) | 1,412 salaries in US

How much do Avanade employees make? Glassdoor has salaries, wages, tips, bonuses, and hourly pay based upon employee reports and estimates.



# 面试经验分享



[jiangren.com.au/job](http://jiangren.com.au/job)



匠人找工



[learn.jiangren.com.au](http://learn.jiangren.com.au)



面试经验

## 面试经验: Deloitte 2021 Graduate Program面试经验分享

□ Deloitte □ Cloud Engineer □ Anonymous | 发表: 2021/06/03

9.14网申→9.30 OT→10.30小组面试通知→11.4小组面试/M面→11.12官网状态“合伙人面试”→11.21

匠人首页 > 推荐 > 面试机经详情



## Google 前端工程师初面机经

应聘岗位: 前端工程师 | 应聘渠道: 社招 | 工作性质: Full-time

CHENXIN WANG | 发表: 2019/10/05

IT 国内工作 大厂 淘宝 高级职位

分享 收藏

### 面试概述:

面试机会来源: 员工内推 | 感觉面试难易度: 感觉还行 | 是否获得offer: 等待中

面试体验评分: ★★★★☆  
很差 很好

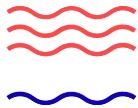
参与面试: #视频面试# #电话面试# #技术面试#

### 面试经历细节:

#### 面试环境:

第一轮: 一对四集体面试 面试官包括负责人, 技术人员, HR 人员, UI 设计师, 面试时长约 30 分钟。

#### 面试流程:



# 面试题目

<https://www.glassdoor.com.au>

Companies matching "Avanade"

 Avanade Interviews  
www.avanade.com / HQ: Seattle, WA  
7 Interviews

2.8 Average

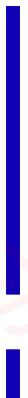
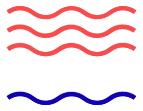
---

Avanade Interview Questions Sort: Relevance | Popular | Date

 Analyst at Avanade was asked... 11 May 2015  
First round is impromptu phone interview - but relatively standard. Second was face-to-face - asked random tech questions which were beyond uni. They then asked a problem solving question - that's the key to the next round. Next round is talking about yourself, projects etc.  
[1 Answer](#) ▾

---

 Senior Consultant at Avanade was asked... 8 Dec 2015  
How to deal when the unexpected happens / roadblockers / difficult stakeholders or unexpected changes of scope.  
[Be the first to answer this question](#) ▾

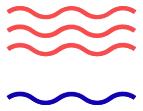


Linkedin



A place to found and to be found



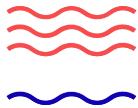


# Optimise Your Profile

1. SEO (be found)
2. Readability



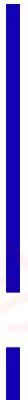
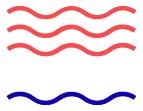
匠人学院™  
jiangren.com.au



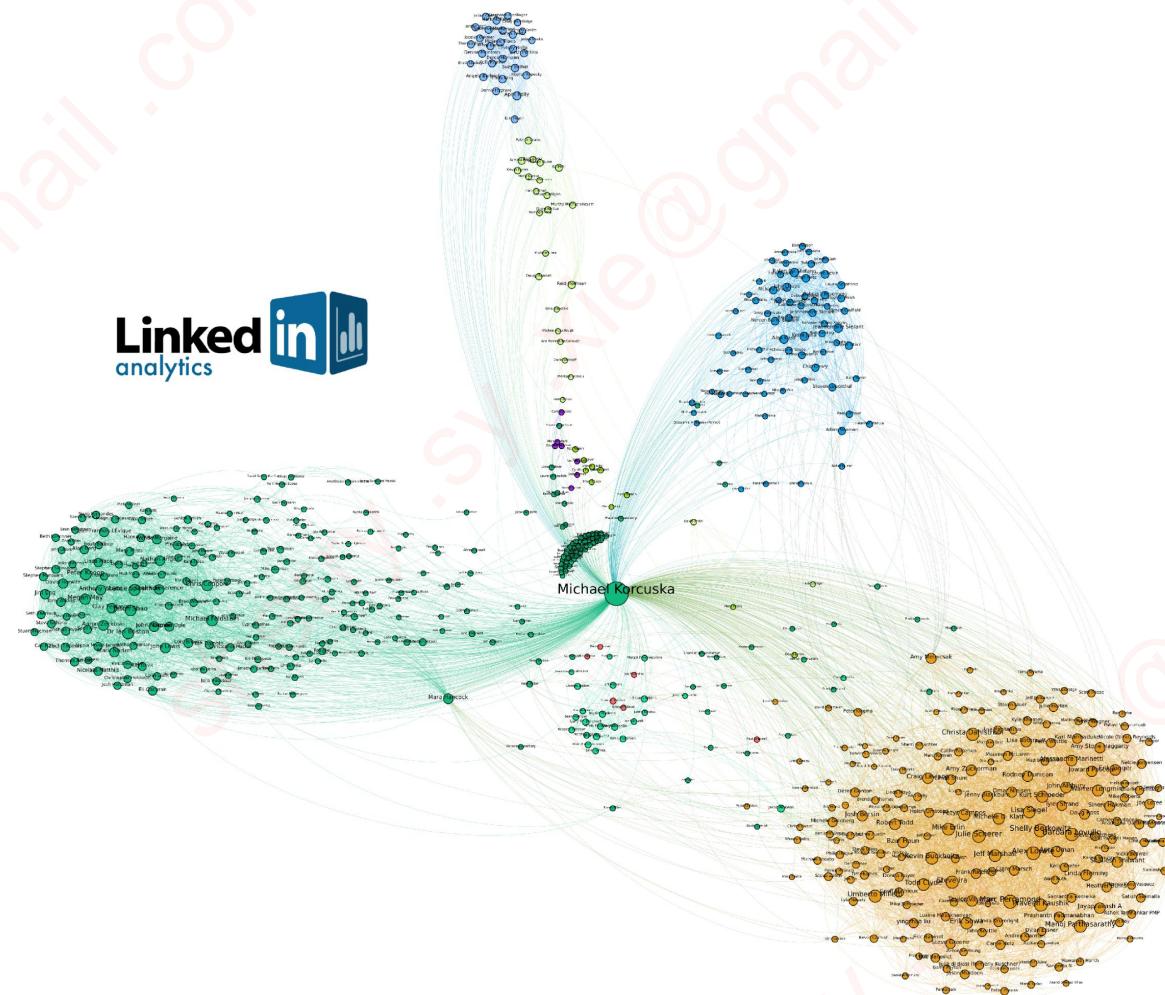
# Linkedin



- 1) 1st connection: 相当于你facebook, 现实生活的好友, 你可以不受限制地给他们发送邮件, 查看他们的profile;
- 2) 2nd connection: 就是你好友的好友。。。免费账户可以看到profile, 不可以发邮件;
- 3) 3rd connection: 好友的好友的好友。。。免费账户只能看到名字和title, 不可以发邮件;
- 4) 除了以上三种, 剩下的人如果你不做其他的networking, 他们就是parallel universe。



# Linkedin



# 增加自己的network



Open Networkers



猎头

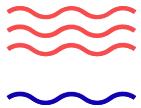
匠人Linkedin服务: \$165 加 200位澳洲Recruitor

# Linkedin Objective

Linkedin Objective: 500 connections

方法：

1. 吃饭或者其他休息的时候，添加20个



# Endorsements

Skills & Endorsements

### Top Skills

Rank	Skill
81	Marketing Strategy
15	Marketing Automation
47	New Business Development
14	Copywriting
34	Lead Generation



www.jiangren.com.au

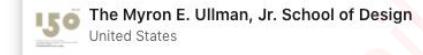
# Better Profile

- Keywords
- Skill List
- A better Profile Picture
- Get the name field right
- The professional Headline
- Grabbing your url
- Education: 放上 JR Academy 或者 匠人学院
- 关注 匠人学院 Linkedin Page:  
<https://www.linkedin.com/school/jr-academy>

lab: LinkedIn

## Add education

School \*



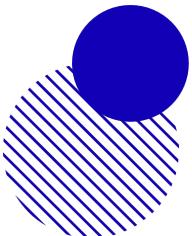
Activities and societies

JR Academy  
Online and Offline Learning Platform, Over 10,000+ IT professional members in Australia and China and over 400+ staff  
Brisbane, QLD · 86+ alumni · 706 followers  
Ben & 88 other connections work here · 127 employees  
✓ Following Visit website More

Home My Employer About Posts Jobs Alumni Events Videos

# Recruitment Process

简历和内推



# Assessment 种类



Code Challenge/  
Project



Online Assessment



智力测试



Pair Programming

# Linkedin自我运营计划

1. 根据要求，做好自己的Profile
2. 添加Open Newworkers/ LION 为自己的connection，添加30个LION
3. 再次修改个人profile，增加更多经验，自己看起来更加专业
4. 初次登场
  1. 添加更多HR以及Recruitor，添加200个
  2. 同时搜索 更多跟自己职位相关的行业人士，添加200个，比如Full-stack Developer
5. 根据同行的人的Linkedin，借鉴继续修改简历和Linkedin
6. 会有HR或者Recruitor主动联系，积极回应面试
7. 搜索 CTO, CEO, Founder



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jiangren.com.au

CV

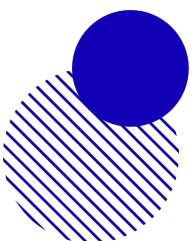
## Facts

- Professional的简历以匠人为准
- 不听任何来自PY老师的简历
- 专业简历就是专业简历

学习进度 24%

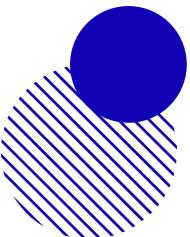
课程相关

- | HTML面试宝典3.0
- | CSS面试宝典
- | 算法面试宝典
- | FLAG面试机经
- | 全栈班React课件v1.0
- | Web全栈班课前准备
- | JAVA面试宝典v1.0
- | Full-stack Developer简历例子
- | C#常见面试题
- | 全栈班Javascript课件v1.4.pdf



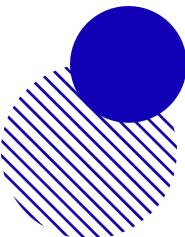
## Facts

- Computer filtering
- Recruitment Cost = 1 month of your salary
- How long to read?
- 6 seconds
- 5 to 10 minutes second round



## ■ 认清自己现状

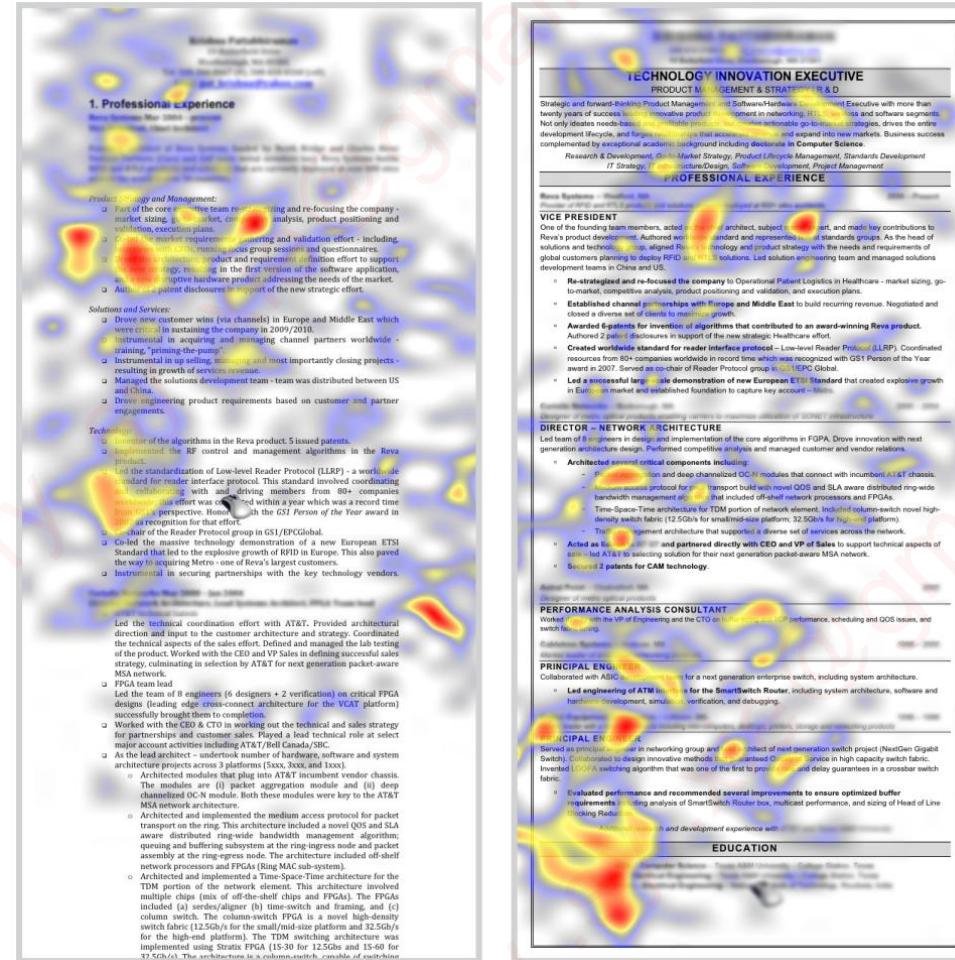
- 相关经验少
- skills少
- 简历内容不够充实





# Facts

- 6 seconds



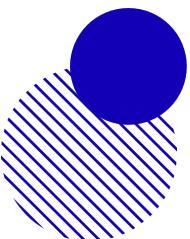
# Facts

- Name
- Education
- Current Title/ position
- Current position duration
- Previous title/ position
- Previous position duration



# 简历思考的原则

- Skill Match ?
- Expertise ? How deep?
- Core Technology Match?
- How Many Projects?
- POSITION is a FIT? 需要准备多种简历



# 简历思考的原则

Name:	FirstName LastName
Availability:	1 week
Location:	Sydney

**Summary**  
 6+ years' of experience in the field of Application programming. My job responsibilities include Application Process Analysis, Designing and Implementing new Applications and working with the latest current technologies.

I have extensive experience programming in HTML5 with JavaScript and CSS3. I have delivered large projects for finance and commercial clients using angularJS, NPM, ReactJS and NodeJS.

**Education and Professional**  
 2004 - 2008 Bachelor of Engineering(B.E) - Major in Information Science and Engineering with First class honours  
 2009 - 2011 Master in Technology(MTech) - Major in Computer Science and Technology with First Class and Distinction Microsoft Certified Programmer

**Technology:**

- Jquery, Vanilla Java Script, ES6, HTML5/HTML, CSS3/CSS
- SASS, JSON, Ajax, Dojo, D3.JS, C3.js
- Responsive web design, IOS Development, React.js, Angular.js
- NodeJS, NPM modules(EXPRESS.JS, Passport, Gulp, Mocha, body-parser, Grunt.js etc)
- Source Code Management Tools
- Github Tortoise SVN
- Brackets
- Eclipse Microsoft Visual Studio
- Operating System
- Windows, UNIX
- Windows Mobile, Mobile IOS
- Mongo DB
- MY SQL

**2013 – Till date      Application Developer**  
**ABC Company**

- Bringing a designer's concept to life with HTML, CSS, and JavaScript
- Production, modification, and maintenance of websites and web application user interfaces
- Creating tools that enhance how users see and interact with any browser Implementing responsive design for mobile sites
- 2 Years commercial Node.js, react, angular experience
- Contributing some back-end experience, collaborating on APIs, and more
- Maintaining software workflow management with a project management tool like GitHub and task runners like Grunt and Gulp
- Consulting on SEO best practices

Name:	FirstName LastName
Availability:	1 week
Location:	Sydney

**Summary**  
 6+ years' of experience in the field of Application programming. My job responsibilities include Application Process Analysis, Designing and Implementing new Applications and working with the latest current technologies.

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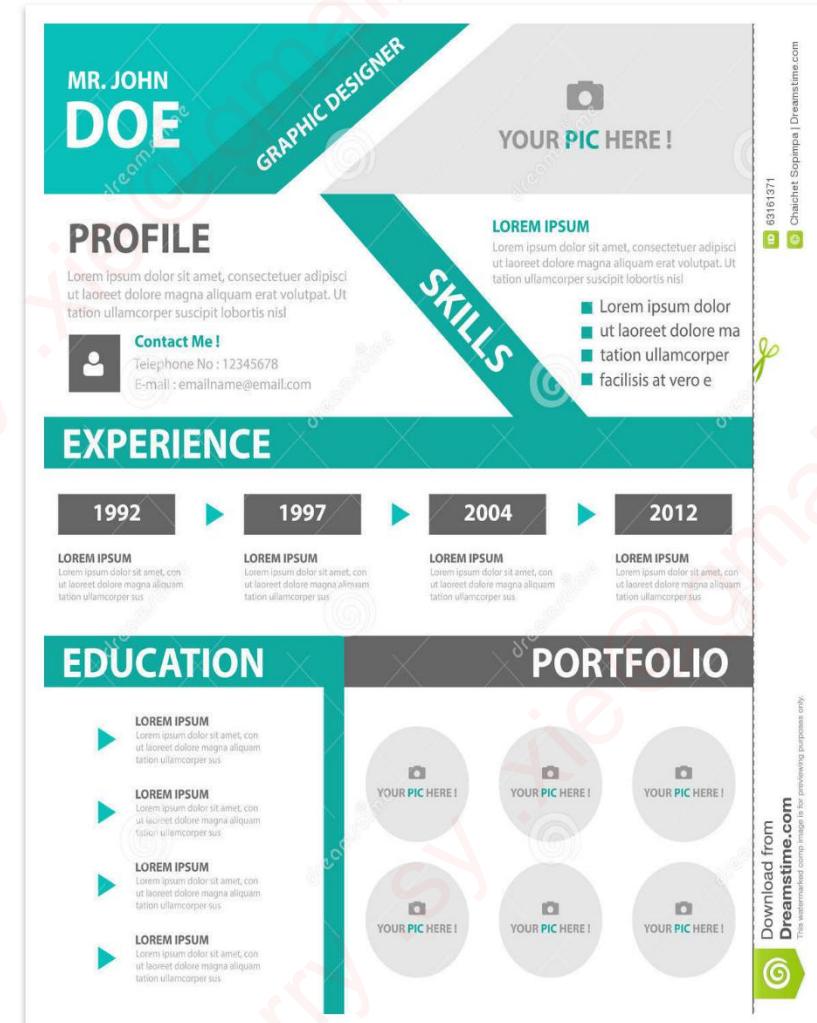
**Technology**

- Jquery, Vanilla Java Script, ES6, HTML5/HTML, CSS3/CSS
- SASS, JSON, Ajax, Dojo, D3.JS, C3.js
- Responsive web design, IOS Development, React.js, Angular.js
- NodeJS, NPM modules(EXPRESS.JS, Passport, Gulp, Mocha, body-parser, Grunt.js etc)
- Source Code Management Tools
- Github Tortoise SVN
- Brackets
- Eclipse Microsoft Visual Studio
- Operating System
- Windows, UNIX
- Windows Mobile, Mobile IOS
- Mongo DB
- MY SQL

**Experience**  
**2013 – Till date      Application Developer**  
**ABC Company**

- Bringing a designer's concept to life with HTML, CSS, and JavaScript
- Production, modification, and maintenance of websites and web application user interfaces
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- 2 Years commercial Node.js, react, angular experience
- Contributing some back-end experience, collaborating on APIs, and more
- Maintaining software workflow management with a project management tool like GitHub and task runners like Grunt and Gulp
- Consulting on SEO best practices
- Testing the site during development for usability and fixing any bugs.

# Too Fancy





# Too Bad

**Bobby Wu**  
求职意向：新媒体运营

**个人优势**  
对感兴趣的领域保有旺盛的好奇心和求知欲。手机里安装的 App 超过 100 个，关注的微信公众号 400 多个——不想当产品经理的编辑不是好文案。  
互联网重度用户，微博、微信、知乎、果壳、豆瓣天涯、贴吧、我都爱逛，在文青、逗比与技术宅之间自由切换无压力。

**个人资料**  
年龄：24 岁  
地址：广东省广州市  
电话：135-8888-8888  
邮箱：9884436X@qq.com

**专业技能**  
Photoshop  
HTML  
CMS  
Office  
i排版

**技能证书**  
➢ 普通话一级甲等；  
➢ 大学英语四/六级 ( CET-4/6 )，良好的听说读写能力  
➢ 通过全国计算机二级考试，熟练运用 office 相关软件。

**工作能力**

**兴趣爱好**

整合能力 文采 网感 澳洲IT圈

www.jiangren.com

				NSW 2037, Australia
Is Australia Citizen?	No	Is Australia Permanent resident?	No	
<b>Part 2. Education Information</b>				
Duration	School	Major	Duration	Degree
09/2010-06/2014	University of Science and Technology Beijing	Computer and Science	4 year	Bachelor
03/2015-06/2017	University of Sydney	Master of Professional Engineering (Software)	2.5 years	Master Coursework
<b>Part 3. Working Experience</b>				
Duration	Employed company	Participated project	Employment type	
14/07/2014-08/09/2014	Sohu TV Beijing China	Live classroom	Full time internship	
19/12/2016-17/03/2017	Hydata Beijing China	Lip Reading Neural Network	Full time internship	
<b>Part 4. Major Information</b>				
Preferred Language	C/C++/C#	Preferred Platform	Windows	

# Just Right

**JANE BAGNALL**

[t.janebagnall.tumblr.com/](http://t.janebagnall.tumblr.com/)



**Summary**

I am a PR junkie - I love everything that PR means and I want to make it my career. Having spent the last two years taking my first tentative steps into the world of communications I have learnt enough about myself and the industry to know that I want to move my career into Agency PR.

I am currently living and working in Spain and using my time here to explore and improve my own personal brand and, in doing, learning more about online brand-building and finding out about the world to boot.

I don't expect it to be easy to find an agency job - I'm ready to work long hours for little or no money for as long as it takes for me to prove my worth. I know that I'm good at PR and I will be happy to have the chance to prove this and improve. As an entry level PR I know that I have so much to learn and I want to find an agency that will see my potential and make an investment in me.

**Objective**

My overall objective is to secure a position as a PR Account Executive in an agency willing to teach me everything they know. I would like to be involved in Entertainment, FMCG, Technology, Education - basically I want the chance to gain as much experience as possible.

I am prepared to work as an intern or do unpaid work experience to secure my dream role.

My immediate objectives are to boost my online presence and explore the online possibilities available to me. I hope that in doing so I will be able to bring even more to any PR role that I secure in the future.

**Work History**

**Voluntary Marketing Assistant**  
*University of Portsmouth*  
This was a voluntary work placement during my final degree year and followed a placement that I had during my school trident work experience.

- Working for the outreach programme 'Up for It' which targets the 11-16 age group through a membership scheme. This included producing copy for web pages, researching and writing articles for print and managing databases. There was also an element of proofreading involved.

**Promotions Assistant**  
*Original 106 FM*  

- I assisted in writing copy for the station website.
- I was part of a team responsible for promoting the radio station to businesses in the South, and raising the profile of the station to consumers in the area, both with email and digital contact and face to face promotional activities.
- I wrote material for live links in order to get regular practice, and did some links on air.

**Consultative Marketing Assistant**  
*Portsmouth Aviation*  
**THIS IS A TEMPORARY ROLE**  
My goal is to come up with a strategy which will enable the company to create a strong brand, reach new customers, promote niche services and modernise their appearance. I have two main tasks on which to focus - one is creating out-

Jan 2011 - Mar 2011

**COLE HODGES**

1 Main Street, New Cityland, CA 91010 | C: (555) 322-7337 | example-email@example.com

**SUMMARY**

Responsible Assistant Teacher with excellent communication and coordination skills demonstrated by eight years of classroom experience. Caring and professional with tireless commitment to student learning and overall wellbeing. Fully qualified by State of California with clean driving record and California license.

**HIGHLIGHTS**

- Excellent classroom management
- Teaching, tutoring, and counseling
- Experience working special needs students
- Creative student engagement
- CPR certification
- Effectively work with parents
- Proofreading/editing
- Motivating students
- Interactive teaching/learning
- Strong listener

**EXPERIENCE**

**01/2011 to Current**

**Teacher's Assistant**  
*Amarillo Elementary School* — New Cityland, CA

- Enforced school behavior and procedures for maintaining order among a class of 25 students.
- Instruct students under direction and guidance of teachers.
- Utilize variety of teaching methods including lectures, media, group discussions, and role-playing.
- Work with students on individual and small group basis to reinforce learning concepts; help complete assignments, and improve performance.

**09/2007 to 12/2010**

**Teacher's Assistant**  
*Grey Hodges Elementary School* — New Cityland, CA

- Developed, administered and corrected tests and quizzes in a timely manner.
- Coordinated after school tutoring hours with teachers to help students in need of extra attention.
- Received high remarks for the creativity of classroom lesson plans and instructional techniques from students, parents, and faculty.
- Implemented student discipline measures, decreasing classroom disruptions by 80%.
- Assisted with design of lesson plans focused on age and level-appropriate material.

**10/2005 to 08/2007**

**Teacher's Assistant**  
*Scarborough Elementary School* — New Cityland, CA

- Combined discipline plan with effective measures and various lesson plans to increase concentration, participation, and progress student accountability.
- Encouraged verbal/written feedback from parents regarding classroom instruction and student learning success.
- Discussed in-class issues and learning interruptions with parents in order to develop solutions.
- Observed student's performance and documented both positive and negative points.
- Maintained safe, positive learning environment.

**EDUCATION**

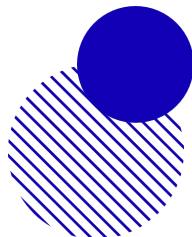
**2005**

**Associate of Applied Science: Early Childhood Development**  
*Cobalt University* — New Cityland, CA

# Great CV



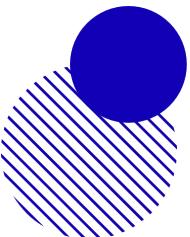
# 澳洲简历 Rules



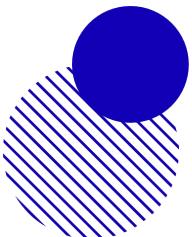
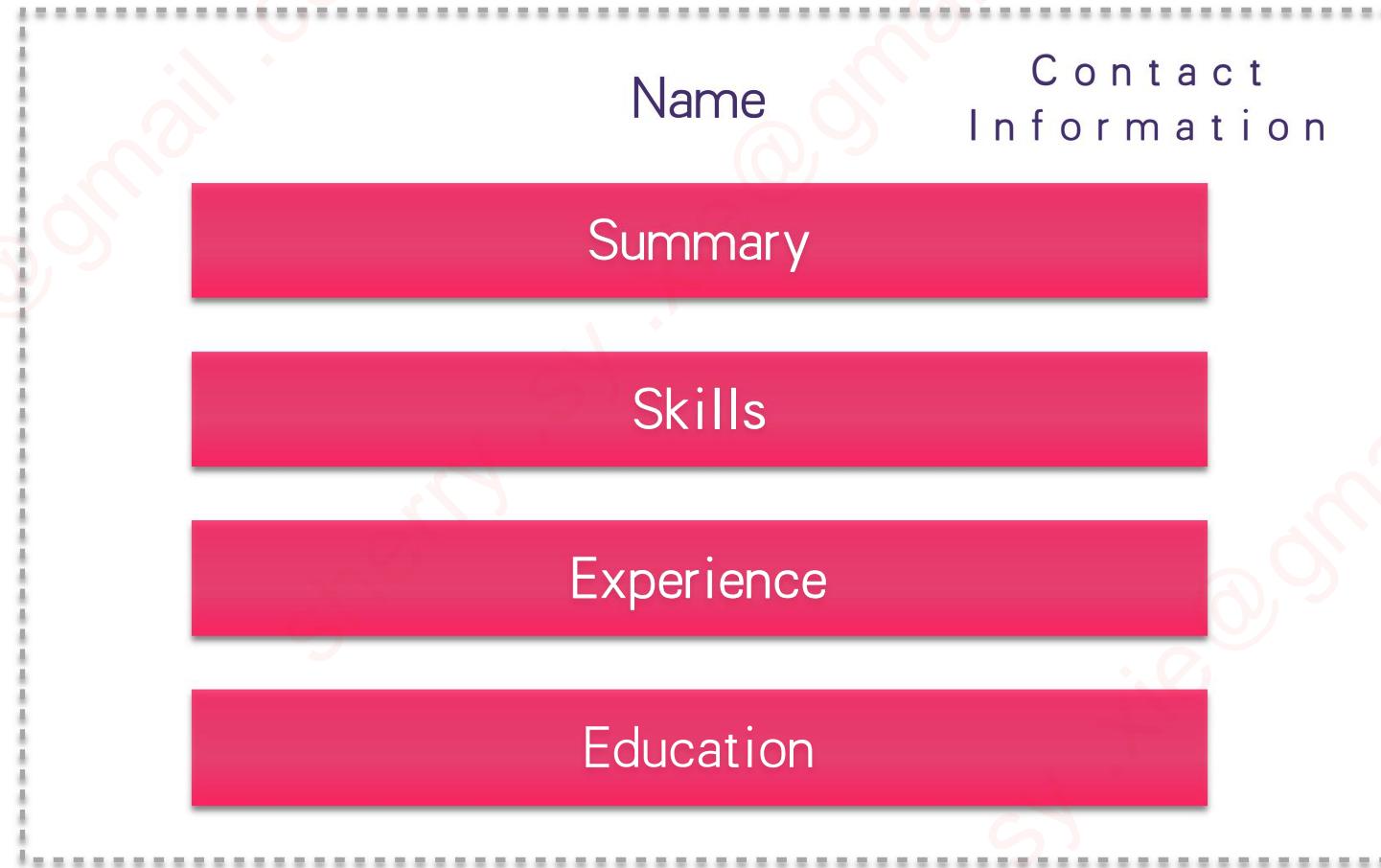
1. No Profile Photo or Profile Photo
2. 放上你的portfolio 链接 和项目链接
3. Core Skills
  - Human
  - Search Algorithm
4. 不要短 No One Page Resume
5. 工作经验或者项目经验中要出现:
  - URL
  - Responsibility
  - Duty
  - Performance
6. 只要相关工作经验和相关工作经历

# 简历核心原则

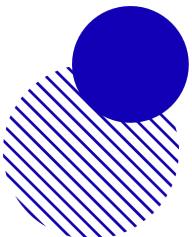
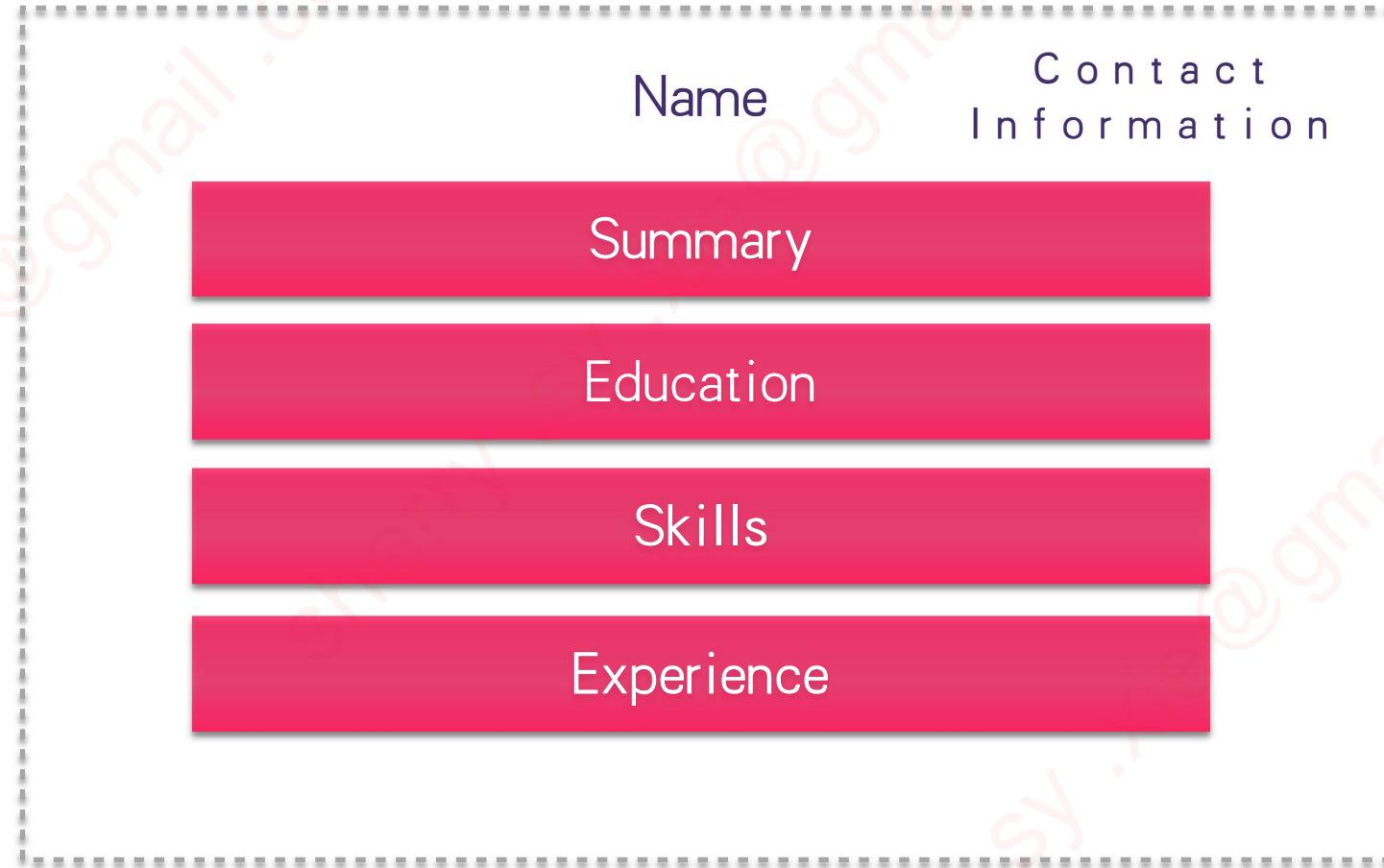
不写 = 不会



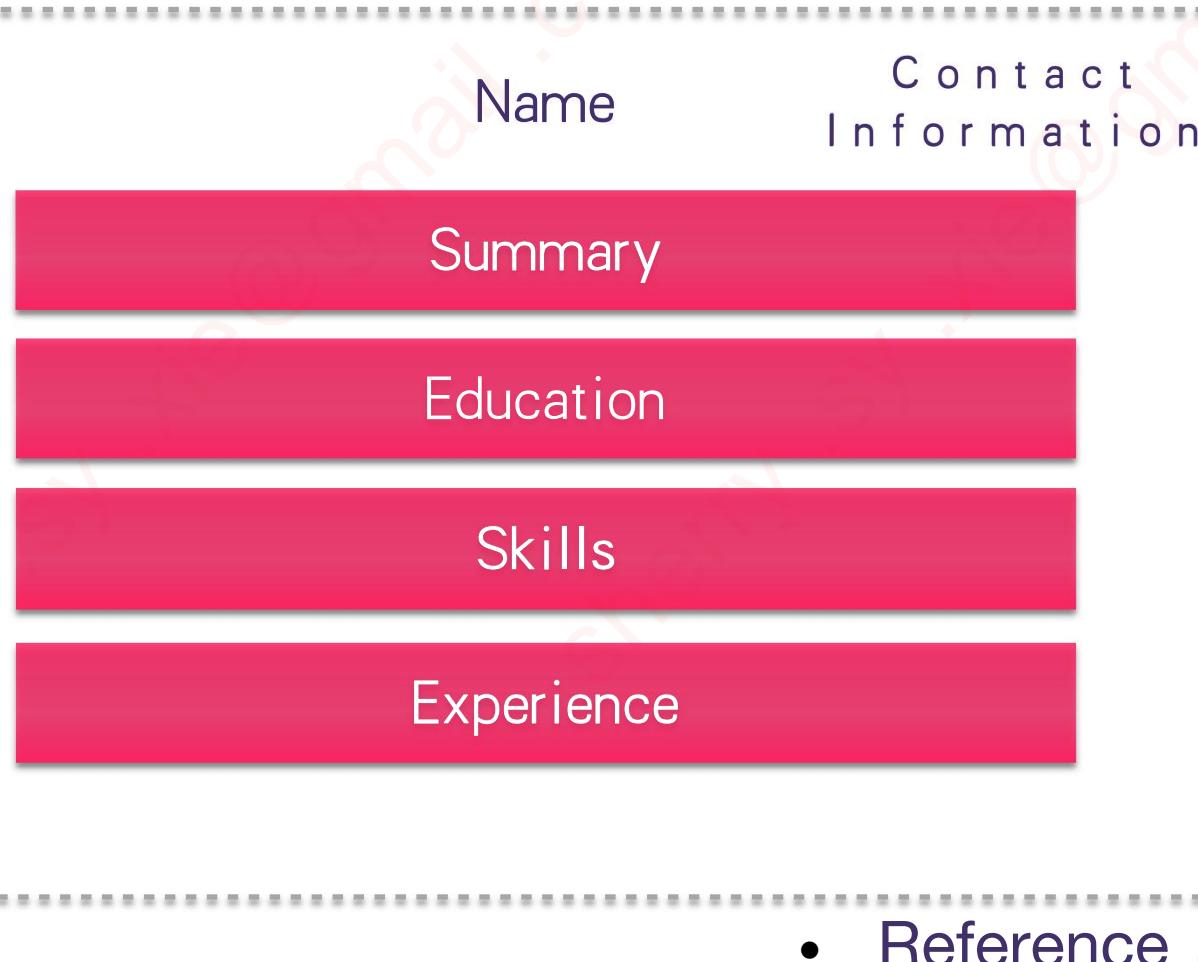
# 社招CV格式及实习



# 校招CV格式及大厂实习



# 中国CV格式

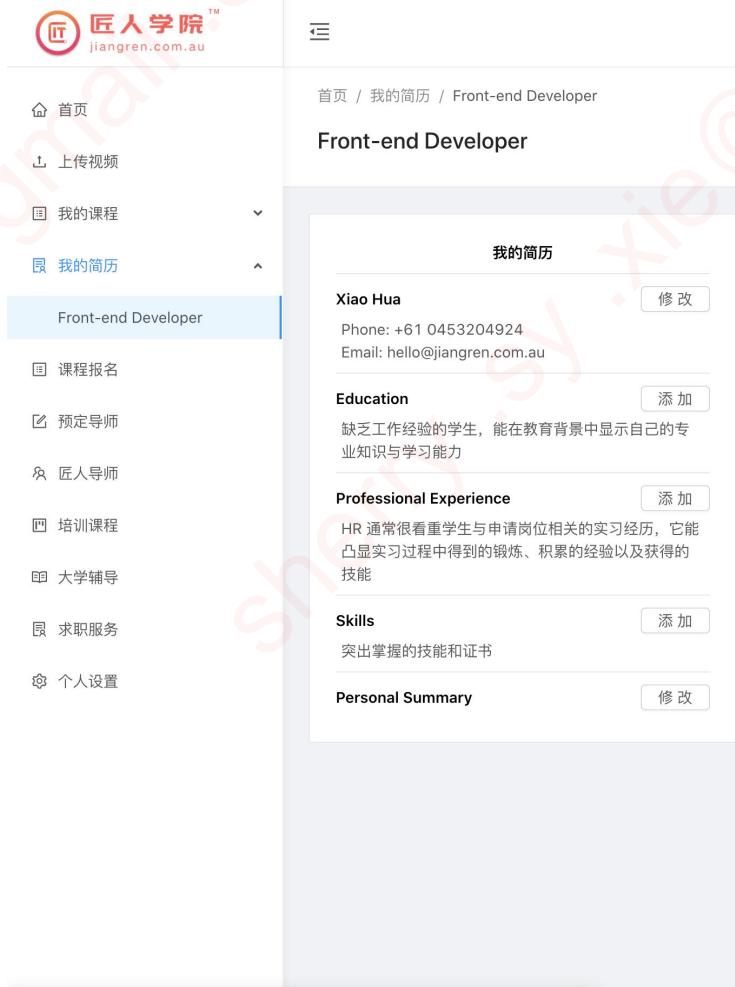


根据不同公司种类做相对应修改：

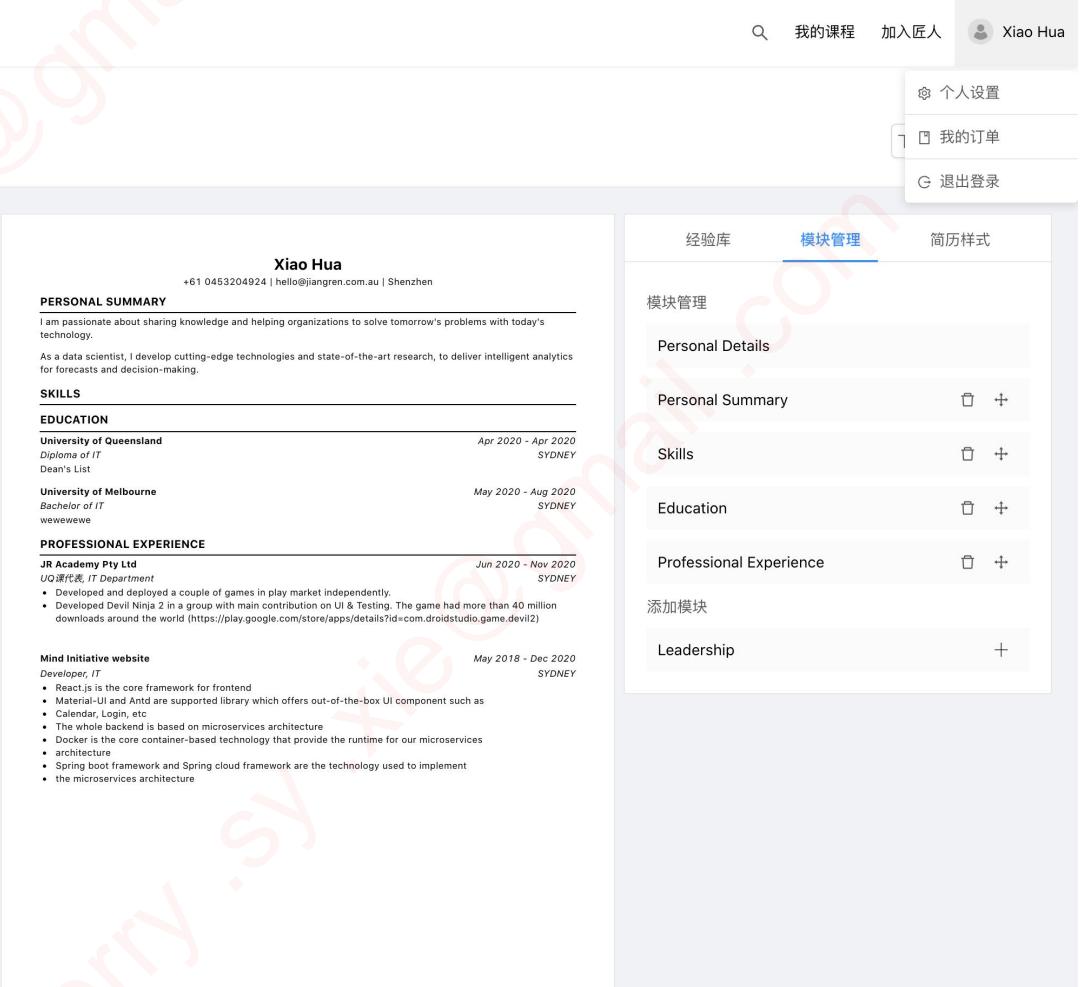
1. 互联网公司，参考该格式
2. 外企，参考英文CV格式
3. 央企，国企，事业单位，国有银行：
  - a) 政治面貌
  - b) 年龄，可能出生年月
  - c) 性别，婚姻
  - d) 一寸照片
  - e) 学校，学位
  - f) 籍贯等
4. 咨询类公司，参考该格式

# LMS简历制作功能

1. 下载简历
2. 在线编辑简历
3. 多种简历管理

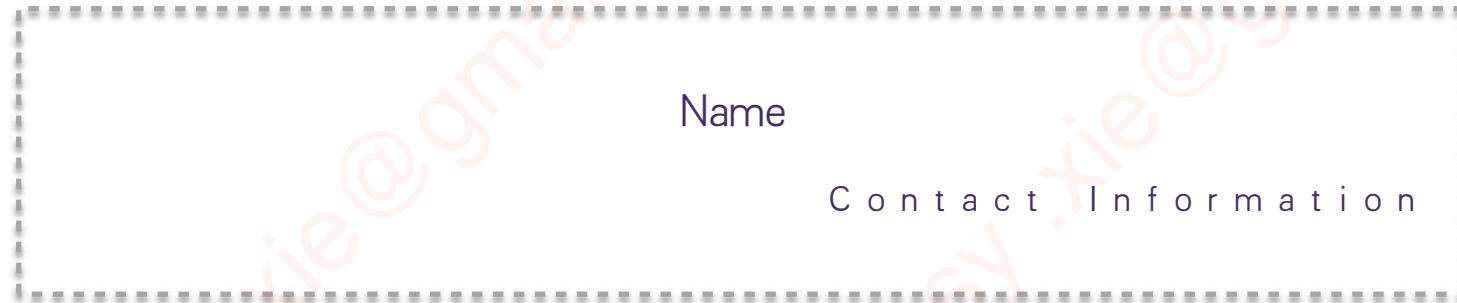


The screenshot shows the resume builder interface. At the top, there's a navigation bar with the Jiangren logo, search, course, and user profile (Xiao Hua). Below the navigation is a sidebar with links like Home, Upload Video, My Courses, My Resume (which is selected), and various service links. The main content area is titled 'Front-end Developer' and contains sections for 'My Resume' (with contact info and edit button), 'Education' (with a 'Add' button), 'Professional Experience' (with a 'Add' button), 'Skills' (with a 'Add' button), and 'Personal Summary'. Each section has a brief description and a detailed view below it.



This screenshot shows a detailed view of the resume for 'Xiao Hua' as a 'Front-end Developer'. The resume includes a header with contact information (+61 0453204924 | hello@jiangren.com.au | Shenzhen), a personal summary, education details from University of Queensland and University of Melbourne, professional experience at JR Academy Pty Ltd, and a skills section. On the right, there's a sidebar for managing modules, personal details, and resume styles.

# Resume Header 格式



A proactive and self-motivated developer with years of full stack developing experience. I have proven

例子 1

例子 2

Stephen Hu

562 Arncliffe St,  
Wolli Creek, Sydney, NSW 2205  
M: 0415355551  
E: [hysh@gmail.com](mailto:hysh@gmail.com)

例子 3

# Resume Summary 格式



## SUMMARY OF QUALIFICATIONS

- Extensive commercial experience in web development
- Practical knowledge of web solutions architecture, development technologies and tools
- Strong software engineer with wide skills set
- Great analytical and problem solving abilities
- Efficient team player
- Great written and verbal communication and interpersonal skills
- Agile, adaptable, enthusiastic person with positive attitude

例子 1

## SUMMARY

A motivated and enthusiastic web developer with a passion for web development, seeking a career in the IT industry where previous experience and skills can be put to efficient use. I am constantly striving to learn new technologies and look at ways to exceed company goals and expectations.

例子 2

## Profile:

System/integration engineer/developer with 8 years hands-on experience on ICT systems covering service reliability, system high-availability, custom software developing, IT/network infrastructure, full stack web developing, 3D CAD/CAM/CNC automation and integration.

例子 3

# Resume Skills 格式

## Skills

### TECHNICAL SKILLS

**Web development:** TypeScript: React, Redux, Angular 2, AngularJS. JavaScript (ES6/ES2015). Google Material Design, Bootstrap. Responsive design, media queries, flexbox.  
WebPack, Gulp, Grunt, Browserify, RequireJS. Polymer, KnockoutJs, Backbone, jQuery. Jasmine, Enzyme, Sinon, Karma, Protractor.  
Node.js (Express), npm/yarn, web services, web sockets etc.  
C# .Net, PHP MVC frameworks like: Kohana, Zend, CodeIgniter. Unit testing: PHPUnit.  
HTML5/CSS3, SASS/LESS, CSSNext. Git, Bitbucket and many more...

Service-oriented architecture (SOA). RESTful APIs. Microservices.

**Data:** PostgreSQL, MySQL, Redis, Memcached, CouchDB, MongoDB, RDF/SPARQL.

**Tools:** Confluence, Jira. **DevOps:** Octopus, Teamcity, Jenkins. VirtualBox; Docker.

**Smart TV/Connected TV apps:** Samsung Smart TV, LG Net Cast, Toshiba Places, Technisat, D-Link Boxee & more.

**Methodologies:** Agile/Scrum.

例子 1

### SKILLS

- **Front End:**  
Angular 6/7/8, TypeScript 3.x, JavaScript ES6/ES7/ES8, JQuery 3.x, RxJS 6, Node.js, AngularJS, ReactJS, Moment.js, npm, yarn, Webpack, Gulp, Babel, TSLint, ESLint, Popper.js, Select2, Malihu Scrollbar, HTML5, CSS3, SASS/LESS, Bootstrap 3/4, Angular Powered Bootstrap 4/5, Material Design Icons, Font Awesome Icons, Responsive Design
- **Front End Testing:**  
Jasmin, Karma, Protractor, TypoeMoq, html-dnd
- **GIS:**  
Mapbox GL JS, Turf, TileJSON, GeoJSON, GeoJSON.Net, Google Map API, Tippecanoe, GDAL, WMTS, ESRI, ArcGIS Online, MAXAR (DigitalGlobe), HERE, Azure Map, TomTom, OpenStreetMap etc.
- **Back End:**  
C#, .NET Core 1/2, Entity Framework Core 1/2, JAVA (Java EE & Java SE), Json.NET, NuGet, YAML, Cron, Hangfire, JWT Token, Stripe, SendGrid, Auth0, SOAP, WCF
- **Back End Testing:**  
FluentAssertions, NSubstitute, MSTest, TestStack.BDDfy
- **Cloud Services:**  
Azure Service Bus (Queue/Topic&Subscription), Azure Storage (Blob/Table/Queue), Azure VM, Azure App Services,  
AWS S3, AWS EC2, AWS Route 53, AWS CloudFront, AWS Lambda,  
Google App Engine, Google Cloud Storage, Google Compute Engine, Cloudflare
- **Database:**  
Microsoft SQL Server 2016/2019, MySQL 5.7/8.0, Azure Cosmos DB, SQLite
- **Architectures:**  
Service Oriented Architecture (SOA), RESTful APIs, Microservices
- **Develops Tools & Platforms:**  
Azure DevOps (VSTS), Jira, GitHub, Azure Repos, GitLab, BitBucket, Postman, InVision, Trello
- **DevOps:**  
Azure Pipeline, Docker, Jenkins
- **Methodologies:**  
Agile, Scrum, Kanban, Test Driven Development, Behavior Driven Development

例子 2

# Resume Skills 格式

## Skills

and writing. Furthermore, I am keen learn and apply new technologies.

### Skill Sets

**Languages** – JAVA(Spring, Struts2), PowerShell, Python, JSON, JSP, HTML5, AJAX, CSS, Bootstrap, Gradle, Regular Expression, Rest API

**Cloud Tools** – Azure Automation Account/Run Book, App Service/Function App, Azure AD IAM, Log Analytics, Azure DNS, Application Gateway, Traffic Manager, Load balancer, SendGrid Email Service, Let's Encrypt/ACMESharp SSL, AWS EC2, AWS S3, AWS RDS, AWS Route 53, AWS SES, Chocolatey

**Servers** – Tomcat Servlet Server, Apache Proxy server, IIS Proxy server

**Build Tools** – Maven, Jenkins, SVN, Git, Archiva, Nexus, Upsource, Bamboo, Sahi Pro automation test tool, Redgate Tools, SonarQube

**OS** – VMware vSphere ESXi Servers, VMware vSphere Vcenter, VMware VDP, Windows server 2012 R2, Windows server 2008 R2, Windows server 3003, Windows 10 pro, Windows 7 Pro, CentOS 7, Ubuntu

**Database** – MS SQL, MySQL, PostgreSQL

**IDE** – Eclipse, NetBeans, IntelliJ

**IT Tools** – Jira, Confluence, Slack, Zabbix, PRTG Network Monitor, Zoom, OpenLDAP, MS Active Directory, DNS service, File Services, printer service, Group Policy management, SMTP, MSDN Subscription, WSUS(Windows Update Services), TeamForge, Spiratest, MS Active Directory, Pleasant Password Server

**Equipment** – DELL IDRAC Servers, RAID controller, Netgear L3 Switches, Juniper Firewalls, APC UPS, Desktops, Laptops, IP phones, Skype Phones, UniFi Wifi, Power Vault Pacmount tape array

### TECHNICAL SKILLS SUMMARY

**Front-end:** HTML5,CSS3, Sass, Less, Javascript/ES6, Pug, Typescript, React.js, Redux, Redux-saga, Dva.js, Bootstrap, Antd, Google Material Design, responsive design, media queries, flexbox, Webpack, Gulp, JQuery, npm/yarn, SPA.

**Back-end:** Node.js, Keystone.js, Express.js, Koa.js, C#, .net core, Entity Framework core, java

**Tools:** Visual Studio, Visual Studio Code, IntelliJ

**Database:** Mysql, MongoDB

**Teamwork:** Agile, Scrum ,Waterfall, Jira

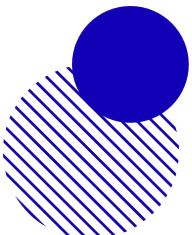
**API:** Ajax, Restful API, JSON, CDN, PostMan, Swagger, Telstra Message API, Google Maps Embed API

**CONCEPTS:** OOP, MVC, Design Patterns, DI, Responsive Web Design, Single Page Application

**AWS** EC2, S3

例子 4

DevOps 例子



# Resume Skills 格式

Skills

## SKILLS Summary

Web development: ReactJS, Redux, JavaScript (ES6/2015). Bootstrap, Responsive design, flexbox. Node.js (Express), npm.

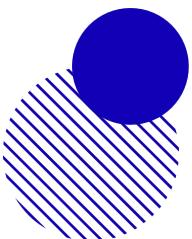
HTML5/CSS3, SASS. Git. D3.js. RESTful APIs. Java, Python

Data: MongoDB, MySQL

Tools: IntelliJ, VScode, Webstorm, GitHub, Trello, Slack.

Methodologies: Agile/Scrum

Skills 太少  
很 Entry Level



# 专业性问题：数据工程师



@outlook.com

Linkin: <https://www.linkedin.com/in/dongchen-sun-3635b6103/>

## SUMMARY

In 2016, I studied master of IT in Flinders University. After that I studied myself to get a Cisco network associate certificate and gain extensive experience in web development. From this year I started to work as an Integration Consultant building data inbound and outbound interfaces for different projects. In the meantime, I studied Data Warehousing, Data Pipeline and related Cloud technologies. I am with a passion for making a difference to IT field.

## SKILLS

- **Programming language:** JavaScript, TypeScript, C#, Python
- **Tools:** AWS, Git
- **IDE:** Visual Studio Code
- **Others:** MySQL, Microsoft SQL Server, Oracle SQL, Snowflake, DynamoDB, Spark

## PROJECT EXPERIENCE

Nov 2020

VideoStart Data Warehouse  
**Source code:** <https://github.com/dawsonsuen/video-data-warehouse-snowflake>

**Performance:** This is a star schema Data Warehouse which used to track VideoStart over time.

**Techniques:** Snowflake

May 2018

JR Academy Learning Management System  
**Source code:** <https://github.com/dawsonsuen/React-LMS>

Page 1 / <http://github.com/dawsonsuen/LMS2>

**Performance:** This is an information management system for

- 缺少核心技术描述（数据工程师）
  - 比如Spark, Hadoop, Datalake等
  - 上课讲的所有的技术放上
- 描述太浅，缺乏细节：
  - AWS核心技术，没有AWS服务具体细节
- 分类错误
  - AWS, Git不该在Tools里
  - DynamoDB分类错误

# 专业性问题：DevOps Engineer

## TELECOMMUNICATIONS | DATA CENTRE

Highly focused and driven Telecommunications Engineer with Data-Centre Networking experience and hands-on involvement in delivering challenging projects. A critical thinker, who places value on innovation and quality, has demonstrated a strong commitment to excellence and to the continued personal and professional growth required to maintain high standards. Proven capacity to work collaboratively with colleagues, strong interpersonal and communication skills allow for productive working relationships and effective stakeholder engagement. Contributes to safe systems of work and quality management systems.

### KEY SKILLS OFFERED

- |                                  |                                    |  |
|----------------------------------|------------------------------------|--|
| ❖ Project Management             | ❖ Containerization & Orchestration | ❖ Mission-Critical Infra and system working experience |
| ❖ DC Facility Management         | ❖ System Monitoring and Logging    | ❖ Cabling Endorsements                                 |
| ❖ High Availability &Autoscaling | ❖ ServiceNow & Ticketing           | ❖ CCNA   |
| ❖ 24/7 On-call experience        | ❖ Rack, Stack & Deployment         |  |

### EDUCATION

DevOps Training in JiangRen Academy ,2020 (AWS Solutions Architect Certification in progress)

Master of Professional Engineering in Telecommunications; University of Wollongong, 2013

Bachelor of Engineering (Electronics and Communications) (Honours); University of Nottingham, 2009

### PROFESSIONAL EXPERIENCE NARRATIVE

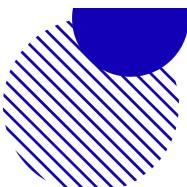
#### DevOps training in Jiangren Academy

May -Aug 2020

Recently completed DevOps training with Jiangren Academy, familiarized with DevOps methodology and, tools and industry best practices. With Data Centre working experience, I have solid understanding on the importance of cloud security, high availability and Automation.

- ❖ Hands-on experience with AWS; familiar with GCP and Azure platform. Deployed a serverless python CRM application using Docker, AWS ALB, ECS-fargate, EC2, CodeCommit, CodeBuild in VPC, with CloudWatch for monitoring

- 缺少核心技术描述（DevOps）
  - 1st Page, 只有培训跟DevOps有关系，其他列出内容跟DevOps均没有关系 -- 一份投错了岗位的简历
- 描述太浅，缺乏细节：
  - 关于DevOps技术没有列出，也没有相关分类
- 不重要的放在最前面
  - Education与非DevOps工作描述放在最前面



# 专业性问题：DevOps Engineer

AzureCertified, CCNP, CCNA Security, VCP, Comptia+ Storage&Server

## Work Experience

### DevOps Project/Personal Development Training

JR Training Solution, Sydney      Oct. 2019 - Mar.2020

- Hands-on practices and project work on a Content Management System from setting up its CDN, DNS to writing the REST endpoints to handle multithreaded tasks.
- Built a CI/CD pipeline using Jenkins to deploy the code automatically.
- Dockerised the code and deployed to Kubernetes for auto-scaling.
- Implemented the monitoring for the CMS using Prometheus, StatsD, and Grafana.
- Applied the configuration and infrastructure management to set up the project using ansible and terraform.

### Network Support Engineer

DellEMC, Sydney      Feb. 2018 - Current

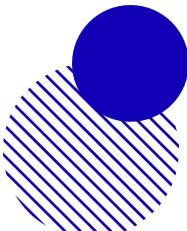
- Won customer satisfaction by providing the professional resolutions for TCP/IP, routing/switiching and SDN issues.
- Consolidated the company's revenue growth by providing pre-sale technical support for network infrastructure design, deployment, release, and update.
- Developed and maintained the network diagram and documentation for all the environment.
- Developed metrics and methods to improve the site reliability of network infrastructure.
- Provided remote WebEx support for hands-on projects completion.
- Performed as orchestration point for multi vendors and different function department to ensure per incident under control till completion.

### Enterprise Senior Technical Support Engineer (Data Center & Compute)

DellEMC, Sydney      Apr. 2012 - Feb.2018

第 1 次

跟 DevOps 无  
任何关系



## Summary/ Career Objectives

Adept at learning and implementing new skills as demonstrated by the transition from network engineer to DevOps engineer who has gained 1-year hands-on experience in content management, automating infrastructure and building up CI/CD. Desire to drive excellence for each incoming DevOps project.

## DevOps Skills

**Code:** Jira software, Python, Git, Bash, visual studio.  
**Monitoring & Logging:** Splunk, Prometheus, Grafana, StatsD  
**Operate:** Terraform, Ansible, Opsgenie, Jira service desk, Scrum, Kanban, Statuspage.  
**Deploy:** Docker/Kubernetes, AWS/Google Cloud/Azure  
**Release:** Jenkins Pipeline (CI/CD)

## Work Experience

### DevOps Project/Personal Development Training

JR Training Solution, Sydney      Oct. 2019 - Mar.2020

- Hands-on practices and project work on a Content Management System from setting up its CDN, DNS to writing the REST endpoints to handle multithreaded tasks.
- Built a CI/CD pipeline using Jenkins to deploy the code automatically.
- Dockerised the code and deployed to Kubernetes for auto-scaling.
- Implemented the monitoring for the CMS using Prometheus, StatsD, and Grafana.
- Applied the configuration and infrastructure management to set up the project using ansible and terraform.
- Developed automated API application by utilizing Multithread or processes.
- Developed configuration management to increase popularity of containerization orchestration.

第 2 次

分类错误，代表对  
DevOps 非常生疏

## Summary/ Career Objectives

Adept at learning and implementing new skills as demonstrated by the transition from network engineer to DevOps engineer who has gained 1-year hands-on experience in content management, automating infrastructure and building up CI/CD. Desire to drive excellence for each incoming DevOps project.

## DevOps Skills

### Configuration management:

- Used Terraform to deploy monitoring system.
- Used Ansible to setup an environment for web app and maintain it on the environment such as AWS cloud.

### Logging& monitoring:

- Developed Splunk queries and dashboard for understanding application performance and capability analysis.
- Used Prometheus to scrape metrics and provide visibility to monitor health & performance of nodes.
- Used Grafana to configure the dashboard of The Four Golden Signals

### Source Control

- Used GitHub and bitbucket for versioning control.

### CI/CD:

- Used Jenkins pipeline to test and deploy codes to improve development velocity.

### Agile development:

- Used Jira software or Github to deliver continuous integration with iterative improvements when finding out what's needed.

### Cloud:

- Deployed servers, load balancer, database, CloudFormation and CDN etc... on AWS to serve web application.
- Used IAM to assign roles, to create and manage AWS users, groups, and permissions to use AWS resources.
- Deployed and scaling web applications by using AWS Elastic Beanstalk.
- Used AWS CLI to manage AWS service and automate through scripts.

第 3 次

理解 DevOps 整个流程

# 相关性：Business Analyst



## PERSONAL SUMMARY

Well-organised office manager and business analyst intern with over 5 years of experience in administrative support and customer service looking to take on new challenges as a business analyst. Adept at providing top of the line customer service and working with stakeholders to ensure their needs are met. Excellent communication skills and the ability to work well under pressure. Equipped with extensive knowledge in real estate and a strong financial background. Australian Permanent Resident.

## WORK EXPERIENCE

### Business Analyst Intern JR Academy

Sep 2020 - Present

- Analyse business process and identify both functional and non-functional requirements through interviews, meetings, and brainstorm sessions, with various agile tools including user personas and customer journey map.
- Communicate and demonstrate requirements to stakeholders and users to make sure the user stories represent true value to the business with business process workflow, low-fidelity prototype, user story mapping and other data and process models.
- Translate stakeholder requirements into user stories and acceptance criteria, create tickets and manage the project with Jira.
- Collaborate with stakeholders and technical team to solve technical challenges, and to ensure a shared understanding of processes and product features.
- Execute user acceptance testing to certify the developed systems satisfy the users' needs as specified in the functional requirement
- Facilitate working meetings with team members to keep track on project progression.



## SKILLS

Agile Methodologies	SCRUM
Requirement Analysis	UAT
Jira/Miro	MS Office
NoSQL Database	Adobe InDesign

## EDUCATION

Master of Finance	University of Melbourne, Parkville
Bachelor of Finance	Monash University, Clayton

## LANGUAGES

Mandarin	Native Speaker
English	Fluent
Japanese	Intermediate



## Name

0400 000 000  
 firstname.lastname@gmail.com  
 suburb, City Name

## PERSONAL SUMMARY

Well-organised business analyst with experience leading cross-functional teams in the development, documentation, and delivery of business requirement. Adept at working with stakeholders to ensure their needs are met. Excellent communication skills and the ability to work well under pressure. Equipped with extensive knowledge in [ ] background.

## SKILLS

- Strong ability to establish and maintain trust relationships with stakeholders through a deep understanding of their business, the challenges they face and their future projects and plans.
- A solid understanding of how product vision, product strategy, product Roadmap and product backlog work together to drive a product success.
- Work closely with team members to communicate project status, take initiatives whenever a problem arises, capable of working under pressure to meet the project deadline.

## Business Analysis Skill Sets

### Understanding of Vision and Strategy

- Business objectives
- Target user research
- Business/industry model
- Business Process Management

### Requirement Gathering and High-level Solution Design

- Target user segmentation
- Gather requirements from both internal and external stakeholders
- Problem statement and definition with As-is User Journey Map
- Identify high-level solutions with To-be User Journey Map

### Solution Delivery

- Agile Requirement Analysis and Management based on high-level solution design
- Story/scope break down - INVEST, vertical slicing
- Roadmap planning
- Iteration planning
- Risk management
- User Story Writings - ACs, specification by examples
- Backlog management with User Story Map
- Release planning
- Estimation
- Cross functional requirement management

## Techniques

- Conduct UAT Tests
- SQL/NoSQL database
- Create prototype

## Software

- |                          |                 |              |
|--------------------------|-----------------|--------------|
| Jira                     | Trello          | Confluence   |
| Miro                     | Mural           | Figma        |
| Google Analytics         | Google Optimize | Google Suite |
| Adobe InDesign/Photoshop | MS Office Suite |              |

## 第 1 次

只有一页  
 跟 BA 关系很少  
[www.jiangren.com.au](http://www.jiangren.com.au)

References upon request

## WORK EXPERIENCE

### Business Analyst JR Academy

Mar 2020 - Present

JR Academy is an Australia leading IT training institution and education technology company. Focusing on the refinement of current JR Academy official website (base on Keysteonejs and Pug) and the learning management system (base on Nodejs and React), use services such as AWS S3), as well as adding new features to improve user experience and maximise company profit, my core activities include:

- Analyse business process and identify both functional and non-functional requirements through interviews, meetings, and brainstorm sessions with various agile tools including user personas and user journey map.
- Communicate and demonstrate requirements to stakeholders and users to make sure the user stories represent true value to the business with business process workflow, low-fidelity prototype, user story mapping and other data and process models.
- Translate stakeholder requirements into user stories and acceptance criteria, create tickets and manage the project with Jira.
- Collaborate with stakeholders and technical team to solve technical challenges, and to ensure a shared understanding of processes and product features.
- Execute user acceptance testing to certify the developed systems satisfy the users' needs as specified in the functional requirement.
- Facilitate working meetings with team members to keep track on project progression such as daily scrums, backlog refinement meetings and sprint retrospective meetings.
- Experience in Agile ways of working, including drive Agile cadences, story kick-off, regular showcases, and working with cross-functional team.

XX 2017 - Present

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# 相关性：Data Engineer



## SUMMARY

- 2 years experience in the Data Warehouse/Big Data/BI/AI end-to-end.
- 6 projects experience on Big Data/Hadoop/AWS/GCP.
- 4+ competitions experience in Kaggle and Tianchi.
- 20 practice projects experience in Business Intellegent /Artifical Intellegent.
- A smart learner, a proficient problem solver, an experincied communicator.

## WORK EXPERIENCE

Date: JR Academy  
Skill Requirement: Aug 2020 - To date

Cloud services - AWS: EC2, S3, Lambda, DynamoDb, Cloudformation, Cloudwatch, Step function, VPC, Athena, Sagemaker, etc; GCP: Dataproc Big Data - **Spark**, Flink, Kafka, Flume, Hadoop, Hive, HBase, Sqoop Tools - SQL, Python, Scala, Shell, Snowflake, Serverless Framework, Git

### Description

- Provided students with technical knowledge across the course.
- Assisted teachers in developing curriculum and designed teaching materials.
- Organized students to conduct group experiment.

### Achievement

- Successfully helped students to deliver practice projects.
- Successfully explained data engineering knowledge to students.
- Successfully guided students through the difficulties during projects.

## PROJECT EXPERIENCE

### Ride-sharing APP

#### Big Data

##### Skill Requirement

HDFS, **Spark**, Flume, Kafka, Redis, HBase, Phoenix, MySQL, Maxwell, Scala

##### Description

This project is a part of a ride-sharing app service. It monitors and shows vehicle tracks and generate customer-pickup locations. It also built in a data analysis function showing business running situation in real time.

##### Achievement

- Developed a data pipeline handling logs generating vehicle tracks and showing virtual stations.
- Used Flume and Kafka collected logs. Used **SparkStreaming** consumed Kafka and save date to Redis offering data for generating vehicle tracks at the front end. Used SparkStreaming consumed Kafka and save data to HBase with Phoenix offering data for showing virtual stations at the



## SUMMARY

- 2+ years of experience in developing and deploying data-driven ELT/ETL pipelines on AWS
- Dedicated technology professional with a strong ability to build Data Warehouse and Data Lake
- Hadoop/Spark Developer experience via commercial projects
- BI and AI experience through practical projects and data analysis competitions
- A motivated and problem-solving data professional with demonstrated communication skill

## SKILLS

- AWS Storage Services
 

S3 ( Tiers, Lifecycle ), RDS ( MySQL, Aurora, Backups, Encryption, Multi-AZ, Read Replicas ), DynamoDB ( Auto Scaling, Encryption, TTL ), Redshift, EBS
- AWS Computing Services
 

Lambda ( Permissions, Memory, Exception Handle ), EC2 ( AMI, Security Group, VPC ), Athena, Glue ( Glue Job, crawler ), Step Functions, Sagemaker, CloudFormation ( stack, template )
- AWS Cloud Environment Services
 

IAM ( Group, Role, Policy, Security Group, MFA, AKI/SAK ), VPC ( Subnet, NACLs, Route Table, Internet Gateway, Endpoints, Nat Gateway ), SNS ( topic, subscription ), SQS ( Standard/FIFO ), CloudWatch
- Big Data
 

Hadoop ( HDFS, Yarn, MapReduce, Hive, HBase ), Spark ( RDD, SparkCore, SparkSQL, SparkStreaming ), Flink, Kafka ( Topic, offset ), Redis, Sqoop, Flume ( Sources, Sinks, Channels ), Maxwell, ZooKeeper
- Programming Languages
 

SQL, Python, Shell, Scala, PHP, HTML, CSS
- Tools
 

Serverless Framework, Git, Maven, sbt, Docker, SnowSQL, Matillion, Tableau
- Python 3
 

Boto3, Pandas, Numpy, Scikit-learn, Matplotlib, Seaborn, Json
- BI & AI
 

Recommendation System, Regression/Classification/Clustering Models
- Databases
 

Snowflake, MySQL 5.8, MySQL 8.0, SQLite, Cassandra
- Operating System
 

Unix, Linux, CentOS 7, MacOS

第1次

DE 内容少

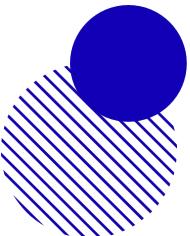
第2次

DE 专业性很多  
分类正确

## 常见问题

我不会的技术要不要放上去?

A: 你未来可能会得需要写上去, CV会在系统停留很久时间, 影响以后找工作



# Resume Experience格式

## Experience

**2018 Jun to now, (Sydney company name hidden), critical infrastructure security project, Integration/Software Engineer.**  
Hands on, in charge of developing server systems high availability (on-premise failover clusters and load balancing pairs based on windows and Linux server virtualization) on Active directory, database, application, storage area network (SAN), intercom/VOIP; Hands on, in charge of developing network/electronic/NVR/camera equipment monitoring software system (SNMP based). Hands on, participate in developing of security management software system. Hands on, participate in network system (switching, routing) design and implementation.

不清晰 不调理 读起来很累

I have 5 years experiences as a software engineer.

### 1. August, 2013 –September, 2016

I mainly responsible for:

- Designing the software control system of Motor server.
- Completing the implement of software code.

Panasonic(DaLian) Co, .LTD

太缩略，没有任何经验

## 企业看重

1. 团队经验，团队协作
2. 技术匹配程度
3. 商业项目经验

## 1. Bad Example

**2018/8 – Now**  
**Software engineer**  
**Divvito**

Responsibilities:

- Develop Divvito App with React Native
- Develop Divvito subscribe web with React.js
- Develop Divvito cloud functions with Node.js on Firebase

没入行

## 如何描述你做的事



consigliere  
@moyodre

How would you write “I changed a light bulb” on your resume?

@THATYORUBAGUY



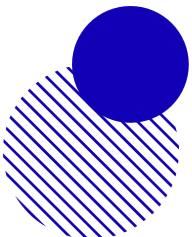
M  
@MuyiwaSaka

Single-handedly managed the successful upgrade and deployment of new environmental illumination system with zero cost overruns and zero safety incidents.

# Resume Experience格式

## Experience

根据不同分类描述经历



AUG 2017 – NOW

### FULL STACK DEVELOPER, GIS Intelli

- Re-designed and developed existing Gruntify API and web application and turned it into a highly scalable SaaS offering as one of 3 major full stack developers in a team of 10
- Implemented Gruntify RESTful API with .NET Core 2.2, Cosmos DB, Hangfire, NuGet, Azure Storage, Azure Service Bus, Auth0, JWT Token, Stripe, SendGrid, GeoJSON.Net, FluentAssertions, NSubstitute, MSTest and TestStack.BDDfy
- Developed Gruntify to support 100+ map sources from 15+ map providers
- Implemented Gruntify web application with Angular 6/7/8, TypeScript, RxJS, JQuery, TSLint, Popper.js, Select2, Malihu Scrollbar, HTML5, CSS3, SASS, Mapbox GL JS, Jasmine, Karma, Protractor, TypeMoq, Bootstrap 4, Angular Powered Bootstrap 4/5 and Responsive Design
- Developed Gruntify background job project with .Net Core, JSON.Net, PdfWriter, Azure Service Bus to handle report generation request to export data to various formats
- Implemented and maintained the CI/CD for Gruntify projects with npm, Node.js, Gulp, Webpack, Azure Pipeline
- Followed Test Driven Development (TDD) approach and tested all Gruntify projects with E2E tests and unit tests
- Utilized Postman, Azure DevOps, Trello, InVision and interactive mockup to aid development, testing and documentation generation for Gruntify projects
- Designed and developed full Gruntimaps project from a simple prototype into a stable and scalable RESTful API Service with .Net Core, SQLite, Azure Storage, Azure Service Bus, Tippecanoe, GDAL, AWS S3, Google Cloud Storage. The project turns successful and became a crucial part of Gruntify with heavy daily usage
- Led the development of 2 Open Declare projects concurrently for 2 state government agencies Electoral Commission Queensland (ECQ) and Electoral Commission South Australia (ECSA) with .Net Core MVC, Microsoft SQL Server, Entity Framework Core, SOAP, HTML5, CSS3, JQuery and WCF data integration
- Experimented Machine Learning with Tensorflow, YOLO, Google App Engine, Google Compute Engine and Google ML Engine for fish species visual identification

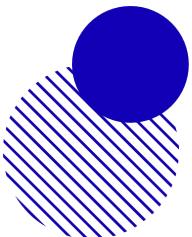
## Projects



- Did a Java project for a company's POS system



- Using latest Java 8 technology with Spring framework to build a POS system
- Successfully deployed to AWS cloud , EC2, Lambda
- Successfully help the customer by increasing 10% of sales



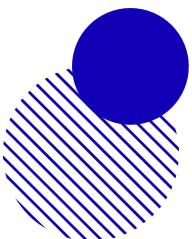
## Abilities



- Fast Learner



- IT dream since 10 years old
- Passionate on technologies
- Contributed on many open source projects
- Strong in theories
- Love learning new things
- Love joining technical meetup



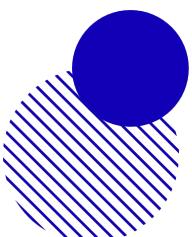
## Leadership



- Led a 5-people team and successfully finished 3 projects



- Led a 5-people team with 2 frontend 3 backend
- Successfully deliver 3 projects on time
- Reduced resignation rate from 60% to 20%
- Helped the developer to progress their careers and most of them are team leaders now



# Developer Experience 总结

Experience

Developer经验可以从具体以下方面入手

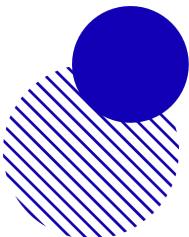
1. 项目描述：这个项目做的是什么，objective是什么
2. 团队经验：这段经验团队多少人，自己在团队担任什么角色，突出Agile
3. Team Work：团队经验里是否是team player，有没有帮助Team。
4. 前端应用：框架用的什么，具体到版本号，哪些重点技术
5. 前端测试框架：前端测试框架用的什么
6. API应用：API应用使用什么规范，用的什么具体技术，怎样查看API，API文档如何管理的
7. 后端应用：后端框架，语言，以及版本号，重点技术
8. 后端测试框架：后端使用了什么测试框架，如何进行Unit Test
9. 数据库管理：是否使用数据库版本控制，使用什么数据库，怎样部署
- 10.CI/CD使用：CI/CD应用哪些技术
- 11.App部署：涉及到前端和后端部署，具体应用，具体使用哪些工具
- 12.AWS使用：使用哪些AWS具体服务，帮助App实现了部署，通过什么形式帮助部署
- 13.e2e测试使用：前端比如使用Cypress等
- 14.方法论使用：比如TDD使用
- 15.是否使用过DevOps工具，比如Monitor, logging等工具
- 16.Leadership：如果申请高级职位，体现leadership

# DevOps Experience 总结

Experience

DevOps经验可以从具体以下方面入手

1. 项目描述：这个项目做的是什么，objective是什么
2. 团队经验：这段经验团队多少人，自己在团队担任什么角色，突出Agile
3. Team Work：团队经验里是否是team player，有没有帮助Team。
4. Git经验
5. CICD工具用了什么，具体到哪个project，这个project基于什么（比如基于Java, Nodejs, C#等）
6. CICD用在了什么项目，使用了什么云端服务，有没有对CICD本身做版本控制
7. 有没有数据库迁移的项目，数据库用了什么
8. Logging工具，monitor工具用了什么，使用了哪些云端架构部署的Logging, Monitor工具
9. AWS IAM有没有做过
- 10.CDN项目有没有做过
- 11.Docker, Kubernetes用在了哪些项目里
- 12.Terraform如何使用，如何部署，管理了哪些



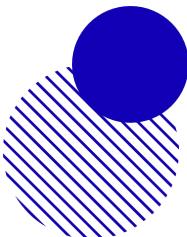
# Data Engineer Experience 总结

Experience



数据工程经验可以从具体以下方面入手

1. 项目描述：这个项目做的是什么，objective是什么
2. 团队经验：这段经验团队多少人，自己在团队担任什么角色，突出Agile
3. Team Work：团队经验里是否是team player，有没有帮助Team。
4. Git经验
5. AWS的数据服务用了哪些，分别用在了具体到什么项目
6. CICD工具用了什么，具体到哪个project，这个project主要用来做什么
7. Hadoop/Spark有没有使用，具体用在哪里
8. Datalake用在哪里
9. 项目里，数据库用了什么，Data Warehouse具体怎么做的
10. ETL, Data Pipeline等经验
11. 有没有爬虫经验
12. 如何跟DevOps Engineer一起合作，实施云大数据服务

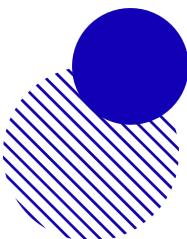


# 数据分析师Experience 总结

Experience

数据分析方面经验可以从具体以下方面入手

1. 项目描述：这个项目做的是什么，objective是什么
2. 团队经验：这段经验团队多少人，自己在团队担任什么角色，突出团队经验
3. Team Work：团队经验里是否是team player，有没有帮助Team。
4. 数据存到哪个数据库，怎么存储的
5. 数据如何调用的，如何清洗的
6. 项目使用了哪些编程技术，比如python, pandas等，然后用编程技术做了什么
7. 项目使用了哪些可视化工具，Data Visualization工具，用来做什么
8. 文档怎样整理的，用什么工具，方式方法
9. ETL用了什么
10. 有没有用Machine Learning
11. 分析方法论用了哪些



# Project 3项目经验描述例子 Developer角度

December 2020 - April 2021

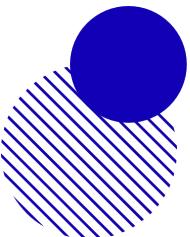
## **Student Management System Development**

**Link:** <https://easy-grade.com/>

**Description:** The core of this project is to develop an efficient student management system. Students and teachers can conduct information interaction and task management on the web. This task follows the Agile development principle, uses Jira to manage task progress, and uses Bitbucket as a version control tool.

### **Key Responsibilities/ Achievement:**

- ◆ Implemented EasyGrade web application with React, TypeScript, TSLint, HTML5, CSS3, SASS, JavaScript ES6, Ant Design, and Responsive Web Design
- ◆ Use Redux, Redux-saga to manage data flow
- ◆ Base on MongoDB, design database table.
- ◆ Implemented EasyGrade server with koa framework and Node.js 12.18.3, use koa middleware (koa-router and koa-bodyparser).
- ◆ Design RESTful APIs, use RESTful APIs to implement front-end and back-end interaction.
- ◆ Build up Postman environment, test and debug RESTful APIs.
- ◆ Use Axios to send request.
- ◆ Split the web page into independent components, and design reusable components.
- ◆ Design and write a readable, maintainable, and reusable global SASS style, unified naming conventions, and avoid global variable pollution.
- ◆ Use functional component and react Hook to implement reusable components.
- ◆ Use Ant Design to quickly build front-end components and customize CSS styles.
- ◆ Followed Test Driven Development (TDD) approach and tested all EasyGrade projects with unit tests.
- ◆ Separate deployment of front-end and back-end onto AWS S3 and EC2, respectively.
- ◆ Implement UI design with Figma.
- ◆ Stand up meeting every morning and sprint refinement meeting on Monday of every new sprint.
- ◆ Organize workshop with team member and share latest technologies.



# Resume Education 格式

## Education

1. 不要放学科代号
2. GPA 很低不要放
3. GPA 很高可以放

### EDUCATION

Tianjin University, China

Master of Information Technology

2006

Bachelor of Electrical and Information Engineering

2003

例子 1

2016 - 2019

**B.S. IN COMPUTER SCIENCE**, QUEENSLAND UNIVERSITY OF TECHNOLOGY

GPA: 6.8/7.0 AVG: 90/100

Achievements:

- 2-year full HD (95% avg) while full time studying and full time working
- Nominated as Peer Learning Facilitator every year

例子 2

2012 - 2013

**MASTER OF ENGINEERING**, UNIVERSITY OF NEW SOUTH WALES

GPA: 6.1/7.0 AVG: 83/100

例子 3



# 简历的原则



## Describe your accomplishments : Show them !

- A. Focus on real accomplishments
- B. Describe the context
- C. Use numbers and / or rankings where applicable
- D. Positive action words
- E. Professional Email Address: firstname.lastname@gmail.com NO qq,163,126
- F. Multiple versions of your CV
  - highlight different skill areas
  - NAME-Year-VERSION.pdf
  - NAME-Position-Version.pdf

# Tell who you are: Express Yourself

- A. Create a long list of all your experience, key achievements, and key dates.  
Transferable skills are developed & demonstrated in diverse situations, so include:
  - A. Academic achievements, prizes, awards
  - B. Paid and voluntarily unpaid work experience
  - C. Involvement in societies, sports and clubs
  - B. Additional interest and skills (e.g. language , IT skills, music)
  - C. For each of your job target, identify the skills
  - D. Select your most relevant experiences to demonstrate the skills and competencies required for the role
  - E. Put more numbers (quantify)

# Create a positive impression : Make it look good ~

- A. Be clean and consistent
  - A. Do not use lines, boxes, or any other distraction graphics.
  - B. Use a simple font such as Arial, Avenir, Helvetica - the most common fonts for business communication and scan the best
  - C. Fonts of 10 to 12 point size are the norm
- B. Spell check, grammar check and language check - or you can have a native speaker to review your CV if applying in foreign language
- C. Get another look - make sure to have one or more people proofread your CV.
- D. Review and re-write until:
  - A. It is interesting to read , everything mentioned supports your case
  - B. Your key skills are easily identified
  - C. It paints a picture of success

# Cover Letter



Your Contact Info

Date

Employer Contact Info

Dear Mr/ Ms Last Name:

Info Paragraph

Body Paragraph(s) 2 Max

Closing Paragraph

Signature

# Cover Letter



## Info Paragraph

Who you are

Your expertise

The job you are applying for and how you found it

Why you are a good fit for the job

# Cover Letter



## Body Paragraph(s) 2 Max

- How your background is relevant to the job
- Show familiarity with the company
- Applicable soft skills
- What you can do for the company
- Show some of your personality
- In everything, be specific and give examples

# Cover Letter



## Closing Paragraph

Thank you for your consideration

Call to action

Availability for interview

# Cover Letter

## ◆ Purpose

◆ To the Senior Recruiter:

◆ I am writing the letter to apply for C++ Software Engineering position you advertised in the website because my major and experience satisfy your requirements.

## ◆ Education & Experience

◆ I graduated from University of XXXX in July 2017 with distinction. My degree is Master of Computer Science. My major is Software Engineering and Computer Network security.

## ◆ Key points

◆ Match their points!

## ◆ Extra skills

◆ Home projects

◆ Sports & activities

◆ Less than 3 sentences

## ◆ Visa information

◆ I am a Permanent Resident and able to work in Australia full time with no restrictions. Thank you for your consideration. I am looking forward to your reply.

## ◆ Maximum 1 page

# 学员找工作计划



1. 根据不同公司侧重点，有不同的简历
2. 更新Linkedin Profile
3. Linkedin每天加20个connections， 加到500+
4. 参加实习，或者相关商业项目
5. 投简历，每次投5家，看第二天反馈，第二天没有人联系，修改简历，再继续投5家
6. 拿到面试机会，Research公司，以及Linkedin Research员工，如果有匠人的，主动联系
7. 查看面试经验，面试机经，有的放矢准备，询问匠人社群，有没有人面过
8. 面试经历写下来，面试问题做好记录，做好Recap，复盘你的面试

# Homework



1. Your Story
2. Your Working/ Project experiences (列出3个项目经验)
3. Tell me about a time you had a conflict with another student and how you dealt with it
4. Why did you change jobs frequently?
5. Linkedin 500 connections