

# SECUTECH

**Corporate Profile**

**Master Systems  
Integrator**



# About Secutech

India's largest MSI, 300+ personnel, 6 Offices, 1000+ projects, 26 Awards, 20 Years of legacy and a company that believes in social causes and giving back to the community.

## #CoreExpertise. Unification of ELV Systems

Our Core Expertise : Building Automation, CCTV, Access Control, Fire Detection, Public Evacuation, IT Networking, Servers & Storage, Audio-Video Systems, IP Telephony, Digital Signages, Entrance Automation etc. Our ability to provide a single Unification platform using IoT to deliver a seamless user interface for all the systems is what truly sets us apart.

## #IoTforEveryone. Accelerating Digital transformation

#IoTforeveryone is a commitment made by Secutech to accelerate the digital transformation of small, medium and large companies. We do this by using an Open Source IoT platform called Impact DSA by O3i. Our exclusive partnership with O3i allows us to leverage on its IoT abilities to use a data driven decision model to deliver smarter outcomes around comfort, efficiency, sustainability & cost.

## #TLC4Buildings. Enabling Data driven decisions

Our Data driven intelligent asset management approach allows us to deliver tangible outcomes in the domains of :

- Asset performance & lifecycle management
- Remote analytics & data driven insights
- Energy efficiency benchmarking and forecasting
- Continuous commissioning & fault detection
- Predictive, preventive & prescriptive maintenance

## #TrueSuccess. The company we keep. #proud

Our Client List Includes Fortune 100 & India's Leading Companies from Industries ranging from Corporate Offices (Cisco, Reliance, Adani, Google), Hotels (W-Resort, Hyatt, Taj) , Healthcare (Reliance HNH, KD Ambani Hospital, VS Hospital, Shroff Eye), IT/ITES ( IBM, HP) , Data Centers (Netmagic NTT, GPX) , Industrial (IOCL, ONGC) , Retail (Hypercity, Phoenix Malls) , Pharmaceuticals (Cipla, Novartis), Stadium (NSCI), Theme park (Imagica), Airports (Mumbai Airport) etc.

# We are Secutech

## Strength

Our passion for growth fuelled with an ambition to be the leader in our domain has positioned us as one of India's leading Master System Integrators



### ISO 9001:2015

Engineered from grounds up to be process driven



### OHSAS 18001

An Environment & Health Conscious Organization



### NATIONAL COVERAGE

6 National Offices & 1 Global Procurement Hub



### 300 + TEAM

125 On Payroll + 175 On Contracts



### 26 AWARDS WON

7 Global & 18 National Awards in ELV & IBMS



### NON PROPRIETARY

Our Solution Framework is 100% & Non Proprietary



### SERVICE NEUTRAL

Always Performing or we can easily get Replaced



### SMART APPLICATIONS

Apps for Energy, Performance, Maintenance



### 6 SIGMA PMP

PMP Certified Project Management Office

# Our History

## How did Secutech Start?

Secutech is a true story of Two young Entrepreneurs. In 2001, Aditya Prabhu & Deepali Kelkar, graduated out of Engineering and embarked on a journey to create Secutech. This was their first job and their first company. Secutech started with very humble roots out of a 150 sq ft office in Mumbai and a staff of 3 People.

### The Journey Begins

**2001**

In the year 2001, Security systems over a 24x7 monitored control room was a niche area. Secutech decided to start its journey by providing central monitoring solutions for homes, offices, banks etc by running a 24x7 command centre.

**2001- 2005**

### The Security Systems Integrator

We established ourselves as a Go-to-Company for High End Security Solutions in India focussed on Banks, Hotels, Retail , Hospitals and Corporate Offices towards providing CCTV, Access Control, Fire Detection, Intrusion & Evacuation Systems

### The BMS Systems Integrator

Between 2006 & 2011 ,Secutech set up its IBMS Division to focus on Integrated Projects covering Building Automation, Security & Safety. We did what we knew best to do – Learn and Adapt. The Division was set up Ground Up. Secutech had now become an IBMS System Integrator.

**2006- 2011**

**2012 - 2020**

### The Master System Integrator

Between 2012 & 2020, Secutech had become a Market Leader in IBMS and it was time to take the next step towards Expansion. Secutech set up its Integrated ELV (Extra Low Voltage) Practice and positioned itself as a Master System Integrator for Domains covering BMS, IOT, CCTV, Access Control, Fire Detection, Public Evacuation, IT Networking, Servers & Storage, Audio-Video Systems, IP Telephony etc

# Our DNA

## 2012 - 2014 #Secutech 2.0 Smart Delivered

Took the integration experience to new level and focussed on development of smart applications to make buildings smarter

## 2009 - 2011 #Secutech 1.0 Integration Delivered

Focussed on multi-platform and multi-domain integration. Grounded the seeds of a data driven platform

## 2015 - 2017 #Secutech 3.0 Productivity Delivered

Focussed on outcomes that reduce energy, manpower costs, increase efficiency and improve performance of all equipments

## 2018 - 2020 #Secutech 4.0 Value Delivered

From productivity outcomes to value. At Secutech, we focussed our approach in delivering data proven value based outcomes

## 2020-2022 #Secutech 5.0 Simplicity Delivered

Overcomplicating technology needs is killing the essence of usability. Secutech has discovered that simplicity is the rule of the game that customers need today



# Our Motivation

## Humility

We thank our customers who have put trust in us while awarding their projects. They had the choice of choosing any large global OEM, but they chose us & for us, that is the best award we could ask for.



## Promise

We promise to not get lured in the glamour of awards, but use these awards as a motivation to keep doing our best and pushing the limits to gain customer trust while delivering world class projects

# Our Asset

**Indebted** We are indebted to our customers for having chosen us. We commit to give our best & go beyond the call of duty. We remain indebted to our customers for having laid their trust in us



**Diversity** Secutech has always demonstrated its ability to be diverse and cater to a whole range of verticals. Today, 1 out of every 4 top customers in that vertical runs on technology deployed and implemented by Secutech

# Our Success



“ It has been a pleasure working with Secutech. They have done our project for the Reliance ADAG Group Headquarters. They have completed the work allocated to them while demonstrating high technical skills, excellent quality & great project management. We surely recommend them to other customers.

- Pravin Joshi , Head Projects



“ Secutech has executed IBMS & Security Systems for our State of the art Data Centre in Mumbai, IDC2. We are extremely happy with the positive attitude of their teams and their commitment and dedication which ensured that the project was completed on time.

- Rajesh Kadu, GM, DC Projects



“ Secutech was selected as a Master System Integrator for the complete IBMS for our International Grade theme park. In addition, Secutech has implemented an Energy Management Platform that provides us clear Visibility on the way our Attractions are performing in Real Time. We recommend Secutech as a sincere, dedicated & knowledgeable System Integrator.

- Priyabatta Dash, VP IT



“ Secutech Automation was given the project wrt to providing Security & IBMS Systems for our groups Corporate Office. We are very happy with their work done at our office. They have carried out the work given to them in time and quality

- Kannan, CTO



“ Secutech has Implemented their Energy Management System at our manufacturing plant in Baddi. We have Implemented all the recommendations made by their teams and have saved 12% from the 2014-2015 baseline. We thank the team of Secutech in helping us reduce the energy cost at our plant

- Ganesh Naik, BD & Engg Lead



“ We would like to place on record our appreciation to your team members who with dedication and hard work made it possible to accomplish the work allocated to them in an operational airport with any inconvenience to the travelling public and airline staff.

- Fernando Couto, Exec Engg,



“ We would like to place on record our appreciation to Secutech for their excellence co-operation and hard work put in the successful completion of our Public Address, Fire Alarm and Room Automation system installed at Hotel Ramada.

- Harish, Chief Engg



“ We would like to put on record that Secutech has demonstrated their Sound Technical Skills along with their disciplined project management strengths to ensure a successful IBMS Implementation for GPX. During the Implementation and Service Life Cycle stages we have found their teams to be very responsive

- Nick Tanzi, Director



“ We would like to put on record that the Secutech Operational Intelligence team has done a site audit and implementation of the Energy Management Measures. We were able to see immediate benefits per month as 2 Million Rupees. We highly recommend Secutech O3i Services

- Sameer Desai, Chief Engineer



# Our Leadership

## Experience

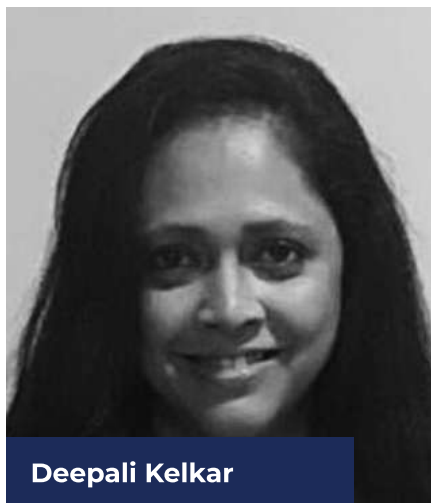
Nothing is as important as a committed & experienced leadership team. At Secutech, our leadership team is focused on delivering excellence



**Aditya Prabhu**

**Group CEO**  
**21 Years of Experience**

Entrepreneur & Technocrat, leading growth strategies focusing around cutting technology development



**Deepali Kelkar**

**Group COO**  
**21 Years of Experience**

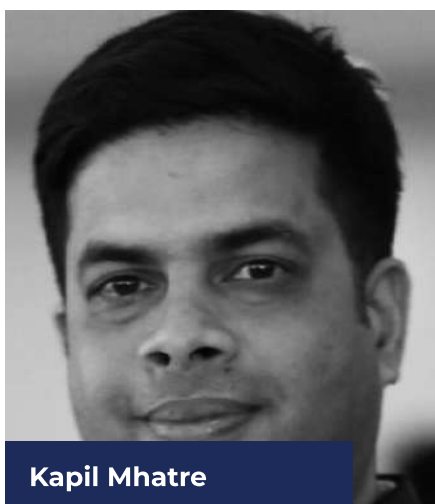
Entrepreneur, Peoples Person & Go-to-Task master, leading operations & finance



**Avi Mittal**

**Group CLO**  
**10 Years of Experience**

Visionary, Passionate, Go-getter & a complete people's person with a strong foundation of relationships



**Kapil Mhatre**

**BU Head Projects**  
**18 Years of Experience**

Passionate with a Knowledgeable technical backbone leading our projects business



**Kolanchi Mayavan**

**Head - Operations & Planning**  
**22 Years of Experience**

Dedicated task master & complete ground up knowledge, leading our operations & planning



**Amod Kharkar**

**Head - Services**  
**25 Years of Experience**

Never say no approach with a very humble and kind loving approach, leading our service business

# Our Leadership

## Commitment

The word commitment, is the key to our success. Customers love us because our leadership team takes commitment seriously



**Augustine J**  
**Head - Commissioning**  
**11 Years of Experience**

Soft Spoken with a dedicated passion to learn & share, heading our commissioning



**Selvin Durai**  
**Head - IT**  
**16 Years of Experience**

Power of knowledge armed with a deep sense to solve problems, nothing in IT escapes him, heading our IT



**Ananad Talari**  
**Head - Finance & Admin**  
**20 Years of Experience**

The numbers man with a memory to remember anything, heading our Finance & Admin



**Vikas Singh**  
**Head - Software Development**  
**10 Years of Experience**

Talented, Passionate and committed to deliver, heading our software development



**Anand Mote**  
**Head - Engineering**  
**15 Years of Experience**

Patience, Knowledge & an inborn ability to do it right the first time, leading our design & engineering



**Passion is the key essential force that drives our success. it determines everything that we think and do!**

# Domain Expertise

## Skillset

Secutech has a multi-domain skill set and certified engineers in each of the domains listed below

**01 IOT & Building Automation**

**02 Fire Detection**

**03 Access Control**

**04 CCTV & Storage**

**05 Public Evacuation**

**06 Unified Security**

**07 Active & Passive Networking**

**08 Nurse Call Systems**

**09 IP Telephony**

**10 Audio Video Systems**

**11 Gas Suppression**

**12 Rodent Detection**

**13 Digital Signage**

**14 Lighting Automation**

**15 Smart Sensors**

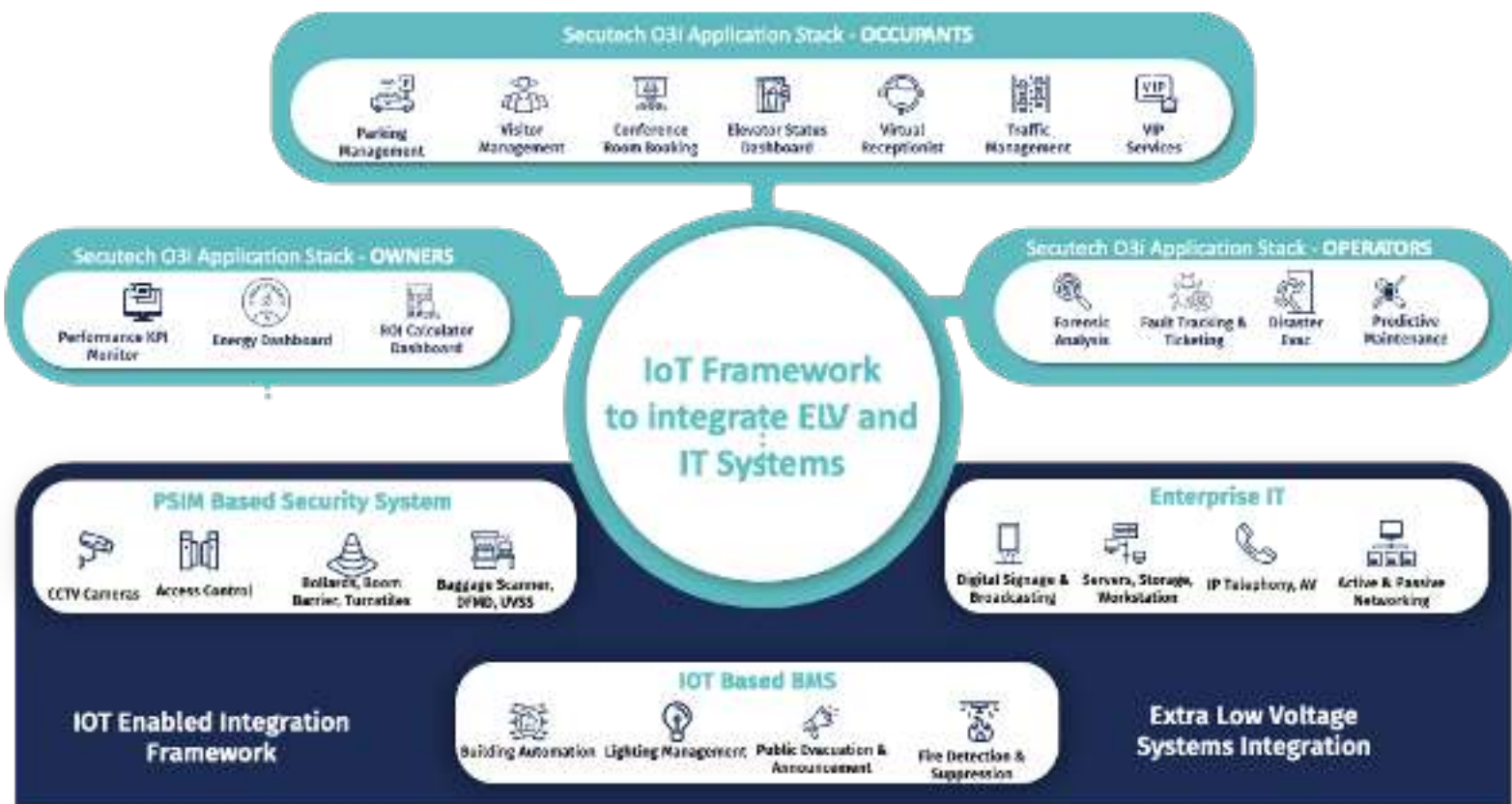


**Passion is the key essential force that drives our success. It determines everything that we think and do! Diversity of Skills is the key**

# Unique IoT Architecture

## Data Driven

A Unique to Secutech, Data Driven approach that helps customers reduce operations cost, increase equipment efficiency, reduce manpower, reduce energy while increasing comfort & security



## Service Neutral

Complete service-neutral approach ensuring that the customers are not locked into any technology by offering 100% open & non proprietary solutions



# Our Scale of work

## Expertise

As seen from our experience above, Secutech has a demonstrated history of delivering complex projects with a multi-domain engineering skill set.



# Our Service Approach

## #service

Projects in our opinion is just the starting point. The building life cycle of operations is actually where the project begins, which unfortunately remains ignored in India. But, at Secutech we do it differently



## #TLC4Buildings

#TLC4Buildings is our way of taking care of The Life Cycle of building equipments once the project is in operational mode through continious commissioning, Fault Diagnostics, Operational KPI based performance etc.

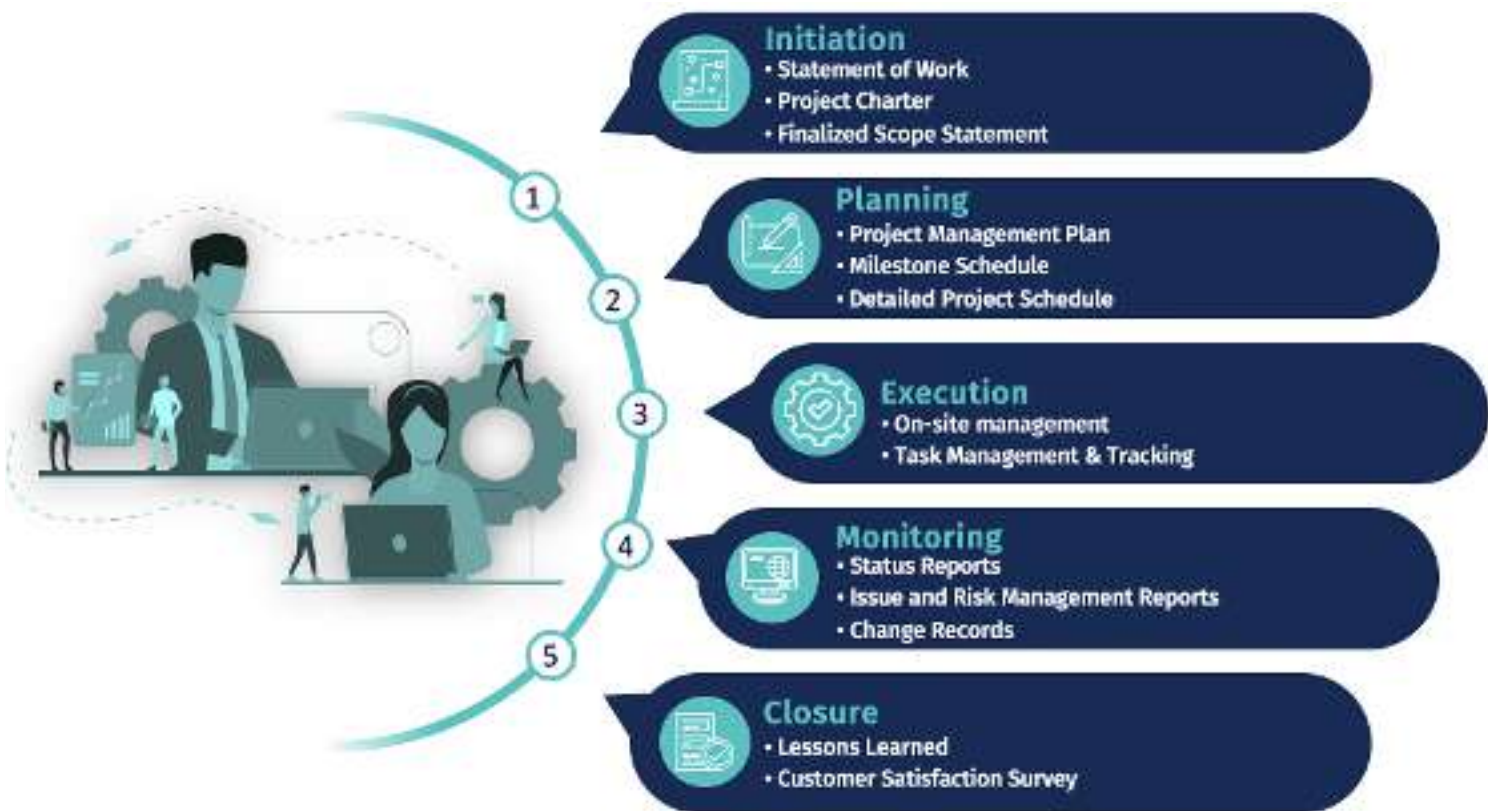
...because the real project begins after the project



# Our Project Approach

## Disciplined

Project Management is all about a culture of discipline. By working on SMART and realistic goals, 21 Years of our experience at Secutech has taught us how to deliver projects with the highest level of discipline



## Committed

Project Management cannot be achieved without commitment. We at Secutech are committed to deliver a hassle free project experience to all our stake holders through our 6 Sigma based PMP approach

**At Secutech, our PMO is the centre point of our success today**







# Cisco Smart Campus

## Project Information

Vertical  
**Corporate office**

Sector  
**Private**

Consultant  
**ARCO consultants**  
**RSP Design Consultants India Pvt Ltd**

Architect  
**RSP Architects Pvt Ltd**

PMC:  
**CBRE**

Area:  
**15,00,000 Sq ft over 25 Acres**  
**B14, B15, B16, B17 & VTV**

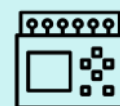
Location:  
**Bengaluru**

Year of completion :  
**2014, 2016, 2017**



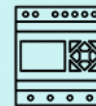
BMS Points

**225000**  
Nos



DDC

**600+**  
Nos



Integrator

**150+**  
Nos

## Integrated Equipments

- Chiller
- AHU
- VFD
- Cooling Tower
- VAV
- UPS
- Battery System
- Energy Meter
- Precision AC
- Lighting Automation
- BTU Water Meter
- Waste Water
- Rain Harvesting
- Solar Panels
- Electrical Breakers
- CO2
- PM2.5
- Temp
- Humidity
- Occupancy
- Lux
- Exhausts
- Ventillation
- Kitchen Hoods
- Fire Alarm System
- DG Sets
- Elevators
- Pressurization Fans
- ACB`s
- Water Leak Detection

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**Case Study**





# Google Office | Mumbai

## Project Information

Vertical  
**Corporate office**

Sector  
**Private**

Consultant  
**Intelligent Building Controls**

Architect  
**RSP Architects Pvt Ltd**

Principal PMC  
**JLL**

Principal Operator  
**CBRE**

Area:  
**65,000 Sqft**

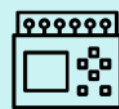
Location:  
**Mumbai**

Year of completion :  
**2019**



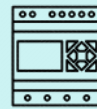
BMS Points

**10000**  
Nos



DDC

**49**  
Nos



Integrator

**4**  
Nos

## Integrated Equipments

- VAV
- UPS
- Battery System
- Energy Meter
- VRF
- Precision AC
- Lighting Automation
- Water Leak System
- Fire Alarm System
- Rodent Repellent
- Water Flow Meters
- Kitchen Gas Meter
- BTU Water Meter
- Scrubber
- Breakers
- Grease Trap System
- Duct Split System
- AHU
- VFD
- CO2
- PM2.5
- IDF
- Exhausts
- Ventilation
- Kitchen Hoods
- Temp & Humidity



# Adani Corporate House

## Project Information

Vertical  
**Corporate office**

Sector  
**Private**

Consultant  
**Cisco Solutions Pvt Ltd**

Architect  
**Archgroup International (Singapore)**

PMC:  
**In House Team**

Area:  
**15,00,000 Sq. Ft.**

Location:  
**Ahmedabad**

Year of completion :  
**2019**



Unified Security

**3600**  
Nos



CCTV Cameras

**510**  
Nos



Access Control

**900**  
Nos



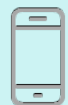
Intrusion

**80**  
Nos



License Plate

**5**  
Nos



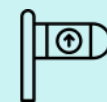
IP Telephony

**3200**  
Nos



Baggage Scanner

**2**  
Nos



Barriers

**2**  
Nos



IT Hardware

**9**  
Nos

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# Reliance Centre | Corp HQ

## Project Information

Vertical  
**Smart Corporate Office**

Sector  
**Private**

Consultant  
**C Ramchandani & Associates**  
**Epsilon Design Consultants Pvt Ltd**

Architect  
**Shakti Parmar Associates**  
**Edifice Architects Pvt Ltd**

PMC:  
**In House Team**

Area:  
**750,000 Sq Ft**

Location:  
**Mumbai**

Year of completion :  
**2016**



Total Points

**25000**  
nodes



Fire Alarm

**2200**  
Nos



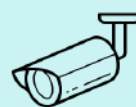
Public Address

**1800**  
Nos



Unified Security

**6500**  
Nos



CCTV Cameras

**250**  
Nos



Access Control

**220**  
Nos



Baggage  
Scanner

**02**  
Points



Data Centre  
Systems

**112**  
Nos



Barriers &  
Bollards

**08**  
Nos





# Titan Integrity Campus

## Project Information

Vertical  
**Corporate office**

Sector  
**Private**

Consultant  
**Chans Consultancy Services**

Architect  
**Mindspace Architects**

PMC:  
**In House Team**

Area:  
**3,90,000 Sq. Ft. on 6.5 acre campus**

Location:  
**Bengaluru**

Year of completion :  
**2017**



IoT Points

**25000**  
Nos



Fire Alarm

**1300**  
Nos



Public Address

**1250**  
Nos



Unified Security

**1100**  
Nos



CCTV Cameras

**66**  
Nos



Access Control

**110**  
Nos



Network

**250**  
Nos



Barriers

**3**  
Nos



IT Hardware

**9**  
Nos





SECUTECH



# ONGC Green Building



## Project Information

Vertical  
**Corporate office**

Sector  
**Government**

Consultant  
**AECOM & eGestalt Technology**

Architect:  
**Architect Hafeez Contractor**

PMC:  
**SGS India Pvt Ltd**

Area:  
**5,50,000 Sq. Ft.**

Location:  
**Mumbai**

Year of completion :  
**2016**



BMS Points

**25500**  
Licenses



Fire Alarm

**3100**  
Nos



Public Address

**2300**  
Nos



Unified Security

**380**  
Licenses



CCTV Cameras

**165**  
Nos



Access Control

**202**  
Nos



Network

**550**  
Points



Barriers

**4**  
Nos



IT Hardware

**9**  
Nos

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# Mantralaya HQ | Govt of Maharashtra

## Project Information

Vertical  
**Critical Infrastructure**

Sector  
**Government**

Consultant  
**Price Waterhouse Coopers (PWC)**

Architect  
**In-House**

PMC:  
**Price Waterhouse Coopers (PWC)**

Area:  
**11,50,000 Sq Ft**

Location:  
**Mumbai**

Year of completion :  
**2019**



IoT Dashboard

**2000**  
nodes



CCTV Cameras

**465**  
Nos



Access Control

**600**  
Tags



Unified Security

**1500**  
Points



Drone

**01**  
Nos



Barriers & Bollards

**24**  
Nos



Custom Development

**04**  
Integrations



Data Centre Systems

**650**  
Points



Control Centre Screens

**06**  
Nos



# SVP Hospital

## Project Information

Vertical  
**Healthcare**

Sector  
**Government**

Consultant  
**Archimedes India Associates**

Architect  
**Archimedes India Associates**

PMC:  
**Archimedes India Associates**

Area:  
**16,00,000 in 27 Acres**

Location:  
**Ahmedabad**

Year of completion :  
**2019**



Total Points

**190100**  
nodes



Fire Alarm

**5350**  
Nos



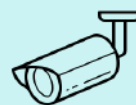
Public Address

**2003**  
Nos



IP EPABX

**1250**  
Nos



CCTV Cameras

**307**  
Nos



Access Control

**132**  
Nos



Network

**7500**  
Points



Digital Signage

**132**  
Nos



Nurse Call

**258**  
Nos

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# NTT Netmagic Data Centre DC5

## Project Information

Vertical  
**Data Centre**

Sector  
**Private**

Consultant  
**Epsilon Design Consultants Pvt Ltd**

Rack Capacity  
**2700 Racks with 28 MW Load**

Tier Rating  
**Tier 3 Certified**

Area:  
**300,000 Sq. Ft.**

Location:  
**Mumbai**

Year of completion :  
**2016**



IoT BMS

**28000**  
Points



CCTV Cameras

**543**  
Nos



Access Control

**220**  
Nos



Unified Security

**775**  
Points



Physical Barrier

**10**  
Nos



UVSS LPR

**01**  
Nos



Baggage Scanner

**01**  
Nos



Networking

**3000**  
Points



IT Hardware

**12**  
Nos

Disclaimer: All the logos and Images used are from the Public Domain and are the respective property of their Owners





# Mumbai International Airport

## Project Information

Vertical  
**Airport**

Sector  
**Private**

Consultant  
**Elmark Engineers**  
**MIAL IT Team**

Architect  
**ABM Architects (Mumbai)**

PMC:  
**L&T & MIAL PMC**

Area:  
**17,50,000 Sq Ft**

Location:  
**Mumbai**

Year of completion :  
**2014**



Unified Security

**1200**  
nodes



Fire Alarm

**4500**  
Nos



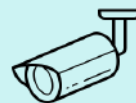
Public Address

**2200**  
Nos



Storage

**350**  
Tb



CCTV Cameras

**850**  
Nos



Network

**875**  
Nos

# Giving back Karma

At Secutech, we believe in the cycle of Life – From Childhood to Old Age. We pledge to make life happy for Children during their Journey starting their Life and to Support the Elderly during their Journey at the End of their Life. The Early and the Last Stages of Life are the most difficult as you are bound to need Support. At Secutech, we do our bit by helping in that Support.



## Helping Children

The Growth and Success of India lies in our Children. By helping them in Educating, Grooming and Guiding them, they become the Rising stars that could take India to new heights. An Educated India is a Successful India. Secutech supports NGO's like Active Life, Bal Asha., Project Crayon etc by contributing Time and Money to Solve problems faced by these Children either in Health, Education or Guidance. To make a Direct Contribution to this Cause, please visit the Bal Asha Trust



## Helping Elderly

As a country and a community, we cannot survive without Blessings. The Elderly have always contributed to our existence by sacrificing a lot at times. During the Last part of their Journey, we need to see that they are Healthy & Happy. Secutech works with Old Age Homes like the Anand Ashram to help the Elderly in every Possible way. To make a Direct Contribution to this Cause, please visit the Anand Ashram Trust

**At Secutech, we  
believe in the cycle of  
Life – From Childhood  
to Old Age.**





## Mumbai

A-01, 5th floor Art  
Guild house, Phoneix  
Market city, Kurla (W),  
Mumbai 400070. India.

## Bengaluru

14th Floor, SKAV 909,  
Lavelle Road  
Bengaluru, 560025  
India.

## Ahmedabad

C201, The First,  
Keshav Baugh Party,  
Vastrapur, Ahmedabad  
380015. India.

## Singapore

30 Cecil Street,  
19-08 Prudential  
Tower,  
Singapore 049712

