



# Problem: Challenges As Exist Today



#### No Instant Help

Need to get on a phone call, email, IVR - waiting even for minor queries



# Unauthenticated Information

Unverified information on Search Engines, Social Media, Contact Phone numbers are busy and not working at times



# Language (Text/Speech) Barrier

Cannot communicate problems and seek help in local languages

Huge Cost for Organizations to maintain call centres



### Problem: Deep Challenges in Enterprises



Enterprise functions like HR, Operations, BD, Customer service are swamped taking the same inputs again & again

Once organizations pass the Dunbar number, <u>discovery of</u> <u>information is a challenge</u>

Root cause is <u>systems do not talk</u> to each without deep workflows; some enterprises spend years planning such integrations

Resulting in diminishing returns on employee productivity



#### Problem: Market Challenge



Every organization needs a chatbot, so <u>simple bots</u> are swamping the market that are deployed & forgotten

Because bots are <u>deployed by specialists</u> they cannot be maintained by people without programming skills

Resulting in the stale information or costly upkeep



#### Solution: Platform & Products

Conversational AI Platform, with cognitive AI technology helps organization (across sectors & domain) generate revenue, save cost, improve customer experience and operational efficiency.



Self-Service Platform



Managed Product

Contextual Chatbot



Professional Services



Middleware

- Virtual Assistant
- RPA Bots





#### Conversational Al Platform: Versatility/Features







本 Multi-Lingual

- AI, ML, NLP
- RPA
- AR
- VR

- Video
- Voice
- Text
- Click

- Web
- App
- WhatsApp
- IVR
- SMS
- Social Media & IM Bots

- Regional/Vernacular languages
- International languages



# Conversational Al Platform: Tech Edge/NFRs



Robust



Secure



Scalable Architecture

300 Million+ Users | 20 Billion+ Interactions | 100+ Live Implementations | 800,000 Concurrent Users



#### Conversational Al Platform – Easy to Implement



### Easy to Create, Customize & Train

Supervised, Un-supervised and Re-enforced Learning



# Conversational Al Platform - Easy to Integrate









Easy to Integrate (Integrations in Minutes)

Web, Mobile App, Facebook, Slack, Twitter, WhatsApp, SMS, Google Assistant, Smart IVR, eMail...etc

Many more ..





#### Conversational Al Platform – Accurate across languages



As easy and more accurate than using any Translators

12+ Indian languages and 100 International+ language



# Real Time Analytics

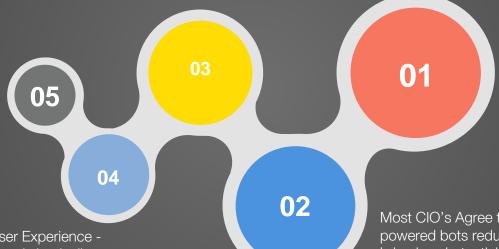


- Users
- Sessions
- Conversations
- Conversions
- Accuracy
- Sentiments
- Feedback
- Live-Chat
- Trending Topics
- Insights
- Recommendations
- Customizable & Downloadable Reports
- ..and more



#### Conversational AI – Luxury or a Necessity?

2019 Gartner Survey says - CIOs identified chatbots as the main Al-based application used in their enterprises. Omni-Channel – Gartner Says that, the key aspect of conversational commerce, is that it allows users to converse in their platform of choice, and therefore takes channel transparency to the next level



Gartner Says - "25 Percent of Customer Service Operations will use Virtual Customer Assistants or ChatBot by 2021, from less than 2% currently, to improve sales, save cost (33%), reduce support activities (70%) and improve customer/employee engagement & satisfaction."

Personalization & User Experience Conversational commerce is basically a
human-to-machine (H2M) engagement that
utilizes AI, ML and Natural Language
Processing (NLP) interfaces like Chatbots,
Messaging, IVR etc...

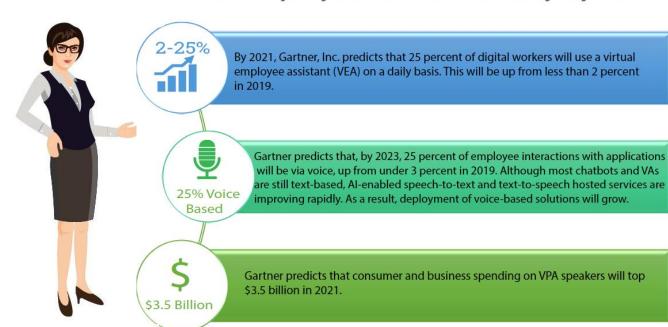
Most CIO's Agree that - Alpowered bots reduce friction and bring in substantial productivity gains across areas like IT Service Management (ITSM), Sales, Enterprise Resource Planning (ERP), HR, and customer service.





# Gartner Predicts 25 Percent of Digital Workers Will Use Virtual Employee Assistants Daily by 2021.

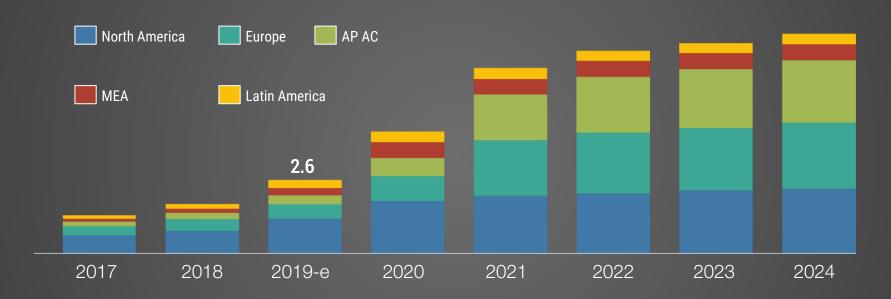




Charts Created by CoRover. Gartner, Press Release, Jan 9, 2019 "Gartner Predicts 25 Percent of Digital Workers will use Virtual Employee Assistants Daily by 2021" https://www.gartner.com/en/newsroom/press-releases/2019-01-09-gartner-predicts-25-percent-of-digital-workers-will-u



# Chatbot Market, By Region (USD Billion)

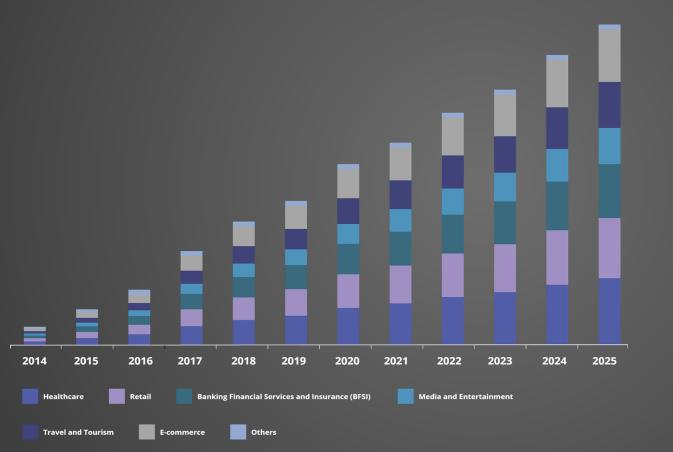


#### Global Market

- Growth Chart (30B or more)
- Source growing at CAGR of 27-30%APAC has highest CAGR



#### Chatbot Market by Industries



#### **Across Functions**

Sales & Marketing, PR, Customer Service, HR, Finance, Operations, Tech

#### **Various Use Cases**

Lead Generation,
Appointment Booking, HR
Automation, Industrial Bot,
Customer Support &
Engagement, Commerce,
Banking & Insurance, and
more

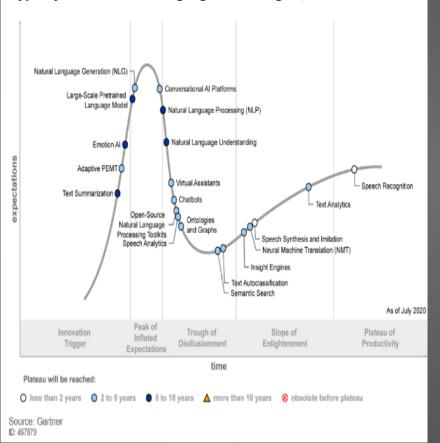


#### Why Conversational AI, ML & NLP Solution?

Source: Gartner

ID: 467879

#### Hype Cycle for Natural Language Technologies, 2020



#### Priority Matrix for Natural Language Technologies, 2020

benefit	years to mainstream adoption			
	less than two years	two to five years	five to 10 years	more than 10 years
transformational	Speech Recognition	Chatbots Conversational Al Platforms Neural Machine Translation (NMT) Open-Source Natural Language Processing Toolkits Virtual Assistants	Emotion AI Large-Scale Pretrained Language Model Natural Language Processing (NLP) Natural Language Understanding	
high		Insight Engines Natural Language Generation (NLG) Ontologies and Graphs		
moderate	Speech Synthesis and Imitation	Adaptive PEMT Semantic Search Speech Analytics Text Analytics Text Autoclassification	Text Summarization	
low				

As of July 2020



#### Chatbot - Success Stories

Alexa: the voice Chatbot that resulted in largest revenues

With 100+M units sold, Amazon's Alexa is by far the most financially successful chatbot. Alexa has Amazon, one of the world's most valuable companies, behind it.

Amazon's market capitalization of \$1.8 trillion in September/2020 and Amazon management's belief that voice will play a huge role in e-commerce.





Ask DISHA: IRCTC's Chatbot powered by CoRover: Within less than two years of its launch, more than 178 million users have availed the services of AskDISHA. About 5 million users have asked refund specific queries since its introduction in the month of Apr,2020. The overall response of the customers towards the services of AskDISHA has been very encouraging with 92% positive feedbacks while the accuracy of the chatbot in understanding and communicating with the customers has been a whooping 95%.



#### VISION: Voice Commerce - Vernacular

#### Al Powered Human Centric Shopping Assistant with AR & VR



- Vernacular voice support 12 Indian languages
- Data training in English, other languages plug-n-play
- API based integration
- Proprietary CoRover voice skill SDK
- Easy integration with POS & ERP systems

- Auto training of unlimited SKUs
- Subset dictionary for high accuracy Store, Vendor, Ware House
- Pre-trained data of Indian languages dialects
- Multi device support Smart Assistant, Mobile. Web and Kiosk





**Apparels** 

#### Vocal for Local – India's Vernacular Smart Assistant

Complete shopping experience through voice based Smart Assistant supporting 12+ languages



Grocery





**Utilities & Bill Pay** 



Generic Shopping



Food 💝

Recharge



**Entertainment** 



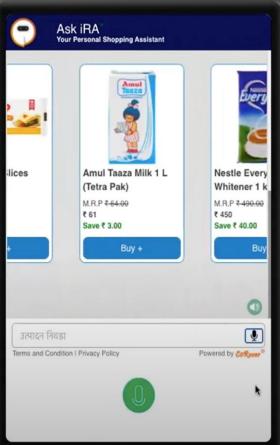




# Demo: Voice Enabled, Multi-Lingual, Shopping Assistant (End to End)









#### CoRover® Solution?

Easy to Train: Driven by a proprietary & Patent Protected – Conversational Al Platform

Easy to Integrate (10 Mins integration): with Web, Mobile App, Facebook, Slack, Twitter, WhatsApp, SMS, Google Assistant, Smart IVR, eMail, etc.

Multi-format - video, voice, text Multi-Lingual 12 Indian languages and 100+ major foreign languages

Enables Easy integration with Legacy/Existing Systems like SAP, Salesforce, Google Sheets, etc.

300 Million+ Active Users
20 Billion Interactions Handled
800,000+ Concurrent Users
4+ Million Daily Users

ChatBot as a Service (CaaS)® **Omni Channel Omni Platform** Multi Format & Multi-Lingual **API Integration** 

Secure, Light-weight, Reliable & Scalable

#### Security:

GDPR Compliant
ISO 27001:2013 Certified (Information Security Management System)
ISO 9001:2015 Certified (Process)
Third party Security Test & Certification from CERT-In empanelled company
PII data like name, email, phone (if any) are all stored with encryption
Protected by DDOS attack shield



#### Benefits with CoRover

10x

Better Product (Features & Tech)

10x

Faster Turnaround Time

100x

Data (Trained ML Models for better Accuracy)



#### Traction - CoRover User Statistics

300 M+

Unique Users

15 M+

Pageviews in a day

4 M+

Daily active users

# Ask Maitri – IGL



- Making customer support fully automated reported gas leakage,
   outstanding bill, generate ticket, and more
- Al chatbot in website, Mobile Apps (iOS & Android) and Social Media
   Bot (Facebook Messenger Bot)





#### CoRover: Multi Lingual | Multi Channel | Multi Format

#### **Case Studies**



National Payments
Corporation of India Limited

- All employees could talk to the CEO any time using CoRover's
   Video Bot
- Digital Payment Literacy Pan India



ITC/ATC

- All workers can talk to machine in their native language
- Bot gives the exact solution to problem so that engineers can fix immediately to reduce down time



# CoRover: Multi Lingual | Multi Channel | Multi Format

#### **Case Studies**



World's first Al Doctor VideoBot



SRS

75% Reduction in customer support calls



25% Reduction in customer support calls



HIL (Birla)

WhatsApp Bot for Sales Officers



facebook Messenger

#### CoRover's revolutionary VideoBots



Yukimi Bot – Al VideoBot to find restaurants in Japan



Demo: https://youtu.be/Aqs\_gOwaQBw

**Features**: Conversational, Contextual, Multi-Lingual (Vernacular & Foreign), Omni-Channel, Sentiment Analysis, Multi-Intent simplification, Typo Handling, Auto-Suggestions, Greetings, Small Talks, Cuss Word Handling, Pre Trained Workflows/Industry Models, Feedback, Integrated Live Chat, Live Analytics/Dashboard and more.



# Key Co-Sell / Re-Sell Partners



















### Key Ad Monetization Partners





















# Key Affiliate Partners















#### Chatbot Adoption in India



E-commerce/Retail: IRCTC, ATC/ITC, Cashkaro



Bus/Cargo: KSRTC, SRS, Orange



**Government**: MyGov, Digital India, AskSarkar (NGeD)



**Healthcare**: Covid Bot, Fortis Doctor, CloudNine (POC): AskDoc.ai



Education: AIM, Padasalai, Mannamweb



Utility/Energy: IGL



BFSI: NPCI, RuPay, UPI, 70+ Banks/FinTechs



Media & Entertainment: Kallakal, Nakheeran, Gamerji, Nazara and more



Travel & Tourism: Indian Railways, IRCTC Tourism, and more



#### **Testimonials**

#### CoRover AI is endorsed by Prime Minister of India and Microsoft CEO

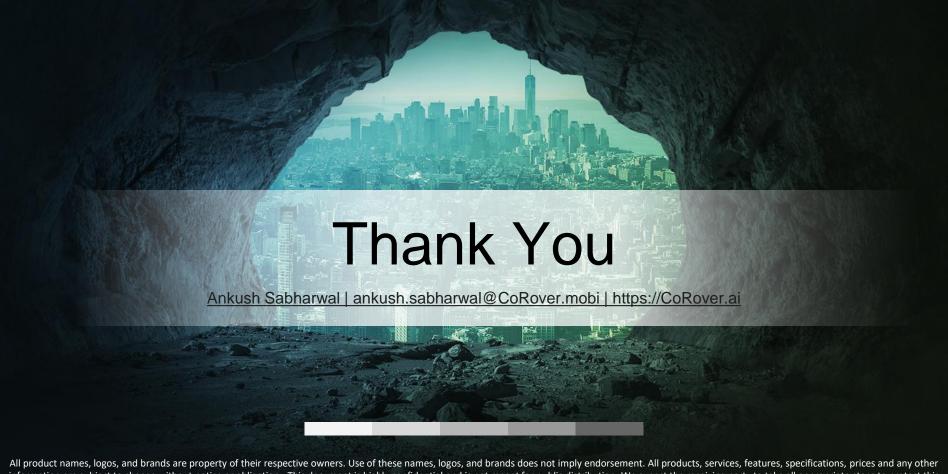


Video: Click Here RESURGENCE TE CON DELHI-NCR CoRover is a conversational AI platform as a service company

More Testimonials: Click Here

**Demos**: Click Here

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