

Prabhat Kumar

Manager client acquisition at Indiamart Intermesh Limited

Experience

Manager at Indiamart Intermesh Limited

August 2014 - Present (1 year)

Manager at Indiamart Intermesh Limited

August 2014 - Present (1 year)

Assistant manager business development at Just Dial Limited

September 2012 - Present (2 years 11 months)

Business Development Executive at Helping Doc

December 2011 - July 2012 (8 months)

Skills & Expertise

Business Development

Lead Generation

Pre-sales

New Business Development

Team Management

Business Analysis

Market Research

Strategy

E-commerce

Direct Sales

Negotiation

Education

University of Wales, Cardiff

Master of Business Administration (MBA), International Marketing, 2010 - 2011

Grade: B

Activities and Societies: Event management

University of Burdwan

Bachelor of Business Administration (BBA), Marketing/Marketing Management, General, 2007 - 2010

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[Contact Prabhat on LinkedIn](#)