RAHUL UPADHYAY

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To achieve a challenging position in training and business development in organization, where acquired skill and education will be utilized towards continued growth and advancement with contribution to organization.

Summary:-

* Post graduation in ***M.Com*** from Dr. BRA University Agra, Uttar Pradesh in the year 2013.
* Involve in research and preparation of training strategies as both academic requirement and self interest.
* Extensively inclined towards a challenging role in training.
* Extensively knowledge of ***IC-33***
* An effective communicator with excellent relationship building and interspersion skills, strong analytical problem solving and organization abilities, possesses a flexible and detail oriented attitude.

Experience:-

* Working with ***Reliance Life Insurance,*** ***Hathras*** from August 2012 as a ***Master Trainer.***
* Working with ***Reliance Life Insurance,******Mathura*** from May 2013 as a ***Master Trainer.***
* Working with ***SBI LIFE in Hathras*** from 2015 as ***a Consultant Trainer.***
* Working with ***BIRLA SUN Life in Hathras*** from 2015 as ***a*** ***Consultant Trainer***
* Working in ***HDFC Life in Mathura*** Branch since half an year on behalf of ***Dream Weaver.***

Notable Attainments:-

* Certified Trainer in ***Advisor Induction Programme* [AIP]** in ***Reliance Life Insurance*.**
* Certified Trainer in ***Insurance Advisor [IA] Programme in SBI Life.***
* Certified Trainer in ***New Advisor Induction* *Programme [NAIP****]* in ***BIRLA SUN Life.***
* Awarded for ***The Best facilitator*** since *2014* in ***Advisor Induction Programme****.*
* Awarded for ***The Best Trainer*** since *2014* in ***Reliance life insurance.***
* Awarded for ***The Best Trainer*** since *2013* in ***Reliance life insurance.***

Description of job:-

I am wholesome responsible for the presentation, implementation of training programmes in order to get orders and build long term mutual beneficial relationship with Advisors. My responsibilities include meeting with prospects and trained them in sales. Once deal is finalised, I have to be in continuous touch with Advisors to provide them during training and after.

Role:

* Training to Advisors with prospects
* Involved in maintaining consumer relationship
* To insure maintaining training quality
* To get directly involved in resolve Advisor’s query
* Involved in preparing various training module an improvement in sales skills

Academic Credentials:

* 2013: M.com from Dr. BRA University, Agra UP
* 2011: B.com from Dr. BRA University, Agra UP
* 2008: 12th (Commerce) from UP Board
* 2006: 10th (Commerce) from UP Board

Hobbies:-

Interested in maintaining zeal in training and study

I like to read books and to meet new persons

Personal Details:-

Date of Birth: 01 Jan, 1990

Residential Address: Shiv Colony, Navipur Kalan, Hathras-204101

Marital Status: Married

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Declaration:-

I hereby declare that the information furnished above is true to best of my knowledge and belief.

Date: Signature

Place: (RAHUL UPADHYAY)