***M. Vijay goud***

House num :5-6

Jaya sree nagar colony , ***Email:vinaygoud6@gmail.com***

Meerpet, Hyderabad- 500079 Contact No. **: 8121505370**

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***CAREER OBJECTIVE*:**

To attain a challenging and responsible career position in an established organization where I can contribute the best of my knowledge and efforts for my career and for the organization and be a part of the team that excels in work towards the growth and success of the organization.

***EDUCATIONAL PROFILE*:**

|  |  |  |
| --- | --- | --- |
| **Qualification** | **Board/**  **University** | **Institution** |
| * B.com | OSMANIA UNIVERSITY | SRI NIDHI DEGREE COLLEGE |
| * INTERMEDIATE (C.E.C) | Board of Intermediate Education | SRI CHAITANYA JUNIOR COLLEGE |
| * S.S.C | Board of Secondary Education | SATYAM HIGH SCHOOL |

MBA – 2013 Passed out from ICFAI

***WORK EXPERIENCE* :**

**)Name of the company : (JANAPRIYA ENGINEERINGS ESTATES ) 2015 JAN**

**Name of the company : ( APARNA CONSTRUCTIONS PVT LTD (2013- 2015 Sjan)**

**Job Role : ASST SALES MANAGER**

**Job Responsibilities:**

* **Handling a team of 7 data collectinGW**
* **Train the new joinees**
* **Prepare Powerpoint presentations for new clients**
* **Prepare monthly sales report**
* **Generate and acquire new leads**
* **Manage customer database and regular engagement with the customers.**
* **Achieve monthly personal targets (4 deals per month) apart from team’s target.**

***TECHNICAL SKILLS:***

* MS office
* Photo shop
* Internet Browsing Skills

***STRENGTHS*:**

* Highly motivated and can quickly learn any new environment.
* Good ability to understand and analyze.
* Smart working and flexible.
* Ability to motivate and lead teams.
* Well organized and ability to work effectively and efficiently even under pressure in order to meet deadline constraints.

***HOBBIES*:** Listening music, Playing cricket.

***PERSONAL DETAILS*:**

Name : M. Vijay goud

Fathers Name : M. Jagadish Goud

Date of Birth : 04th Sept 1989

Gender : Male

Marital Status : Married

Nationality : Indian

Languages Known : English, Telugu & Hindi

***DECLARATION:***

I hereby declare that the above information and particulars are true and correct to the best of my personal knowledge and belief.

Place: HYDERABAD

Date: **(M.VIJAY GOUD)**