**Ronald V F REGAN** +919095914113

***Sales Engineer***  mail id: ronalddabs@gmail.com

**Objective:-**

With passion I want to make opportunities into results to upgrade my present knowledge by working with your prestigious organization.

**Key Skills:-**

Good proactive planning

Analytical thinking, planning

Problem analysis and problem solving

Organizational skills and customer service orientation

Adaptability and ability to work under pressure

**Educational Qualification Details:-**

|  |  |  |  |
| --- | --- | --- | --- |
| ***Examination passed*** | ***Board/Institution/University*** | ***Year of passing*** | ***% of marks secured*** |
| ***MBA*** | *Maamallan Institute of Technology,chennai.* | *2011* | *64%* |
| ***BSC-Physics*** | *Manonmaniam sundaranar University,Tamilnadu.* | *2008* | *59%* |
| ***H.S.C*** | *Higher Secondary Education Board, Tamilnadu* | *2005* | *54%* |
| ***S.S.L.C*** | *Secondary Education Board, Tamilnadu* | *2003* | *73%* |

**Career Highlights:-**

**Current Employer: POLYMAK TOOLS INDIA PVT LTD**

**Dec’ 2012 to till date**

**Position being held-Sales Engineer, South Tamilnadu.**

Roles &Responsibilities

* Responsible for Power Tools, Abrasives, Anchors & Spares business development.
* Establishing new and maintaining Existing Relationship with customers and Channel Partners.
* Analyzing Sales and Working with sub-dealer network so that possibility of maximum Liquidation tools.
* Developing market reports that to be presented at the regional level meeting.
* Spare forecasting against tool sales to have a sufficient inventory at channel partner end.
* Follow up with warehouse team for various transactions.
* Follow up with channel partners for payment.

**Previous Employer: ICICI HOME LOANS,CHENNAI ADYAR BRANCH.**

**Oct 2011 to Nov’ 2012**

**Position held – Home loan counselor**

Job Purpose – Analyze applicants' financial status, credit, and property evaluations to determine feasibility of granting loans. Approve loans within specified limits. Calculate amount of debt and funds available in order to plan methods of payoff and to estimate time for debt liquidation. Check loan agreements to ensure that they are complete and accurate, according to policies. Contact applicants or creditors to resolve questions about applications or to assist with completion of paperwork. Interview applicants and request specified information for loan applications.

**Previous Employer Details: -**

|  |  |  |
| --- | --- | --- |
| ***Name of the Employer*** | ***Position Held*** | ***Duration*** |
| ***Hotel Ambica Empire Chennai*** | *Front office Assistant* | *Jan 2011-Sep 2011* |

**Contact Information: -**

S/o VILFRED.D

Near the old Hospital,

Thoothoor (PO)-629176

Kanyakumari(Dist), Tamilnadu(State)INDIA.

**Personal information*: -***

Date of Birth : 29/01/1988

Gender : Male

Marital Status : Unmarried

Present Location : Coimbatore

Total Work Experience : 02+ Years.

Current Industry : Sales

Computer Knowledge : Ms Office, C++

Mother Tongue : Tamil

Languages Known : Tamil, English, Malayalam.

Current CTC : 2.5L/Annum

**Declaration: -**

I am hereby declaring that the above information’s are true to the best of my knowledge and belief.

Date: Yours Sincerely

Place: Coimbatore (Ronald VF Regan)