**CURRICULUM VITAE**

**MD AKBAR ALI**

H.N-277, 35 Block,

Trilokpuri,

Near Mayur Vihar - I

Delhi-110091.

**E-mail : wasi.akbarwasi965@gmail.com**

**Mobile: +919711752390**

**CARRIER OBJECTIVE:**

To keep learning the dynamic aspect of engineering for achieving the maximum height in Career and to blend the gained knowledge and experience so as to deliver my best for the Organization.

**ACADEMIC QUALIFICATION:**

**Bachelor** of **Mechanical Engineering** from **BHABHA ENGINEERING RESEARCH INSTITUTE, BHOPAL. S**ecuring

|  |  |  |  |
| --- | --- | --- | --- |
| **EXAMINATION** | **UNIVERSITY/ BOARD** | **YEAR OF PASSING** | **%AGE** |
| B.E (Mechanical) | RGPV, BHOPAL | 2012 | **68.3%** |
| 10+2 | BSEB, PATNA | 2007 | **50%** |
| 10th | BSEB, PATNA | 2004 | **64.3%** |

**TRAINING DETAILS:**

* MAJOR TRAINING:-Vocational training from **CENTRAL INSTITUTE**

**OF PLASTICENGINEERING TECHNOLOGY BHOPAL, (CIPET)**

* Duration:- 30 days

**WORK EXPERIENCE:**

* **Presently working** with **INNOVATIVE MACHINE TECH.** as **Sales Engineer** from **20st September, 2012 to till date**

**JOB DESCRIPTION:**

* Developing & implementing the marketing Strategy for products.
* Analyzing previous marketing activity along with resulting sales.
* Guiding and managing dealers to achieve sales and revenue targets.
* Interfacing with key Clients for ascertaining requirements, making presentations

and delivering the best offer to optimize revenue.

**SOFT SKILL:**

* Auto**CAD-2010**
* MS**- Office**

**PROJECT DETAILS:**

* Major Project:- Composite material used in brake liner
* Minor Project:- **Suspension System**

**INDUSTRIAL VISIT:**

* Central Agriculture Machinery Training Centre Budni (Tractor Testing Centre)

**HOBBIES:**

* Games like play cricket
* Listening music

**PERSONAL DETAILS:**

* **Father’s name** : Md Wakil
* **Date of Birth** : 15.02.1989
* **Gender** : Male
* **Nationality** : Indian
* **Marital status** : married
* **Language known** : English, Hindi & Urdu.
* **Contact Number** : 9873493236
* **Permanent address** : S/o Md Wakil

At-Mehsaul, Po-Sitamarhi,

Ps-Mehsaul, Dist-Sitamarhhi,

Bihar, India.

**DECLARATION**

I here by declare that the information given above is true to the best of my knowledge and belief.

**DATE : 03/03/2014**

**PLACE : DELHI**

**MD AKBAR ALI**