## KHISIM.S.KORI

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***Email:***[*khisim@yahoo.com*](mailto:khisim@yahoo.com) *;* [*khisim21@gmail.com*](khisim21@gmail.com)

***Objective:***

To inflow the Maximum profits by optimal utilization of available resources and upgrade of skills. I would like to be a part of a professional team where I can contribute my knowledge & experience and expertise for growth of organization and myself.

**Organization: Jagran Prakashan Ltd ( Dainik Jagran))**

**Designation :** Assistant Manager Ad Sales

**Duration :** 26th March 2010 till date

**JOB PROFILE:**

* Handling ad sales for Dainik Jagran, I-Next, Inquilab, Punjabi Jagran & Sakhi Magazine.
* Responsible for revenue generation through Space Selling.
* Achieving sales target for company and representing the team quarterly in front of company heads.
* Proven capabilities in conducting detailed market research and feasibility study to analyze the latest market trends and track the competitor’s activities thereby providing valuable inputs to streamline the marketing.
* Revenue generation for Print Media through the business vertical.
* Study the Market and find out the potential areas for business development.
* Making regular follow-up to existing client and making them satisfy with the after sales service.

**Organization: All India Photographic Trade & Industry Association (AIPTIA)**

**Designation :** Asst Manager

**Duration :** 15th November 2009to28th March 2010

**JOB PROFILE:**

* Details of the applicant applied for the stalls
* To check the details of the exhibitors application forms received.
* Coordinate with the accounts department whether the payments received are according to the member or the non member rates and to inform the exhibitor accordingly.
* Replying through mails to the query received
* Allocation Of the stalls
* To post the Allotment letter & the Floor Plan to the respective companies.
* To solve exhibitors query.

**Organization: Chemistry Brand (Mega Mall, Atria Mall & Bandra Store)**

**Designation :** Asst Store Manager

**Duration :** 30th January 2009 to10th November 2009

**JOB PROFILE : Handling inventory, staff, cash & retail functions of the store.**

* Tracking of stock & ensuring proper display with sale value.
* Handling of cash and regular cash transactions.
* Managing staff and keeping them motivated.
* Increase sales compared to other branches.
* Keeping regular customers properly informed about new products & arrivals and ensuring customer delight.

**Organization: The GRAB Store (Fort Store)**

**Designation :** Asst Store Manager

**Duration :** 1st March 2008 to31st August 2008

**JOB PROFILE : Handling inventory, staff, cash & retail functions of the store.**

* Tracking of stock & ensuring proper display with sale value.
* Handling of cash and regular cash transactions.
* Increase sales compared to other branches.
* Keeping regular customers properly informed about new products & arrivals and ensuring customer delight.

**Organization: Lawrence & Mayo (Fort Store).**

**Designation :** Sales Staff

**Duration :** Six Months

***Job Profile :***

* Customer Care
* Representing the Brand and organizing the line presentation
* Handling the Sunglass Section

**Organization: Customer One Call Center (Malad)**

**Designation:** Customer Service Executive

**Duration :** Six Months

***Job Profile:***

* Out Bond Process.
* Selling Mortgage.

**PERSONAL INFORMATION**

**Date of Birth**  : 21st January 1985

**Marital status**  : Married.

**Nationality**  : Indian

**Religion**  : Hindu

**Languages Known** : English, Hindi & Marathi.

**Education Qualification.**

* **SSC Holy Cross Convent School in 2002**
* **HSC Sophia College in 2004**
* **Graduation Elphinstone College in 2008**
* **PGDBA Welingkar College**

**Additional Qualification.**

* Basic in Computers.
* Passed Elementary & Intermediate Drawing Exams

**Hobbies**

* Drawing ,Painting & Music

**Date :**

**Place : Mumbai Khisim .S. Kori**