**PRADIP KUMAR MAURYA**

House No. 246 A Mangolpur Kalan, Marble Market, Near Hanuman Mandir, New Delhi – 110085

**Mobile No. 9711239356 & 7827490227**

**E-Mail Id:** mkpradip@gmail.com

**Career Objective**

Intend to build a career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in the company in a challenging environment.

**Career Profile**

**INDUSIND Bank Ltd. (April 2014 - Present)**

**Designation: ARM (Trade & Forex & CA a/c – Branch Banking)**

**Job Profile:**

* Assuming overall accountability for products and services, such as consumer lending, New High Variant current account opening**, Trade Account**, High Value **savings accounts** opening, selling o**f life insurance, unsecured loans, overdrafts & credit cards.**
* Establishing and maintaining effective relationships with new and existing customer**s,General Insurance, Life Insurance & various Loans i.e., Personal Loan, Home Loans & LAP** to new and existing customers.
* Visiting business & Trade customers and attending meetings and conferences with them and other professionals;

**ICICI Bank Ltd. (June.2012 – March 2014)**

**Designation: Junior Officer (Retail Liability-CA-Branch Banking & Trade & Forex)**

**Job Profile:**

* Assuming overall accountability for products and services, such as consumer lending, New High Variant **current account** opening, **Global Trade Account**, High Value **savings accounts** opening, selling of **ICICI life insurance, unsecured loans, overdrafts, credit cards and personal loans;**
* Visiting business & Trade customers and attending meetings and conferences with them and other professionals;
* Networking with appropriate professionals;
* Representing the bank within the wider community.

**HDFC Bank Ltd. (Jan 2012 to June 2012)**

**Designation: C S E (Retail Liability-CA ACCOUNTS)**

**Job Profile:**

* Assuming overall accountability for products and services, such as consumer lending, New High Variant current account opening.
* Establishing and maintaining effective relationships with new and existing customers, establishing their needs and advising on the suitability of services.
* Representing the bank within the wider community.

EDU GLOBLE search (AGLOW MEDIA & REASERCH PVT. LTD.) JAN, 2011 – JAN, 2012. As a

**Designation** Research Manager.

**Job Profile:**

* Representing the EDU GLOBLE SEARCH.
* Getting tie-up with the collage for campus hiring.
* Establishing and maintaining effective relationships with new and existing customers, Visiting business customers and attending meetings and conferences with them and other professionals;

HIT institute (August, 2008 – Jan, 2010)

**Designation:** Asst. Marketing Manager

**Job Profile:**

* Marketing & promoting the EDUCATONAL product of institute
* Generate Business for Technical Education by Own Sources. Have to Lead/Motivate the students. & generate the business from Open Market by Team
* Checking
* Meeting to the directors and explaining them about computer education and its needs today.
* Achieving the company Goal for short term as well as long term.
* Introducing and implementing innovative Sales promotional activity.

PACL India Ltd (2006 – 07, Product & real estate)

**Designation:**  **Agent (Small policy and FD)**

**Job Profile:**

* Selling policy and marketing of the company
* Motivating, developing and managing the customers.
* Collecting the documents and getting it verified.
* Meeting with the customers and explaining them about Products and convincing them.

**Computer Skills**

|  |  |  |
| --- | --- | --- |
| Desktop Processing (DTP) – one year Diploma | Access Computer Education, Allahabad |  |
| O S | Windows 2003/XP and Windows 2007 |  |
| Finacle | Version 10.2 (Infosys) for Indusind Bank |  |

**Academic Qualification**

|  |  |  |
| --- | --- | --- |
| Qualification | University/Board | Year |
| M.B.A. ( Marketing) | Bangalore management academy, Bangalore collaboration with E C U, Australia | 2008 |
| B.Com | Allahabad University, Allahabad | 2006 |

**Personal Details**

Name: Pradip Kumar Maurya

Date of Birth: 25 – July – 1987 (Age – 26 years)

Language Known: English & Hindi