**SUVAM DAS** 39/2/2, Porui Main Road,

Behala Bakultala

Kolkata-700061

Mobile : 987433903, 9804503083

Email id: suvam85@gmail.com

|  |
| --- |
|  |

**Career Objective:**

To pursue a highly rewarding career, in a challenging and healthy work environment where I can utilize my skills and knowledge efficiently for organizational and self growth.

**Career Summary:**

|  |  |  |  |
| --- | --- | --- | --- |
| Tenure | Company Name | Designation | Job Profile |
| April 2010 - August 2010 | The Times of India | Executive | Space Selling for Times Classified Display |
| September 2010 - August 2011 | Saradha Printing & Publications | Executive | Space selling for Sakalbela & The Bengal Post |
| August 2011 till present | Anandabazar Patrika Pvt Ltd | Executive | Space selling for ABP,The Telegraph, The Telegraph Metro Guide |

**Professional Achievements:**

* Successful in generation of fresh business from new set of clients while working in The Times of India.
* Featured regular supplements in Sakalbela to garner additional revenue from market.
* Played leading role in featuring the Jewelry supplements in ABP in 2011 and 2012.
* Played the role of team coordinator for featuring TT Metro Guide 2012 and the seven Puja magazine issues in 2013.

**Skills and Competencies:**

* Efficient to deal with clients tactfully and offer them the right product and garner maximum revenue possible from the same.
* Work as a team leader and attain the given target, coordinating the efforts of others.

**Educational Qualifications:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **Year** | **Marks** | **Institute** |
| ICSE | 2002 | 78% | Vivekananda Mission School |
| ISC | 2004 | 80% | Vivekananda Mission School |
| B.Com(Hons) | 2007 | 62% | Heramba Chandra College |

**Summer Internship:**

Performed a research study in 2009 while pursuing MBA for Sony LCD Televisions to find out the impact of advertisement from different media platforms on the buying behavior and decision of the end users.

**Personal Details:**

Father’s name : Tapan Das

Date of birth : 14/07/1985

Marital status : Married

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Signature