**HARSIMRAN SINGH CHAWLA**

D-143, 4th Floor

Patel Garden Extension

Dwarka Mod, New Delhi-59

**Mob. +91 9650544414**

harsimran.chawla27@gmail.com

**CARRIER OBJECTIVE:**

* Ensure every professional activities as value addition for client, organization and myself.
* To deliver the best to meet the expectation of organization.

**PROFESSIONAL QUALIFICATION:**

**PGDM**(FINANCE & MARKETING) in 2011 with 1st division from Noida Institute Of Engineering & Technology, greater Noida.

**EDUCATIONAL QUALIFICATIONS:**

|  |  |  |
| --- | --- | --- |
| Qualification | University/Institute | Year |
| B.Com | M.J.P.R.University/ Sahu Jain College. | 2005-2008 |
| H.S.C. | C.B.S.E. Board/ S.S.S. | 2004-2005 |
| S.S.C | C.B.S.E. Board/ S.S.S. | 2002-2003 |

**WORK EXPERIENCE:**

**Company Name: Yes Bank Ltd..**

Designation: Assistant Manager

Duration: Feb 2014 – Till Date.

JOB RESPONSIBILITIES:

* Customer handling
* Generate new leads
* To source Liabilities Products-Current A/C
* Meet with existing customers and assist them
* Conceptualizing and executing strategy & plan for business development
* To push up the customers to maintain a good account balance

**Company Name: Axis Bank Ltd..**

Designation: Assistant Manager - Sales.

Duration: March 2012 – Feb 2014.

JOB RESPONSIBILITIES:

* Customer handling.
* Meet with existing customers and solve problems
* Conceptualizing and executing strategy & plan for business development
* To source Liabilities Products (Current A/C, Saving A/C, FD, RD, NRE, NRO, and D-MAT A/C) through individual Sourcing.
* To sale third party products (LI,GI) and cross sales(assets, gold)

**ACHIEVMENTS:**

* Qualified 3 times in Circle Club Head for CASA acquisition.
* Qualified 4 times in Current Account campaign for opening 18 accounts in a month.
* Qualified in Q4 for achieving all targets in IPG, CASA and FUNDING.
* Qualified in Saving Account Campaign for opening 18 accounts in 15 days.

**Company Name: IndiaMART Intermesh LTD.**

Designation: Business Development Executive.

Duration: July 2011- Mar 2012

JOB RESPONSIBILITIES:

* Conceptualizing and executing strategy & plan for business development
* To consistently meet and exceed prescribe target.

**SUMMER INTERNSHIP:**

**Company: Bajaj Allianz Life Insurance,** Location: Moradabad.

* Objective: Meet with the clients, gives all information about the policies and tell them benefits of policies.

**PERSONEL DETAILS:**

Father’ s Name : Mr. Gurcharan Singh Chawla

Mother’ s Name : Mrs. InderjeetKaur

Date of Birth : 27th December, 1987

Nationality : Indian

Marital Status : Single

Language Known : English, Hindi, Punjabi

Permanent Address : 137, Punjabi Colony, Dhampur, Bijnor. (U.P.)

Date: Harsimran Singh Chawla