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**RESUME**

**RAM MURTI YADAV**

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 Mob: +91-8595021123 B-74, 75 Third Floor

SHAKURPUR

NEW DELHI - 110034

INDIA         

**CAREER OBJECTIVE:-**

Seeking a challenging position in the field of Marketing Management and Public Relations that will enhance personal growth and career advanced.

**WORK EXPERIENCE:-**

**Current**

* **Organization:-**Yes Bank Ltd.
* **Designation:-**Business Relationship Partner (CA)
* **Duration:-**Nov 2013 to Till Date
* **Job Profile**
* Meetnew customers in the market and identify the business banking requirements.
* Conducting and participating in brand building and lead generation activities through various events and activities in schools, clubs, industrial associations and RWA.
* To market and cross sell all liability product i.e.; Current A/c, Saving A/c ,NRI Saving A/c and Trust accounts, home loan, personal loan, gold loan, loan against securities, life insurance general insurance, Mutual funds and lockers.
* To address and resolve customer queries and complaints post on boarding in timely manner .

**Previous**

* **Organization:-**Axis Bank Ltd.
* **Designation:-** Business Development Executive
* **Duration:-** July 2012 to Oct 2013
* **Job Profile**
* CASA- sourcing
* To open new account and to take care of further Documentation.
* **Organization:-**Reliance HR Services Pvt. Ltd.
* **Designation:-**Executive
* **Duration:-** September 2011 to June 2012

**EDUCATION:-**

⮚**Bachelor of Commerce**  from Kanpur **University** in the year **2012.**

⮚**Intermediate** from **U.P .Board** in the year **2009**.

⮚**High School** from **U.P .Board** in the year **2007**

**PROFESSIONAL QUALIFICATION:-**

⮚       One Year Diploma in DCAFA.

**ACHIVEMENTS:-**

* Received **“ Certificate of Achievements”** many times in Axis Bank for top performance.
* Winner of contest and rewards, programmed in Axis Bank.

**COMPUTER SKILLS:-**

* MS-Office (MS-Excel, MS- word, outlook )

**KEY SKILLS:-**

* Able to balance and prioritize multiple tasks.
* Confident and Consistent in producing results.
* Self-belief, Self-motivation, Self-confidence and ability to grasp things quickly.

**PERSONAL DETAILS:-**

Name                                     **:**      RAM MURTI YADAV

Father’s Name                        **:**      HARI SHANKER YADAV

Date of Birth                          **:**      24-08-1993

Sex                                         **:**     Male

Languages Known                **:**     English, Hindi

Hobbies                              **:**      Listening Music

Permanent Address         **:** 62/2 North lokpur Naini Allahabad

211008 (U.P)

**DECLARATION:**   
  
I hereby, declare that all the details furnished in this resume are correct to my information and knowledge and shall produce the documents if need be.

Date:

Place:

**RAM MURTI YADAV**