**Resume**

**Name : Priyadarshini. C. Kamadolli Email-ID:**priyadarshinikamadolli@gmail.com

**Contact no. : 8123685244/8050168455**

**Career Objectives:**

To be associated with a progressive organization that gives enough scope to update my knowledge and improve my skills in line with latest technologies and to be a part of team.

**Work Experience:**

**I have 1 year 2 months experience in 2 different sectors (Software and Education) into Sales and Marketing field.**

**1. Worked at** “**Rakya Technologies Private Limited”** (Hospital Management Software),

**for 1 year.**

**Designation:** Sales Executive

**Responsibilities:**

* Sales Backend work
  1. Market analysis
  2. Demand creation
  3. Lead generation
  4. Increasing Customer list
  5. A/C management
  6. Co-ordinating with frontend sales executives and dealers.
  7. Co-Ordinating with existing customers to attain maximum customer satisfaction.
* Frontend work
  1. Visiting Customer place.
  2. Getting up the closer.

**2. Worked at “ICFAI University” for 2months.**

**Designation:** Marketing Executive

**Responsibilities:**

1. Cold Calling.
2. Marketing Activities(Email campaign, SMS campaign)
3. Counseling.
4. Getting Admissions.

**Key Strengths:**

* Confidence
* Presentation skill
* Communication skill
* Leadership qualities
* Good Organizer
* Good director
* Ability to manage stress

**Curricular activities:**

1. Best Outgoing Manager award in academics

2. Personality development Club

3. Presentations

4. Seminars (National level seminar)

5. Participation in Management Fests.

\*First prize in marketing event \*Second prize in HR event

\*Second prize in marketing event \*Second prize in Business plan

**Academic records:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Course** | **Board/University** | **School/College** | **Year of passing** | **Percentage** |
| BBA | Karnataka University Dharwad | K.R.C.E,S’s S.B  Harkuni College of  Business  Administration,  Bailhongal. | Aug 2011 | 72.34% |
| 12th (PUC) | Karnataka PU Board | Govt PU College  Belgalpeth | May 2007 | 79.33% |
| 10th(SSLC) | Karnataka Secondary Education Board | Govt PU College  Belgalpeth | May 2005 | 64.5% |

**Personal Information:**

Father’s Name: Channabasappa

Date of birth : 1st July 1989

Marital status : Single

Nationality : Indian

Languages known: English, Hindi, Kannada

Permanent Address : Priyadarshini Kamadolli

C/o M R Shahapur,

Mahantesh Chawl,

Bailhongal

Dist:Belgaum

**Declaration**

I here by declare that the details given above are true to my knowledge and belief.

**Date: Priyadarshini K**

**Place:**