ANIL KUMAR

anilyadav.ggn2010@gmail.com

P.h.-+91-9891584649

CARRIER OBJECTIVE

Seeking a professional and a competitive environment & organization where my analytical and managerial skills could be utilized and thereby developing my own knowledge and capabilities.

EXPERIENCE

INDUSIND BANK LTD

· Organization:INDUSIND BANK LTD.

· Designation:Associate relationship manager

· Duration: 12th july 2013 to till date.

· Place: Karol bagh, New delhi.

PROFESSIONAL SYNOPSIS

· Organization: INDUSIND BANK LTD.

· Acqusition new clients from market for normal current account.

· Acqusition new forex clients from market.

· Motivate the clients to doing the forex transaction.

· Maintain high average balance in account.

· Cross sell of all product of bank.

· Controlling and minimizing the rejection and depletion percentage through proper understanding of system and procedures.

HDFC BANK LTD

· Organization: HDFC Bank Ltd.

· Designation: Senior Sales Officer.

· Duration: Since 30th may 2010 to 8th july 2013

· Place: East patel nagar, New Delhi.

PROFESSIONAL SYNOPSIS

· Organization: HDFC Bank Ltd.

· Focus on quality assurance to maintain the right product mix.

· Nurturing the high net worth individual relationships by providing them prompt services.

· Coordination with inter related department and customization of the product to give end to end solutions to the custmers.

· Controlling and minimizing the rejection and depletion percentage through proper understanding of system and procedures.

· Cross selling of all products of bank.

INTERNSHIP TRANING

· Organization: Bharti axa life insurance co. ltd.

· Designiation: Recuritement Officer.

· Duration: 2 month.

· Place: Vasant vihar, New Delhi.

PERSONAL ATTRIBUTES\STRENGTH\SKILLS

· Target oriented,

· Team management,

· Positive attitude,

· Professional,

· Good interpersonal and communication skills.

PROFESSIONAL QUALIFICATION

· M.BA. (Marketing & Finance) from International Management Center, New Delhi, under PTU, Jalandher. (2007-09).

· Diploma in retail management.

EDUCATIONAL QUALIFICATION

· B.Sc. from Maharshi Dayanand University, Rohtak in 2006.

· 10+2th under Haryana Board of School Education , Bhiwani in 2003.

· 10th under Haryana Board of School Education , Bhiwani in 2001

PERSONAL DETAILS

Father’s Name: Budh Ram

Date of Birth: 28th October 1985

Marital Status: Married

Persent Address: 922-23/1, naiwala, karol bagh,

New delhi-110005

Permanent Address: Vill-Bhonkarka, Disst.-Gurgaon

Haryana-122503,

P.h.-0124-3215242

Language known: English, Hindi.

Date

Place:…………. (ANIL KUMAR)