**RANJEET SINGH**

**D-199, Sec-122, Noida**

E-mail: [ranjeetsngh162@gmail.com](mailto:ranjeetsngh162@gmail.com)

+91-9911287127

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**Objective:**

To associate with an organization in a Marketing Profile which provides opportunities to build a challenging career and a market oriented dynamic personality. To work in a truly professional sector where hard work, sincerity and continuous learning is a necessity.

**Work Experience:**

* Worked in **L.B.Associates Pvt. Ltd**. Since January 2011 to September 2011 as a Marketing Executive

**Job Responcebility** -

* Promote Company Products
* Generate Lead & Contact for advertisement
* Worked on Food Marketing & Technology Directory
* Search Data through company website & search engine like google .
* Our Top Client are Buhler Ltd. , Miranda Automation , SSP Ltd, Omran Automation , Pet Plast Pvt. Ltd.
* Worked in **HDFC BANK LIMITED.** As a senior sales officer from 04/10/2011 to 14/04/2012

**Job Responcibility-**

* Do Cold Calling
* Generate Lead for A/C Opening .
* Follow Existing Client to promote company business .
* Make DSR on daily as well as weekly .
* Worked in **YES BANK LIMITED.** As a senior sales officer from 10/04/2012 to date 01/09/2013.

**Job Responcibility**

* Do Cold Calling
* Generate Lead for A/C Opening .
* Follow Existing Client to promote company business .
* Make DSR on daily as well as weekly .
* Worked in **INDUSIND BANKLIMITED.** As a senior sales officer from 04/09/2013 to till date.

**Job Responcibility**

* Do Cold Calling
* Acquisition of high value current accouns & trade accounts
* .Genrating revenue from trade accounts
* On-Boarding NTB & existing clients
* Make DSR on daily as well as weekly .

**Projects:**

* Project on "Allahabad information system" in Management Information System in Semester.

**SUMMER PROJECT:**

* Selling of software solution And services in domestic Marketing.

**ACADEMIC QUALIFICATIONS:**

* PGDM (Marketing & IT) From Apeejay Institute of Computer Science , Greater Noida in 2011
* B.Com From BSK College , Maithon Dam,Dhanbad in 2005
* 10+2 From DVC School , Maithon Dam,Dhanbad in 2002
* 10th From Mugma High School ,Mugma in 2000

**COMPUTER SKILLS:**

* Computer knowledge with Internet and Email, MS Office,MS Excel

**ACTIVITIES AND ACCOPMLISHMENTS:**

* Was a DISCIPLINE PERFACT in high school.
* Actively participated in organizing college fest.

**OTHER INTERESTS**.

* Reading novels, watching animated movies, dancing and listening to music.

**PERSONAL DETAILS**

Name Ranjeet Singh

Gender Male

Date of Birth: August05, 1985

Father's name Sardar Kaleshwar Singh

Father's occupation serving in State Govt.

Mother's name Jagat Kaur

Mother's occupation Home Maker

Personality Traits: Innovative, Hard worker, fast learner, dedicated, sincere, adaptable, passion to explore new horizons.

Languages known: English and Hindi.

Hobbies: Travel and explore new places and Music.

**RANJEET SINGH** Date........

Place.......