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| **MD RAUF KHUSHTER** **C-7, Top Floor, Abul Fazal Enclave Mobile No. : 09971291544**  **Jamia Nagar, Okhla, 08506053321**  **New Delhi-110025 Email ID :** [**rauf.glka@gmail.com**](mailto:rauf.glka@gmail.com) |

**objective:**

To associate with an organization which has a dynamic and ambitious environment where, I can apply my knowledge, skills & experience for the growth of the organization and develop my knowledge yet further.

**CAREER Summary:**

1. Seasoned Professional with 6 years of experience in Sales and Marketing in Banking and Allied Sector.
2. Currently working with Indusind bank limited as an Associated Relationship Manager(BBG)
3. Graduate from BNMU, Bihar. Perusing MBA from Sikkim Manipal University.

**Employment History:**

1. **Currently working with IndusInd Bank Ltd. as an associate relationship manager BBG (Business Banking Group), Vasant Kunj, New Delhi, India.**
2. **ING VYSYA Bank Ltd, Defence Colony, New Delhi from 25 July 2011 to 15 June 2013.**

Responsibilities:

1. Responsible for initiating and opening corporate accounts for the listed companies.
2. Opening saving account of visiting customers to the branch.
3. Direct visit to privilege customers for account opening and other related queries.
4. Responsible for Generating Sales revenue from the region/area assigned.
5. Leading a team of Sales Executives for their day to day Sales Executives.
6. Preparing monthly reports for immediate manager and higher authority.
7. Resolved issues involving product availability, quality service and severe delinquencies.
8. **Axis Bank Ltd.**

Worked with Axis Bank Ltd. as Business Development Executive- Business Banking from November ’2010 to 15th June 2011.

1. **Kotak Mahindra Bank Ltd.,**

Worked with Kotak Mahindra Bank, GK Part-I, New Delhi as Sales Manager from 27th Oct’2009 to 3rd Nov 2010.

1. **HDFC Bank.**

Worked with HDFC bank, South Ext-II Branch, New Delhi (27th May, 2007 to 20th Oct’2009) as a Sales Officer.

**EDUCATIONAL SUMMARY**

1. B.A. (Hons.) with History from BNMU, Madhepura, Bihar in the year 2005.
2. Intermediate (12th) from BIEC, Patna, Bihar in the year 2002.
3. Matriculation (10th) from BSEB, Patna, Bihar in the year 2000.

**Skills:**

1. Basic knowledge of Computers.
2. Internet and E-mails.
3. MS-Word, MS-Excel, MS-PowerPoint.

**Key strengths and personal interests:**

1. Strong leadership qualities, good interpersonal skills, & excellent organizational communication skills.
2. Confident & self inspired with high positive attitude.
3. Problem solving skills, logical understanding.
4. Result oriented, multi-tasking.

**Personal InformationS:**

Date & Place of Birth : 09–02-1984, Kishanganj, Bihar

Father’s name : Shamsul Arfin.

Sex : Male.

Marital Status : Single.

Languages Known : English, Hindi and Urdu.

Nationality : Indian.

**Declaration:**

I hereby declare that the information furnished above is true to the best of my knowledge and the detail documents will be furnished on demand.

Date:

Place: New Delhi **(Md. Rauf Khushter)**