**RESUME**

**AWADHESH KUMAR GUPTA**

**A-111 3rd floor Gali no.9 Ist Pusta New Usmanpur Delhi -110053.**

**E-mail:gupta.awadhesh73@gmail.com**

**Mob – 9811949610**

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| JOB OBJECTIVE |

**Seeking a challenging position in marketing with lots of stimulating clients contacts. This will allow one to use my obvious talent such as interaction, communicating & dedicating to my work.**

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| TRAINING & ORGANISATIONAL EXPERIENCES |

**Total 5 Year Experience in Banking Sector (Retail Banking )**

**Presently Working in “YES BANK LTD” As a YF BRP(YES FIRST BRANCH RELATIONSHIP PARTER) FROM 22 MAY 2013 TO TILL DATE.**

**CURRENT JOB RESPOSIBILITIES –**

1. **CA ACQUISITION AND RELATIONSHIP MANAGEMENT,**
2. **TRADE-FOREX AND LI ETC.**
3. **CRM BASED AND INTERNAL DATA BASED SOURCING.**

Worked with **ICICI Bank LTD**. As a Sales Officer (Grade-officer) from 1st February 2011 to 11 June 2012

**CURRENT JOB RESPOSIBILITIES –**

 Acquisition of Saving A/c, Current A/c,, life insurance .Credit Card, Fixed Deposits, Gold coin, RD, etc.

 Achieve Sales targets and build better relationship with customer

 Generate referrals from internal database and sourcing

 Provide the high level of Customer Service.

 Maintaining accurate reports on daily, weekly and monthly basis.

Daily update customer and solve problem.

2. Worked with **AXIS BANK LTD.** As a **BUSINESS DEVELOPMENT EXECUTIVE** from 8 June 2009 to 31 Jan 2011.

**PREVIOUS JOB RESPONSIBILITIES-**

 Acquisition of Saving A/c, Current A/c , General & life insurance, Mutual Funds, SIP, Credit Card, Fixed Deposits, RD, and Loans etc

1. 3. Worked with **IDBI BANK** as a **Sales Executive** in Noida U.P. from to 7 Jan 2008 to7 June 2009.
2. **JOB RESPONSIBILITIES-**

Acquisition of Saving A/c, Current A/c, Salary A/c etc.

**Two months Summer Training with IFFCO Phoolpur, Allahabad U.P.**

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| PROFESSIONAL & EDUCATIONAL QUALIFICATIONS |

**MBA (Marketing & HR)** from **Prasad Institute of Technology Jaunpur U.P** in 2008 affiliated to UP Technical University, Lucknow.

1. B.Sc from **D.D.U University** Gorakhpur up in 2003**.**
2. Passed **12th**from U.P Board in 2000.
3. Passed 10**th** from U.P Board in1998.
4. Basic Knowledge of computer.

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| EXTRA CURRICULAR ACTIVITIES |

1. Active member of Prasad Institute of Technology UMANG 2006-2007.
2. Active member of Trade Fair organized by MBA Department in 2006-2007
3. Active participation in various Inter college competitions.

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| STRENGTH |

1. Team player with excellent relationship management& interpersonal skills.
2. Self Confident, patience, and hard working guy with Positive attitude.

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| HOBBIES & INTEREST |

1. Meeting with people.
2. Travelling,Watching movie

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**Father’s Name : Late Moti Lal Gupta.**

**Date of Birth 7th Aug, 1983.**

**Marital Status : Married**

**Language Known English, Hindi.**

**Permanent Address Smrat Nagar, Po- Siswa Bazar**

**Ward No. 8, Dist- Maharajganj. U.P.**

Date:-

Place: - **AWADHESH KUMAR GUPTA**

APPLY-Relationship Manager

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Current CTC –2.75 Lac P/A

Experience – 5year .

Current Organization-YES BANK LTD.

Current Designation- BRANCH RELATIONSHIP PARTER.(YF BRP)

Previous Organization-ICICI BANK LTD

Previous Designation-Sales officer, GRADE-officer

Post Graduation: 2 years full time 2008 MBA.65%

Graduation: 3 years full time 2003. 54%.  
Alternate E-mail ID –gupta.awadhesh73@gmail.com  
Preferred Location: U.P & Delhi NCR

DOB-07/08/1983