NILESH KUMAR

H. No. 142,

Saraswati Enclave,

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New Delhi-110043

M. No. 9958772303

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CARRIER OBJECTIVE:

Seeking suitable assignments with a growth oriented organization, where I can groom my skills..

*WORKING EXPERIENCE:*

* I Have worked with Appco Marketing India Pvt Ltd. in Pune & New Delhi as a Marketing Executive From Oct. 2009 to May 2010
* I Have worked with HDFC Bank LTD as a Senior sales Officer from May 2010 to till Nov. 2010
* I Have worked with IDBI BANK LTD as a Senior Sales Executive from 1st Dec. 2010 to 7th june.
* I Have worked with HDFC BANK LTD as a Team Leader from 14th july 2011 to 6th july2013..
* Currently working with YES BANK AS BRP- SENIOR OFFICER from 7th july 2013 to till date.

Responsibilities:

* Acquisition of high net worth Current Account business customer.
* Explaining to customer about advantage of Yes bank, Trade forex and our dedicated customer services
* Building relationship with high net worth business customer.
* Sourcing quality business and achieving sales targets.

EDUCATIONAL QUALIFICATION:

* **M.B.A (full Time) from NOBLE INSTITUTE OF SCIENCE & TECHNOLOGY**

Andhra University, Visakhapatnam specialization in **Finance & Marketing** in 2009.

* B.Com. (Hon.) from Vinoba Bhave University, Jharkhand with 64% marks in 2007.
* Intermediate (I.Com) from Jharkhand Academic Conical Ranchi with 54% marks in 2004.
* Matriculation from Jharkhand Secondary Exam. Board Ranchi with 56% marks in 2002

SOFTWARE PROFICIENCY:

Basic knowledge of computers and Internet.

HOBBIES:

Playing and watching Cricket.

PERSONAL DETAILS:

Father’s Name : Mr. Niranjan Prasad Singh

Date of Birth : 28th February, 1987

Gender: : Male

Marital status : Single

Language known : English, Hindi

DATE :

PLACE : NILESH KUMAR