**Animesh Kumar**

# EXPERIENCE SUMMARY

* Having an around 2.5 years of experience in CRM customization Project development, system development activities, requirement analysis, design, coding, testing, maintenance and implementation of Customer Portals in Force.com Site.
* Interactive and creative person with strong fundamentals of SOQL and SOSL skills used in Saleforce.com. Developed modularized applications with database using Standard & Custom Objects such as Custom Fields, Apex Class, Triggers, Workflows, Sharing Rules, Web Services (SOAP, UDDI), GUI Design, Creating Multiple Roles & related Profiles and Automation, Customization and Out-of-box functionalities.
* Knowledge in Javascript, JQuery, HTML, AJAX.
* Created reports and Dashboard using Business Objects in Salesforce.com environment.

# EDUCATION

2011 - B.tech from Stani Memorial College of Engineering & Technology (Rajasthan Technical University).

**CERTIFICATIONS & TRAININGS**

* Salesforce.com certified Force.com Developer (DEV- 401).
* Salesforce.com certified Administrator (ADM - 201)
* Apttus QUOTE-TO-CASH Certified.
* Trained and Functional knowledge of CPQ (Apttus).
* Trained and Functional knowledge of ServiceMax Application.

**TECHNICAL EXPERTISE**

Software : Salesforce.com, Force.com IDE, Apex Data Loader.

Languages : Visualforce Pages, Apex, C, C++, Core Java, VS 2010,SQL,Javascript.

Operating System : Windows 95/98/2000/NT/XP/7, MS-DOS, UNIX

##### PROJECT DETAILS

**July - 2013 –Till Date**

**GE Systems**

Client: **GE Aviation, Software Engineer**

##### Description

GE Aviation is the world's leading producer of large and small jet engines for commercial and military

aircraft.

It also supply aircraft-derived engines for marine applications and provide aviation services.

The Accounts connected to System Engines and its Opportunities are primarily maintained in Siebel CRM.

They wish to maintain and continue to drive their current processes through the Siebel system for Sales Support Directors.

Salesforce will be used primarily as a sales tool to initiate and track sales activities by the Sales Directors.

Information will be passed from Salesforce to Siebel where the logic and workflows will continue to function as they do today to enforce and support the existing business processes.

Salesforce will be used primarily as a sales tool to initiate and track sales activities by the Sales Directors.

**Complex Functionality Implemented**

1. Apptus Approvals Implementation.

2. MYTMCM Integration.

3. Integration with T&M product.

4. Service cloud implementation.

5. CIMS and C&PSO Marketing cloud implementation.

**Roles:**

* Analysis, GUI design, Coding, Automation.
* Interaction with Client on day to day basis.
* Development of functionality as per requirement specification.
* Created Workflows, Validation Rules, Apex Classes, Trigger, Web Services.
* Extensively worked in data Extraction, Transformation and Loading from source to target using current Legacy System.
* Importing Source/Target Data from the respective databases using Apex Data Loader.
* Involved in debugging and troubleshooting.

**Environment:** Windows 7, Apex Data Loader, Force.com Explorer, Salesforce.com Environment, Apex, Force.com IDE Eclipse, force.workbench.com.

**April - 2013 – July-2013**

Client: **Jhonson controls Inc., Software Engineer**

##### Description

Johnson Controls, Inc. is an American company globally offering products and services to optimize energy and operational efficiencies of buildings, automotive batteries, electronics and interior systems for automobiles.

Involved in all functional and technical documents. Implemented the requirements using Standard and

Custom functionality of SFDC i.e. Workflow, Triggers, Visualforce Pages, Apex Classes.

**Roles:**

* Analysis, GUI design, Coding, Automation.
* Interaction with Client on day to day basis.
* Development of functionality as per requirement specification.
* Created Workflows, Validation Rules, Apex Classes, Trigger, Web Services.
* Extensively worked in data Extraction, Transformation and Loading from source to target using current Legacy System.

**September - 2012 – April-2013**

Client: **SunPower Corporation, Software Engineer**

##### Description

SunPower Corporation designs and manufactures high-efficiency crystalline silicon photovoltaic cells, roof tiles and solar panels based on a silicon all-back-contact solar cell invented at Stanford University.

We migrated the earlier system from .Net to Salesforce platform. The project was to change the requested date from original date to a new date based on Customer requirement which included different Solar Panels and their different Parts. New date could be requested based on some conditions provided by the client.

**Roles:**

* Analysis, GUI design, Coding, Automation.
* Interaction with Client on day to day basis.
* Development of functionality as per requirement specification.
* Created Workflows, Validation Rules, Apex Classes, Trigger, Web Services.
* Created Replica for APAC Countries (Thailand, Malaysia and Singapore).
* Extensively worked in data Extraction, Transformation and Loading from source to target using current Legacy System.
* Importing Source/Target Data from the respective databases using Apex Data Loader & CLI.
* Involved in debugging and troubleshooting.
* Implemented Web Analytics inside Salesforce which helps client in cost saving.
* Providing frequent updates on the development status to the customer.
* Bug Fixes and Documentation of Design and implementation of each enhancement.

**March - 2012 – September-2012**

Client: **Almamate Infotech Pvt. Ltd., Salesforce.com Trainee**

##### Description

AlmaMate has been founded in the year 2008 by IT industry professionals with deep insight into the requirements of the IT industry. The company has a clear focus on creating transformative value proposition to address the competency requirements of the IT industry.

**Roles:**

* Analysis, GUI design, Coding, Automation.
* Development of functionality as per requirement specification.
* Created Workflows, Validation Rules, Apex Classes, Trigger, Web Services.
* Involved in debugging and troubleshooting.

**Name** : Animesh Kumar

**D.O.B.** : 06/09/1990

**E­ Mail** : animesh06kumar@gmail.com

**Phone No.** : +91-998 652 1308

**Country** : India