**Sayed Tahir Jamal**

**Email:jamaltahir1989@gmail.com Mobile+91 8285760515** 

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| **EDUCATION** | | | | |
| **Qualification** | **College/ University** | **Year** | **CGPA/%** | |
| PGDM(Marketing) | Era Business School, New Delhi | 2013 | 2.65 | |
| BCA | ITS / CCS University, Meerut | 2010 | 63.3% | |
| XII(Commerce) | CBSE / Kendriya Vidyalaya no. 2, Ambala cant | 2007 | 69.2% | |
| X | CBSE / Kendriya Vidyalaya no. 2, Ambala cant | 2005 | 59.6% | |
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| **WORK EXPERIENCE** | | | | |

**Gurukul Management Marketing Ltd**. **Marketing July 2010-March 2011**

**Sales Executive**

Work Brief:

* Tele calling and cold calling.
* Meeting with Dealers and Retailers.
* Delivery of products.
* Updating customers of latest schemes of the company on regular basis through emails as well as tele calls.
* Responsible for preparation of MIS reports on monthly basis.
* Responding all queries through internal mailing system.

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| **SUMMER INTERNSHIP** | | |
| **Hass Management Pvt. Ltd.** ( An associate of SBI) | **Marketing** | **May 2012- July 2012** | |
| **Customer’s preference for credit card** | | | |

Project Brief:

* Customer’s preference for credit card (SBI Vs CITI bank).
* Tele calling and cold calling.
* Field job.

Objectives:

* To do a comparative analysis for SBI and CITI bank.
* To find out the satisfaction level of existing SBI credit card holder.
* To know the mode of credit card sourcing.

Deliverables:

* Percentage of SBI credit card cancellation due to low credit limit is very high so there should be changes required in credit limit policy.
* SBI is providing only 9 hours customer care services for gold and silver credit card it should be increased to 24 hours.
* Bad response from customer care. They should provide proper training to the employees for telephonic customer care services.

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| **ACHIEVEMENTS& AWARDS** |

* Scored 71% in BEC (Business English Certificate) conducted by “University Of Cambridge” in 2012.
* Won Silver and Gold Medal in Basket Ball regional level championship in year 2006 and 2007 respectively.

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| **EXTRA CURRICULAR ACTIVITIES** |

* Test Center Administrator (TCA) at CAT IIM Exam 2012 organized by Prometric.
* Invigilator in CMAT Exam 2012 organized by Aptech.
* Test Center Administrator (TCA) at BioMedCentral (BMC) Exam 2012 organized by Prometric.
* Organized Tennis in Erabration 2012.
* Participated in “Youngistan Leadership Program 2011” Conducted by malta University and Era Business School.

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| **ADDITIONAL INFORMATION** |

* Working knowledge of MS Office.

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| **PERSONAL INFORMATION** |

* Father’s Name Abdullah Shahin
* Date of birth Jan 16, 1989
* Permanent address Rz 8b fourth floor, Gali no. 6

Dada chatri marg, Rajnagar part 1

Palam colony, New Delhi 110045

* Marital Status Single
* Nationality Indian

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| **PASSPORT DETAILS** |

* Passport No. K2354208
* Date of Issue 13th March, 2012
* Date of Expiry 12th March, 2022
* Place of Issue Delhi