***CURRICULUM VITAE***

*MOHIT BEHAL*  E-mail: armanbehl@yahoo.com

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**CAREER OBJECTIVE:**

To work as a valuable employee in a Company that provides me chances to grow as a person and a professional and where I can also utilize my skills, strategic thinking & achievements to align myself with company goals.

**EDUCATION QUALIFICATION:**

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| --- | --- | --- | --- | --- |
| **Education** | **ACADEMIC** **Board/university** | **Institution** | **Year** | **Marks** |
| MBA  Finance & Marketing | Bangalore University | SRN Adarsh College, Bangalore | 2012-2014 | 69% |
| BBA  (Hons) | Osmania University | Osmania university, Hyderabad | 2012 | 74% |
| 10+2 (Arts) | P.S.E.B | D.A.V Public Sr. Sec. School, Ropar | 2009 | 72% |
| 10th std | P.S.E.B | D.A.V Public Sr. Sec. School, Ropar | 2007 | 60% |

***WORK EXPERIENCE:***

1. *Organization : Aegon Relaigare As Tele Sales Executive (1 Year)*
2. *Organization : Intelnet Global PVT LTD (6 Months)*
3. *Organization : PROPTIGER PVT LTD*
4. *Designation : Assistant Sales Manager*
5. *Duration : January 2014 - till date. (1 Year)*

**JOB RESPONSIBILITIES:**

* Handling Direct Sales.
* Achieving targets within the specified duration.
* Flexible both in primary sales and also in sole marketing for the Builder.
* Finding Prospective clients through online marketing.
* Handling clients and consulting them about the real estate projects located around Bangalore.
* Manage all communications with existing clients to maintain long term relationship through various modes such as telephone and e-mail.
* Deal with customer complaints, ensuring that issues are resolved without escalating or losing a customer.
* Help team members to successfully close business deals.

**ACADEMIC PROJECT UNDERTAKEN:**

* Done organization study at Namaste Exports Private Ltd,Bangalore for 6 weeks.
* Done my service internship in pennyful online pvt. Ltd company Basvanagudi Bangalore as a customer analyst.

**SPECIAL ACHIEVEMENTS:**

* **Participated in various inter college management fests & won Ist prize in Marketing & II prize in Human Resource.**

**PERSONAL DETAILS:**

Date of Birth : 2nd nov, 1991

Hobbies : Traveling, Playing chess, and

Listening to old Hindi songs

Languages : English, Hindi & Punjabi

**DECLARATION**

I hereby declare that the above information furnished is true to the best of my knowledge and belief.

**Place: Bangalore                                                                   Yours Sincerely,**

**Date:**