

Harsh Vatsyayan

Phone: +49-151-4047-8926

Email: harsh.krec@gmail.com

LinkedIn: <https://www.linkedin.com/in/harsh-vatsyayan>



Summary

An energetic leader, with around 21 years of proven track record in managing large scale mining operations in India and Oman; heading digitalization in mining, by coordinating for digitalization in mining, based out of corporate office as subject matter expert for more than 100 mines and quarries spread across globe.

An enterprising leader who believes in collaboration and cooperation among team members. Respectful, supportive, tolerant, and empathetic with my team members resulted in establishing green field gypsum mining project in Oman; and operated profitably with excellent safety records.

Holds BE in Mining Engineering from NITK Surathkal (INDIA), MBA from Alliance Manchester Business School, the University of Manchester (UK), and LWF (Leading with finance) - online short-term course in managerial finance, from Harvard Business School Online.

I look forward to accept new challenges across any geographic location/industry.

Key Skills

- Leadership
- Surface Mining Operations (Greenfield/brownfield) Management
- Negotiations
- Managing P&L
- Resource and cost optimization
- Strategic Planning
- Contract Management
- International Business
- Supply Chain Management
- Commercial Management
- Change Management
- Digitalization in mining
- Coach/Mentor

Career highlights

For little over a year moved to Germany in a new role as a business process expert for digitalization in mining based out of corporate office.

Completed Greenfield gypsum mining project and served as head of the mining operations and mineral processing unit.

Strategic planning, revenue maximization, defining & implementing quality standards, ensuring accomplishment of business goals across the assigned business units.

Strong relationship management and stakeholder management (internal and external).

Expertise in deploying methodologies to analyze and manage/minimize mineral rejects, realize operational efficiencies, control variability in quality.

Managing Profit & Loss.

Career Summary

Mar'23 – present Global Process Owner (Mining) Knauf - Germany

Profile:

- ✓ Subject-matter expertise - Business process expertise for digitalization in mining
- ✓ Leadership and people management
- ✓ Stakeholder engagement
- ✓ Conflict management
- ✓ Methodological expert
- ✓ Process Management

Key responsibilities:

- ✓ Liaison management between the business operations and IT: understand business requirements, prioritize them, and align with the IT.
- ✓ Support the IT within key areas (Mining Exploration Management, Raw Material Management, etc.
- ✓ Idea/requests management: filter, bundle, and detail business requests.
- ✓ Account for data, process, and capabilities ownership.
- ✓ Development of strategy and objectives for designated process field.
- ✓ Development and implementation of enterprise-wide valid processes.
- ✓ Monitor process performance across all business units.
- ✓ Development and management of policies.

Jan'13 – Mar'23 Plant Manager (Head Mining) Knauf (Oman)

Achieved Zero accidents during project stage, developed gypsum quarry from scratch to full operational capacity. Achieved 20% production cost reduction by improving quality of material fed to crusher; a further 15% reduction in production cost by optimizing rejects; enhanced capacity of crushing and screening system by carrying out modifications yielding to 15% production enhancement. Managing budget, and (P&L) Profit and Loss.

Setup logistics for transporting rock products from quarry to port of Salalah (180 Kms to and fro); establishing storage area allocated by port and collaborating ship loading operations.

Operating with almost all sub-contracted/leased equipment. Technical/commercial discussions with international customers, Negotiations with vendors from deal intent stage, to deal creation and post award stage.

Mar'07 - Dec'13 Chief Manager Mining ACC Ltd. (Gagal, HP – India)

Made a Hat – trick for achieving annual production targets in 2011, and attained lowest blasting cost among all mines of ACC Ltd.

Developed BIMS (Blast information management system), an excel based database, for storing blasting data, to counter complaints by local community for damages done due to blasting; which resulted to almost negligible complaints received from nearby community, and tremendously improved blasting productivity.

Formed and headed a team to optimize usage of sub grade minerals by implementing statistical process control, for which my team was rewarded with cash prize and certificate of appreciation.

Established & implemented new system of shift workings, which led to better utilization of HEMM and increase in average working hours per shift; enhanced output and lowered overall cost.

Liaison with locals and government bodies.

Jun'03 - Feb'07 Asst. Manager Mining ACC Ltd. (Wadi, KK – India)

Joined as a management trainee and completed the project of enhancing overall productivity of BE 1000 excavator.

Professional experience

Mar'23 - Present *Gebr. Knauf KG, Germany*

Global Process Owner (Mining) – Mar'23 – Present

Jan'13 – Mar'23 *Thumrait Gypsum Quarry, Knauf, Oman*

Plant Manager	Mar'14 – Mar'23
Quarry Manager	Jan'13 – Feb'14

Mar'07 – Jan'13 *Gagal Limestone Mine, Barmana (Himachal Pradesh) – ACC Ltd. [Holcim India]*

Chief Manager – Mining	Jul'12 – Jan'13
Manager (HOD – Mining)	Sep'09 – Jun'12
HOD – Blasting & Drilling	May'09 – Sep'09
Assistant Manager (Mining)	Mar'07 – May'09

Jun'03 – Mar'07 *Wadi Limestone Mine, Wadi (Karnataka) – ACC Ltd. [Holcim India]*

Assistant Manager (Mining)	Jan'04 – Mar'07
Management Trainee (Mining)	Jun'03 – Dec'03

Education

2021	<i>Leading with Finance</i>	Harvard Business School Online
2020	MBA	Alliance Manchester Business School (UK)
2002	BE (Mining)	National Institute of Technology, Surathkal, Karnataka (INDIA) - First Rank.

Certifications

- First Class Mine Manger's Competency Certificate restricted to open cast metalliferous mines from Directorate General of Mines Safety, Dhanbad (INDIA).
- Mine Project Economics [Edumine] – Online course.

- Process Excellence Through Statistical Process Control by Mahindra Institute of Quality, Nashik -(INDIA).
- KNAUF Leadership Development Program - Excilience Academy

Personal Details

Date of Birth : 23rd March, 1980.

Languages Known : English, Hindi, Punjabi, Arabic (elementary spoken) and German (beginner)

Mailing Address : Scanzonistr. 8, Wuerzburg 97080, Germany

Permanent Address : C/o. Late Sh. Ashwani Kumar Sharma, Dhauladhar colony, Opp. SBI Ghorab, Nagrota, Bagwan, Kangra - 176047, Himachal Pradesh (INDIA).

Passport Details : U0095653, valid till 2029.