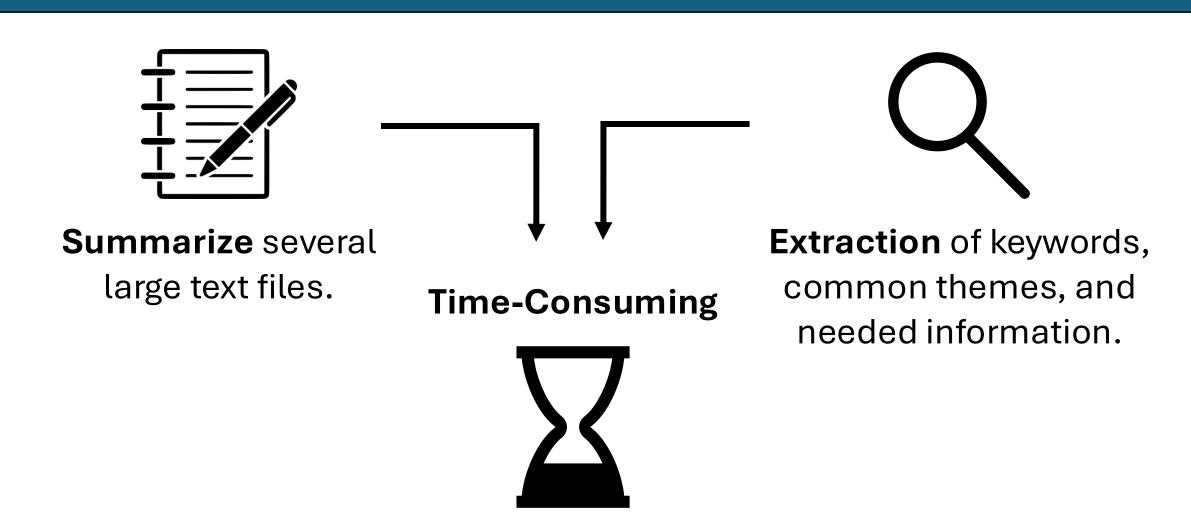
Extracting Information from Textual Data Using Natural Language Processing

Group 6

Pamela Alvarado-Zarate, Vishwanath Garlapalli, Mark Hite, Harshal Kamble, Venkatesh Subramony

0	1 Purpose/Business Question
U	2 Dataset(s)
T	3 Frequency-Based Methods
L	4 Topic Modeling
	5 Question Answering Model
N	6 Model Evaluation (Q&A)
Ε	

BUSINESS PROBLEMS



¡Topic Modeling & Q&A Models!

THE DATASET

Item 5: Initial Fees

- Initial license fee, franchise, and additional fees
- Required inventory prior to opening from approved distributor.
- Refunds of fees

NO MISSING DATA, ALL 50 ENTRIES



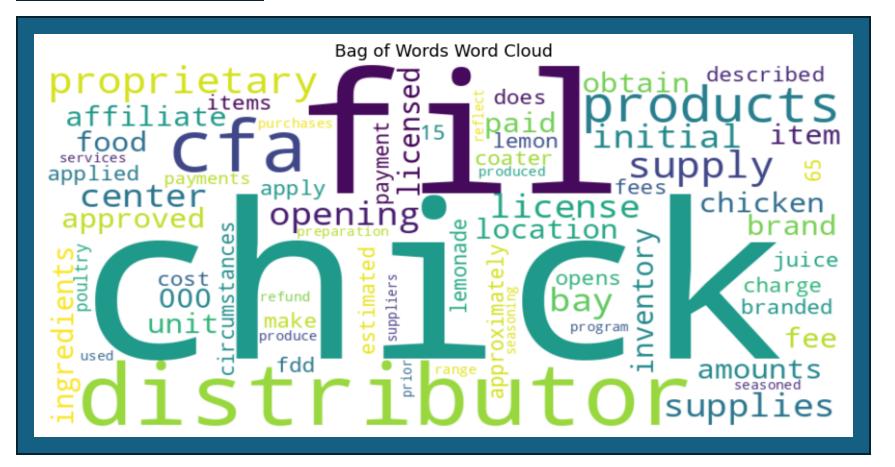
FREQUENCY-BASED METHODS

...for Item 5: Chick-fil-A

BAG OF WORDS (BoW)

Functions Used

```
CountVectorizer(stop_words='english')
bow_vectorizer.fit_transform(documents)
```



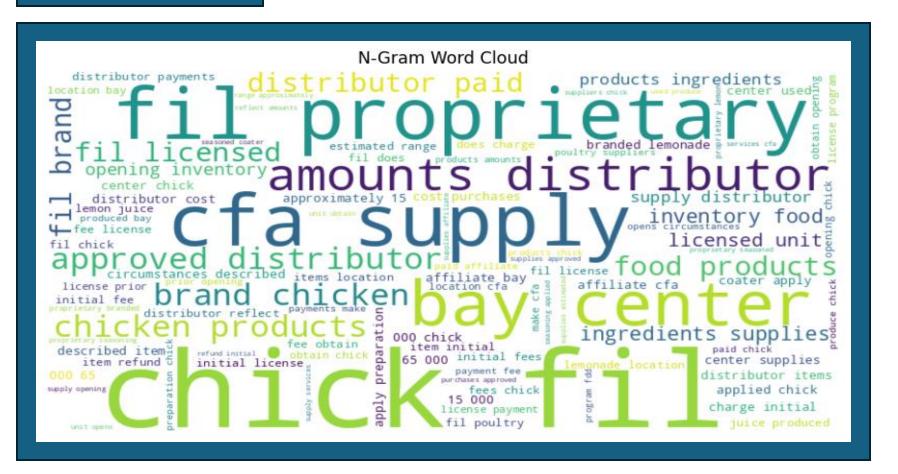
- Ranked by word frequency
 - most common words: "chick: and "fil"

 Consistent with context of text

N-GRAM

Functions Used

CountVectorizer(ngram_range=(2,2), stop_words='english')
n_gram_vectorizer.fit_transform(documents)



- common 2-word phrases (bigrams)
- more context (& denser cloud)
- Considers word order and frequency

Term Frequency-Inverse Document Frequency (TF-IDF)

Functions Used

```
TfidfVectorizer(stop_words='english')
tfidf vectorizer.fit transform(documents)
```

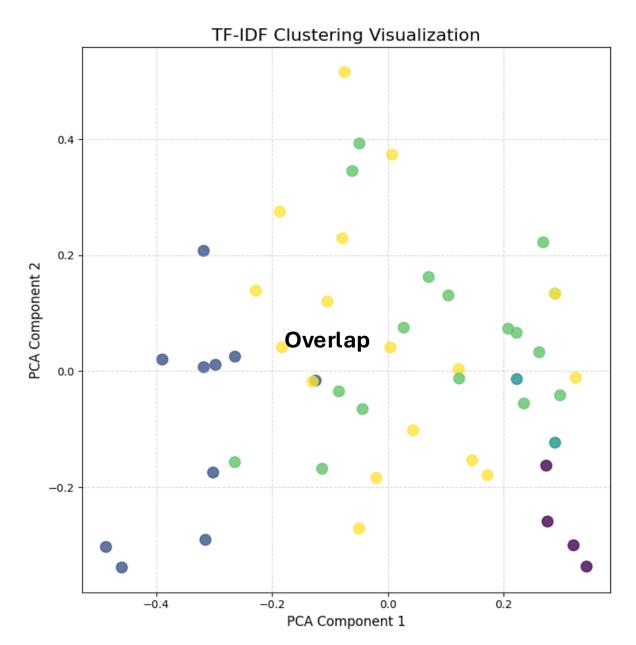


- Ranked by TF-IDF
 score: relevancy of a
 word or phrase to a
 document
 - highest: "chick," "fil"
- keywords unique to dataset
- similar to BoW word cloud

TOPIC MODELING

...for all 50 "Item 5" Files

FREQUENCY-BASED METHOD: TF-IDF



Topics

- Franchise Agreements & Restaurant Businesses
- Retail & Service Franchises
- Franchise Agreements & Restaurant Businesses
- Franchise Agreements & Restaurant Businesses
- Franchise Agreements & Restaurant Businesses

Original Topic Assignment

Franchise Agreements & Restaurant Businesses = "franchise" & "restaurant"

Restaurant Development & Franchise Targets = "development" & "target"

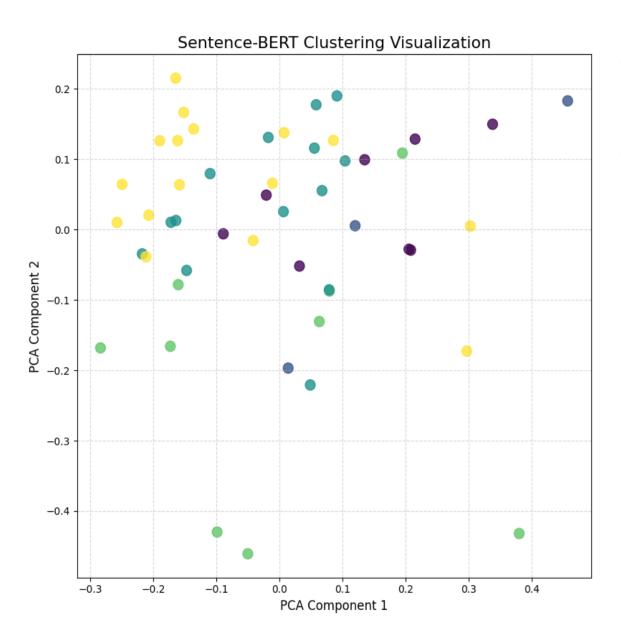
Retail & Service Franchises = "store" & "products"

Franchise Development & Agreements = "fee" & "agreement"

Restaurant Development & Incentives = "traditional" & "incentive"

Cluster	Food Franchise(s)	Top Terms
Franchise Agreements & Restaurant Businesses	McDonald's, KFC, Circle K, Wendy's, Pizza Hut, REMAX, Dunkin', Tim Hortons, Dairy Queen, Chili's, Berkshire Hathaway, Denny's, Hardee's, Zaxbys, Carl's Jr., Midas, Homevesters	franchise, fee, initial, restaurant, agreement, development, pay, training, franchised, shop
Franchise Agreements & Restaurant Businesses	mtra, restaurant, development, franchise, target, popeyes, tra, franchised, deposit, restaurants	
Retail & Service Franchise	Ace Hardware, Chick-fil-A, Domino's, Keller Williams, The UPS Store, Servpro, Valvoline Instant Oil Change, Snap-On Tools, Anytime Fitness, Jiffy Lube	center, fee, franchise, initial, <mark>store,</mark> license, <mark>products</mark> , viocf, supply, chickfila
Franchise Agreements & Restaurant Businesses	Subway, Taco Bell, Panera Bread, Little Caesars, Papa John's, Applebees, Express Employment Professionals, Jack In The Box, Buffalo Wild Wings, Planet Fitness, IHOP, Five Guys, Culver's, Wingstop, Jersey Mikes, Paris Baguette, Home Instead	franchise, fee, development, agreement, initial, restaurant, area, fees, program, purchase
Franchise Agreements & Restaurant Businesses	Sonic Drive-In, Arby's, Jimmy John's, Baskin Robbins	restaurant, development, nro, agreement, incentive, traditional, franchise, fee, restaurants, deeper

EMBEDDING-BASED METHOD: Sentence-BERT



Topics

- Food & Service Franchises
- Retail & Automotive Franchises
- Diverse Franchise Businesses
- Convenience Stores & Fitness Franchises
- Food & Beverage Franchises

Original Topic Assignment

Diverse Franchise Businesses = "McDonald's" & "KFC"

Retail & Automotive Franchises = "Ace Hardware" & "Midas"

Food & Beverage Franchises = "Chick-fil-A" & "Pizza Hut"

Convenience Stores & Fitness Franchises = "Circle K" & "Planet Fitness"

Food & Service Franchises = "Tim Hortons" & "Jiffy Lube"

Cluster	Franchise(s)	Key Observations
Diverse Franchise Businesses McDonald's, KFC, Burger King, Subway, Wendy's REMAX, Keller Williams, Popeyes Louisiana Kitche Applebees, Express Employment Professionals, Culver's, Home Instead, Carl's Jr., Homevesters		Food & Non-Food Franchises
Retail & Automotive Franchises	Ace Hardware, The UPS Store, Midas	Exclusively Non-Food Franchises
Food & Beverage Franchises	Chick-fil-A, Domino's, Taco Bell, Pizza Hut, Dairy Queen, Little Caesars, Papa John's, Arby's, Chili's, Jack In The Box, IHOP, Denny's, Wingstop, Hardee's, Jimmy John's, Zaxbys	Major Dine-In Food Franchises
Convenience Stores & Fitness Franchises Circle K, Dunkin', Panera Bread, Buffalo Wild Wings, Planet Fitness, Five Guys, Jersey Mikes, Paris Baguette, Valvoline Instant Oil Change		(Dine-In) Food, Non-Food, Gym Franchises
Food & Service Franchises	Tim Hortons, Sonic Drive-In, Berkshire Hathaway, Servpro, Baskin Robbins, Snap-On Tools, Anytime Fitness, Jiffy Lube	Exclusively Food & Service

QUESTION-ANSWERING TASK

...for all 50 "Item 5" Files

PROCESS

Using RoBERTa as pre-trained model

Trained on a larger corpus than BERT

Tokenization (>4 tokens) and segment identifications of question-and-answer texts. Conducts numerical extraction (i.e., currency (\$))

Returns probability score and answer text.

Ask RoBERTa 4 questions:

- 1. 'What is the initial fee?'
- 'What is the initial fee in dollars?'
- 3. 'What is the initial franchise fee in dollars?'
- 4. 'What is the initial nonrefundable franchise fee in dollars (standard)?'

Selects alternative with best performance.

Results

Evaluation Metrics for Each Question

Question	EM Score	F1 Score	Manual Scoring*
1	0.66	0.66	0.79
2	0.66	0.66	0.77
3	0.76	0.76	0.80
4	0.62	0.62	0.68

*including partial credit

Item 5: Predicted vs Actual Initial Fees

File Name	True Initial Fee	Alternative Answer(s)	What is the initial fee?	What is the initial fee in dollars?	What is the initial franchise fee in dollars?	What is the initial nonrefundable franchise fee in dollars (standard)?
KFC	\$45,000	-	\$45,000	\$45,000	\$45,000	\$45,000
Burger King	\$50,000	\$25,000 (conditional FSS) \$15,000 (shorter period)	\$25,000	\$50,000	\$50,000	\$50,000
Chick-Fil-A	\$5,000	-	\$5,000	\$5,000	\$5,000	five thousand dollars