

AtliQ Hardwares



Filter

region All
market All
customer All
division All
FY 2019

P & L by FY MONTH

All values in USD

Do not modify pivot table

2019

Quarters

	Q1			Q2			
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	

	Q3			Q4			Total
Metrics	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
COGS	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross Margin	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
GM %	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

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2020

Quarters

	Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%

	Q3			Q4			Total
Metrics	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross Margin	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
GM %	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

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FY	2021

P & L

By months

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2021

Quarters

Metrics	Q1				Q2	
	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%

Metrics	Q3			Q4			Total
	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM %	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Net Sale Comparision 21 Vs 20 & 20 Vs19

Net Sales Comparision	Q1			Q2		
	21 Vs 20	20 Vs 19	20 Vs 18	21 Vs 20	20 Vs 19	20 Vs 18
21 Vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20 Vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%

Net Sales Comparision	Q3			Q4		
	21 Vs 20	20 Vs 19	20 Vs 18	21 Vs 20	20 Vs 19	20 Vs 18
21 Vs 20	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%
20 Vs 19	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%