



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Industries,
products,
Strategie
Expertise ,It
services

How cloud
computing
services work?

Special
benefits to
employees

Techpro
solutions is a
world wide
programming.

Techpro offers
consulting in
the following
fields?

What is
HRMS and
Core HR?



Techpro solutions
K.Harshana,S.Gayathri,
S.Kaviya,M.kaviya

Computers
dealers

Scientific and
critical .

These include
Google maps,
crUX dataset.

Product
development
strategy is the
process of bringing
a new innovations

Adobe
capabilities.

Problem
solving
and critical
thinking.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?