

Dear Hiring Manager at AWS,

I am writing to express my interest in the Solutions Architect position at Amazon Web Services (AWS). With my extensive background in Big Data, Cloud, and Software Development, I am confident that I possess the skills and experiences necessary to excel in this role.

- **Technical Presentation Experience**: I have a proven track record of delivering technical presentations, both in small and large group settings. For instance, during my tenure as a Business and HR Analyst at Arizona State University, I presented VBA-embedded Python scripts that automated the manual process of formatting accounts data, demonstrating the 97.22% reduction in processing time from 12 hours to 20 minutes.
- **Collaborating with AWS Teams**: I have collaborated with AWS field sales, pre-sales, training, and support teams to help partners and customers learn how to build and move to production-grade AWS environments. As a Machine Learning Intern at Tequed Labs, I led data cleaning and preprocessing initiatives for the house price prediction project, utilizing Python to handle missing values, outlier detection, and feature engineering.
- **Defining and Delivering Consulting Engagements**: I have experience defining and delivering on-site consulting engagements with partners and customers. At Cube Logistics, I enhanced SQL query performance by optimizing SARGability, implementing composite indexing, and restructuring queries, resulting in a 50% reduction in execution times and improved efficiency in a Snowflake-based data warehouse.
- **Software Development Experience with Building Contact Center Integrations**: I have software development experience with building contact center integrations. For example, I developed a real-time stock market data pipeline using Apache Kafka for streaming stock market data, AWS S3 for storage, and AWS Glue to transform raw stock market data into a queryable format.
- **Experience Migrating or Transforming Legacy Customer Solutions to the Cloud**: I have experience migrating or transforming legacy customer solutions to the cloud. In my project, "Sports Data Processing Pipeline," I developed a data pipeline leveraging Apache Spark to process cricket match data, handling large-scale data ingestion from Amazon S3, transforming and validating schemas, and optimizing performance for fast querying and analytics.

I am passionate about helping public sector organizations find more modern ways to work with their constituents and working on the cutting edge of innovation with AWS products and services. I am familiar with security best practices for applications, servers, and networks and am eager to be part of the business development team helping to establish AWS as a leading technology platform.

Thank you for considering my application. I look forward to the opportunity to discuss how my skills and experiences align with the requirements of the Solutions Architect position at AWS.

Sincerely,
Harsh Victor Challa