EcoShip: Decarbonizing Global Shipping

Problem: Shipping contributes to 3% of global CO2 emissions annually.

Solution: Retrofittable sails and AI route optimization.

Market Size: $160B green logistics sector with rapid CAGR.

Product/Tech: Patented modular sails + Python-based AI navigation.

Business Model: B2B licensing with SaaS subscription.

Traction: 3 paid pilot customers and $1.5M ARR.

Team: Ex-Maersk engineers + AI PhDs.

Financials: $500K ARR in 2023; Targeting $5M in 2025.

Ask: $3M seed round to scale production and go-to-market.