Tab 1

# Pharma Sales Analytic Tool

## C.Sales by Customer colored by Customer

Customer
- CBN
- Cadbury
- LUTH
- Mobil
- NNPC
- National Hospital
- Nestle
- Shell
- Total
- Unilever



## Rep.Sales by Sales Rep

Sales Rep
- M. Sule
- P. Michaels
- S. Sunday
- A. Chukwu
- A. Oni
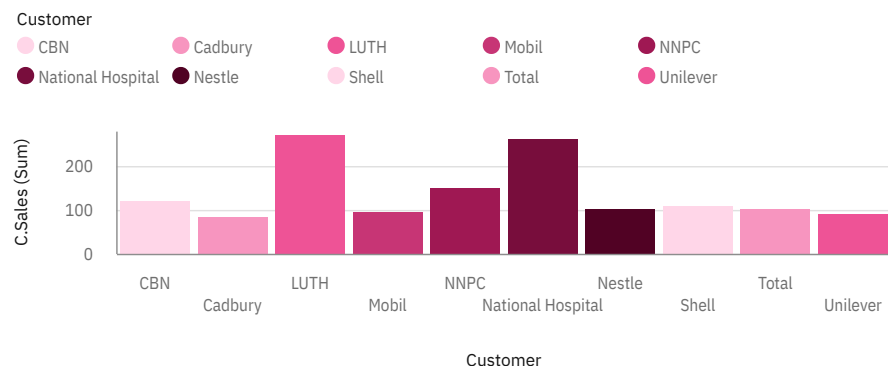


## L.Sales by Location colored by Location

Location
- Abeokuta
- Abuja
- Calabar
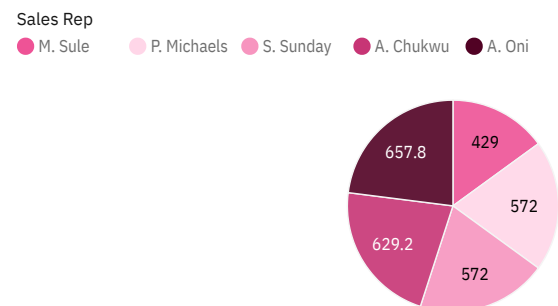- Ibadan
- Ilorin
- Kaduna
- Kano
- Lagos
- Port Harcourt
- Warri

Tab 2
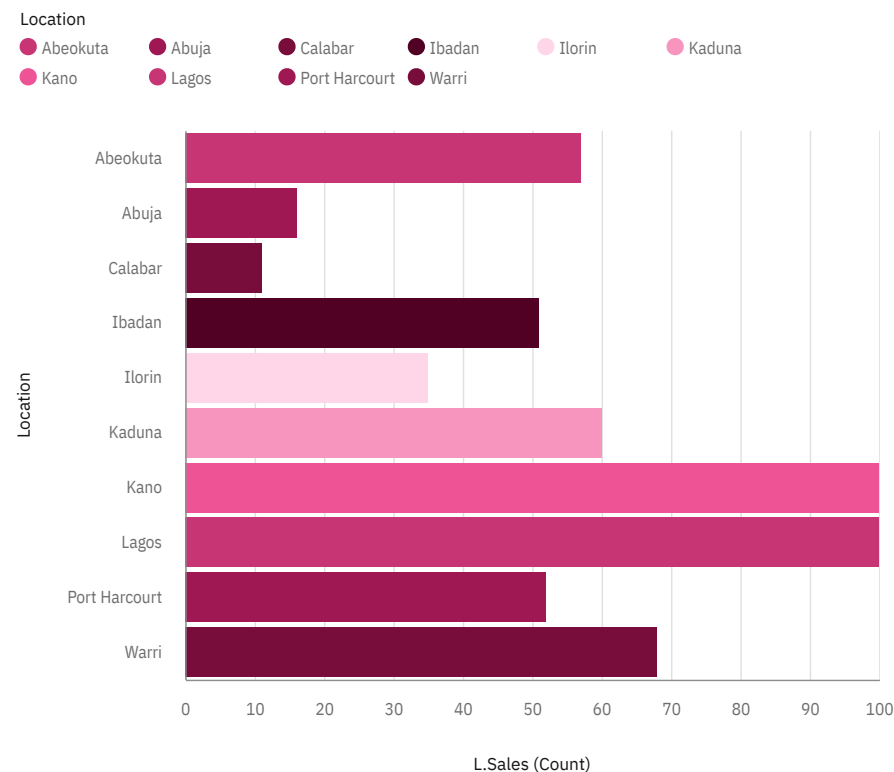
# Pharma Sales Analytic Tool

## Inventory Stock by Warehouse Locations colored by Warehouse Locations

**Warehouse Locations**
- Amuwo
- Apapa
- Calabar
- Ikeja
- In Transit
- Kaduna
- Kano
- Port Harcourt

Amuwo | Apapa | Calabar | Ikeja | In Transit | Kaduna | Kano | Port Harcourt
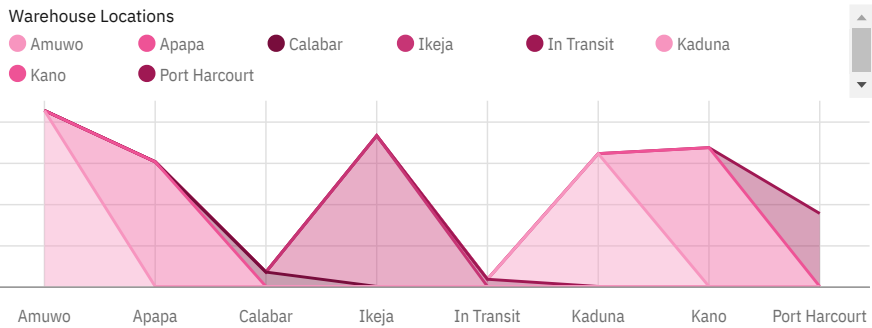
## Received Inventory and Actual for Month colored by Actual

**Actual (Sum)**
591.65    851.98

**Line**
- Received Inventory (Sum)

April | August | December | February | January | July | June | March | May | November | October | Septem...
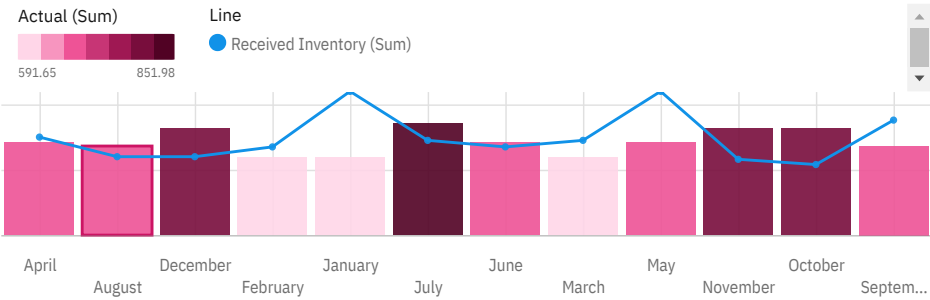
## M.Sales

# 2.04K

## Supplier, Received Inventory

**Received Inventor...**
360,000    650,000

**Supplier**
- Astra Zeneca
- Novartis
- Pfizer
- Sanofi

Pfizer
Astra Zeneca
Sanofi
Novartis

## Target by Month

Target (Sum)

1,000

500

0

April | Decem... | January | June | May | October
August | February | July | March | Novem... | S...

Month