

## P &amp; L by Markets

## FILTERS

region	All
sub_zone	All
FY	2021

Market	Net Sales	COGS	Gross Margin	GM %
Australia	\$21.0M	\$14.1M	\$6.9M	32.9%
Austria	\$2.8M	\$2.0M	\$0.9M	30.1%
Bangladesh	\$7.0M	\$4.5M	\$2.4M	34.5%
Canada	\$35.1M	\$21.7M	\$13.4M	38.2%
China	\$22.9M	\$13.5M	\$9.4M	41.1%
France	\$25.9M	\$14.7M	\$11.2M	43.2%
Germany	\$12.0M	\$8.9M	\$3.1M	26.2%
India	\$161.3M	\$109.7M	\$51.6M	32.0%
Indonesia	\$18.4M	\$11.3M	\$7.1M	38.4%
Italy	\$11.7M	\$8.2M	\$3.5M	30.1%
Japan	\$7.9M	\$4.2M	\$3.7M	46.5%
Netherlands	\$8.0M	\$4.6M	\$3.4M	42.0%
Newzealand	\$11.4M	\$5.9M	\$5.5M	48.2%
Norway	\$13.7M	\$9.6M	\$4.0M	29.5%
Pakistan	\$5.7M	\$3.6M	\$2.0M	36.2%
Philippines	\$31.9M	\$19.4M	\$12.5M	39.1%
Poland	\$5.2M	\$3.0M	\$2.2M	42.6%
Portugal	\$11.8M	\$6.8M	\$5.0M	42.1%
South Korea	\$49.0M	\$31.4M	\$17.6M	35.9%
Spain	\$12.6M	\$8.4M	\$4.2M	33.1%
Sweden	\$1.8M	\$1.1M	\$0.7M	40.2%
United Kingdom	\$34.2M	\$18.7M	\$15.4M	45.1%
USA	\$87.8M	\$55.3M	\$32.5M	37.0%