

Miniproject-5

Problem statement: The transactions made by a UK-based, registered, non-store online retailer between December 1, 2010, and December 9, 2011, are all included in the transnational data set known as online retail. The company primarily offers one-of-a-kind gifts for every occasion. The company has a large number of wholesalers as clients. **Company Objective** Using the global online retail dataset, we will design a clustering model and select the ideal group of clients for the business to target.

```
In [1]: import pandas as pd
        from matplotlib import pyplot as plt
        %matplotlib inline
```

```
In [2]: df=pd.read_csv(r"C:\Users\LENOVO\Downloads\Online Retail.csv")
df
```

```
Out[2]:
```

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Cour
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	01-12-2010 08:26	2.55	17850.0	Uni Kingd
1	536365	71053	WHITE METAL LANTERN	6	01-12-2010 08:26	3.39	17850.0	Uni Kingd
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	01-12-2010 08:26	2.75	17850.0	Uni Kingd
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	01-12-2010 08:26	3.39	17850.0	Uni Kingd
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	01-12-2010 08:26	3.39	17850.0	Uni Kingd
...
541904	581587	22613	PACK OF 20 SPACEBOY NAPKINS	12	09-12-2011 12:50	0.85	12680.0	Frai
541905	581587	22899	CHILDREN'S APRON DOLLY GIRL	6	09-12-2011 12:50	2.10	12680.0	Frai
541906	581587	23254	CHILDRENS CUTLERY DOLLY GIRL	4	09-12-2011 12:50	4.15	12680.0	Frai
541907	581587	23255	CHILDRENS CUTLERY CIRCUS PARADE	4	09-12-2011 12:50	4.15	12680.0	Frai
541908	581587	22138	BAKING SET 9 PIECE RETROSPOT	3	09-12-2011 12:50	4.95	12680.0	Frai

541909 rows × 8 columns



In [3]: df.describe

```
Out[3]: <bound method NDFrame.describe of
Description  Quantity  InvoiceNo  StockCode
0          536365    85123A  WHITE HANGING HEART T-LIGHT HOLDER      6  \
1          536365    71053                WHITE METAL LANTERN      6
2          536365    84406B          CREAM CUPID HEARTS COAT HANGER      8
3          536365    84029G  KNITTED UNION FLAG HOT WATER BOTTLE      6
4          536365    84029E          RED WOOLLY HOTTIE WHITE HEART.      6
...          ...          ...          ...          ...
541904    581587    22613          PACK OF 20 SPACEBOY NAPKINS     12
541905    581587    22899          CHILDREN'S APRON DOLLY GIRL      6
541906    581587    23254          CHILDRENS CUTLERY DOLLY GIRL      4
541907    581587    23255          CHILDRENS CUTLERY CIRCUS PARADE      4
541908    581587    22138          BAKING SET 9 PIECE RETROSPOT      3

          InvoiceDate  UnitPrice  CustomerID  Country
0      01-12-2010 08:26        2.55    17850.0  United Kingdom
1      01-12-2010 08:26        3.39    17850.0  United Kingdom
2      01-12-2010 08:26        2.75    17850.0  United Kingdom
3      01-12-2010 08:26        3.39    17850.0  United Kingdom
4      01-12-2010 08:26        3.39    17850.0  United Kingdom
...          ...          ...          ...          ...
541904  09-12-2011 12:50        0.85    12680.0      France
541905  09-12-2011 12:50        2.10    12680.0      France
541906  09-12-2011 12:50        4.15    12680.0      France
541907  09-12-2011 12:50        4.15    12680.0      France
541908  09-12-2011 12:50        4.95    12680.0      France

[541909 rows x 8 columns]>
```

In [4]: `df.head()`

Out[4]:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	01-12-2010 08:26	2.55	17850.0	United Kingdom
1	536365	71053	WHITE METAL LANTERN	6	01-12-2010 08:26	3.39	17850.0	United Kingdom
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	01-12-2010 08:26	2.75	17850.0	United Kingdom
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	01-12-2010 08:26	3.39	17850.0	United Kingdom
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	01-12-2010 08:26	3.39	17850.0	United Kingdom

In [5]: `df.tail()`

Out[5]:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Coun
541904	581587	22613	PACK OF 20 SPACEBOY NAPKINS	12	09-12-2011 12:50	0.85	12680.0	Frar
541905	581587	22899	CHILDREN'S APRON DOLLY GIRL	6	09-12-2011 12:50	2.10	12680.0	Frar
541906	581587	23254	CHILDRENS CUTLERY DOLLY GIRL	4	09-12-2011 12:50	4.15	12680.0	Frar
541907	581587	23255	CHILDRENS CUTLERY CIRCUS PARADE	4	09-12-2011 12:50	4.15	12680.0	Frar
541908	581587	22138	BAKING SET 9 PIECE RETROSPOT	3	09-12-2011 12:50	4.95	12680.0	Frar

In [6]: df.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 541909 entries, 0 to 541908
Data columns (total 8 columns):
#   Column          Non-Null Count  Dtype
---  -
0   InvoiceNo        541909 non-null object
1   StockCode       541909 non-null object
2   Description      540455 non-null object
3   Quantity        541909 non-null int64
4   InvoiceDate      541909 non-null object
5   UnitPrice       541909 non-null float64
6   CustomerID      406829 non-null float64
7   Country         541909 non-null object
dtypes: float64(2), int64(1), object(5)
memory usage: 33.1+ MB
```

```
In [7]: df.fillna(method="ffill",inplace=True)
df
```

```
Out[7]:
```

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Cour
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	01-12-2010 08:26	2.55	17850.0	Uni Kingd
1	536365	71053	WHITE METAL LANTERN	6	01-12-2010 08:26	3.39	17850.0	Uni Kingd
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	01-12-2010 08:26	2.75	17850.0	Uni Kingd
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	01-12-2010 08:26	3.39	17850.0	Uni Kingd
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	01-12-2010 08:26	3.39	17850.0	Uni Kingd
...
541904	581587	22613	PACK OF 20 SPACEBOY NAPKINS	12	09-12-2011 12:50	0.85	12680.0	Frai
541905	581587	22899	CHILDREN'S APRON DOLLY GIRL	6	09-12-2011 12:50	2.10	12680.0	Frai
541906	581587	23254	CHILDRENS CUTLERY DOLLY GIRL	4	09-12-2011 12:50	4.15	12680.0	Frai
541907	581587	23255	CHILDRENS CUTLERY CIRCUS PARADE	4	09-12-2011 12:50	4.15	12680.0	Frai
541908	581587	22138	BAKING SET 9 PIECE RETROSPOT	3	09-12-2011 12:50	4.95	12680.0	Frai

541909 rows × 8 columns



```
In [8]: df.isna().sum()
```

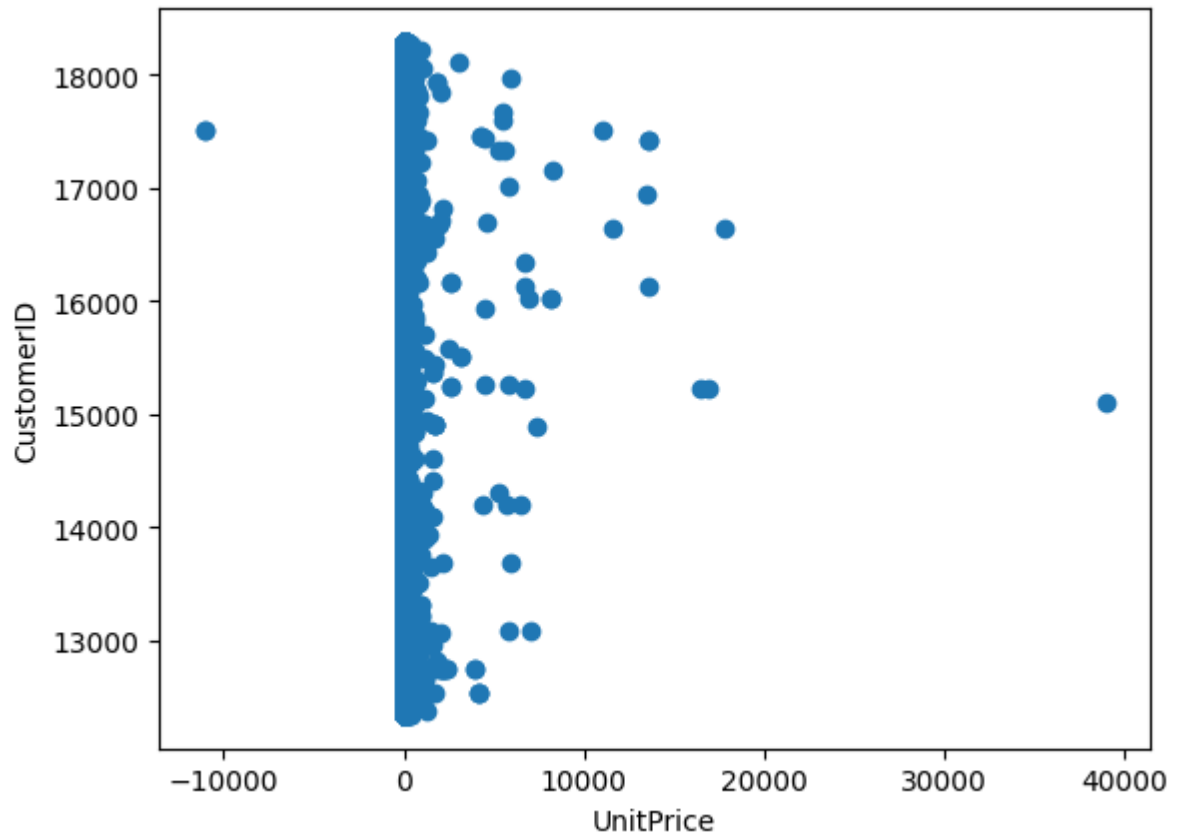
```
Out[8]: InvoiceNo      0
        StockCode     0
        Description   0
        Quantity      0
        InvoiceDate    0
        UnitPrice      0
        CustomerID     0
        Country        0
        dtype: int64
```

```
In [9]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 541909 entries, 0 to 541908
Data columns (total 8 columns):
 #   Column          Non-Null Count  Dtype  
---  -
 0   InvoiceNo       541909 non-null object  
 1   StockCode      541909 non-null object  
 2   Description     541909 non-null object  
 3   Quantity       541909 non-null int64   
 4   InvoiceDate     541909 non-null object  
 5   UnitPrice      541909 non-null float64  
 6   CustomerID     541909 non-null float64  
 7   Country        541909 non-null object  
dtypes: float64(2), int64(1), object(5)
memory usage: 33.1+ MB
```

```
In [10]: plt.scatter(df["UnitPrice"],df["CustomerID"])
plt.xlabel("UnitPrice")
plt.ylabel("CustomerID")
```

```
Out[10]: Text(0, 0.5, 'CustomerID')
```



```
In [12]: from sklearn.cluster import KMeans
km=KMeans()
km
```

```
Out[12]: KMeans()
```

In a Jupyter environment, please rerun this cell to show the HTML representation or trust the notebook.

On GitHub, the HTML representation is unable to render, please try loading this page with nbviewer.org.

```
In [13]: y_predicted=km.fit_predict(df[["UnitPrice", "CustomerID"]])
y_predicted
```

C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
warnings.warn(

```
Out[13]: array([5, 5, 5, ..., 1, 1, 1])
```



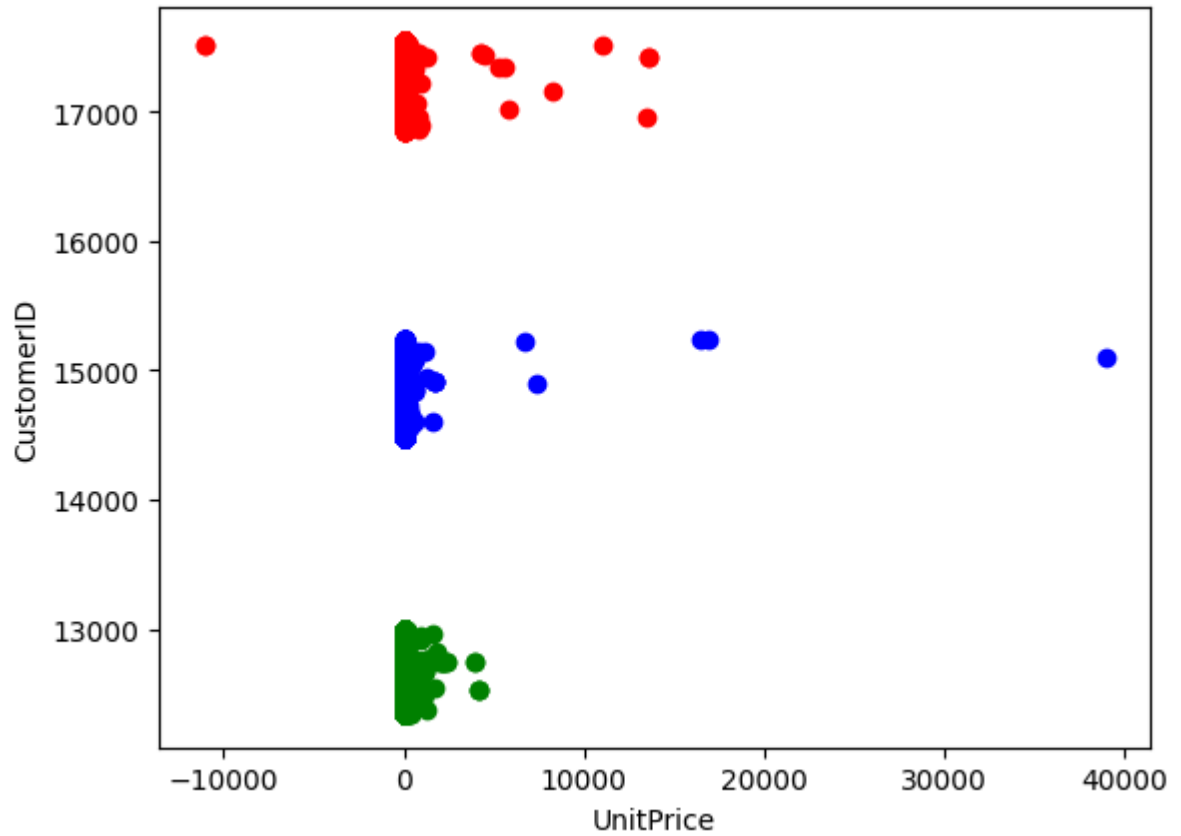
```
In [14]: df["cluster"]=y_predicted
df.head()
```

Out[14]:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country	cli
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	01-12-2010 08:26	2.55	17850.0	United Kingdom	
1	536365	71053	WHITE METAL LANTERN	6	01-12-2010 08:26	3.39	17850.0	United Kingdom	
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	01-12-2010 08:26	2.75	17850.0	United Kingdom	
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	01-12-2010 08:26	3.39	17850.0	United Kingdom	
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	01-12-2010 08:26	3.39	17850.0	United Kingdom	

```
In [15]: df1=df[df.cluster==0]
df2=df[df.cluster==1]
df3=df[df.cluster==2]
plt.scatter(df1["UnitPrice"],df1["CustomerID"],color="red")
plt.scatter(df2["UnitPrice"],df2["CustomerID"],color="green")
plt.scatter(df3["UnitPrice"],df3["CustomerID"],color="blue")
plt.xlabel("UnitPrice")
plt.ylabel("CustomerID")
```

Out[15]: Text(0, 0.5, 'CustomerID')



```
In [16]: from sklearn.preprocessing import MinMaxScaler
scaler=MinMaxScaler()
scaler.fit(df[["CustomerID"]])
df["CustomerID"]=scaler.transform(df[["CustomerID"]])
df.head()
```

Out[16]:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country	cl
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	01-12-2010 08:26	2.55	0.926443	United Kingdom	
1	536365	71053	WHITE METAL LANTERN	6	01-12-2010 08:26	3.39	0.926443	United Kingdom	
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	01-12-2010 08:26	2.75	0.926443	United Kingdom	
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	01-12-2010 08:26	3.39	0.926443	United Kingdom	
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	01-12-2010 08:26	3.39	0.926443	United Kingdom	

```
In [17]: scaler.fit(df[["UnitPrice"]])
df["UnitPrice"]=scaler.transform(df[["UnitPrice"]])
df.head()
```

```
Out[17]:
```

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country	cli
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	01-12-2010 08:26	0.221150	0.926443	United Kingdom	
1	536365	71053	WHITE METAL LANTERN	6	01-12-2010 08:26	0.221167	0.926443	United Kingdom	
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	01-12-2010 08:26	0.221154	0.926443	United Kingdom	
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	01-12-2010 08:26	0.221167	0.926443	United Kingdom	
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	01-12-2010 08:26	0.221167	0.926443	United Kingdom	

```
In [18]: km=KMeans()
```

```
In [19]: y_predicted=km.fit_predict(df[["UnitPrice","CustomerID"]])
y_predicted
```

C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning

```
warnings.warn(
```

```
Out[19]: array([2, 2, 2, ..., 5, 5, 5])
```

In [20]:

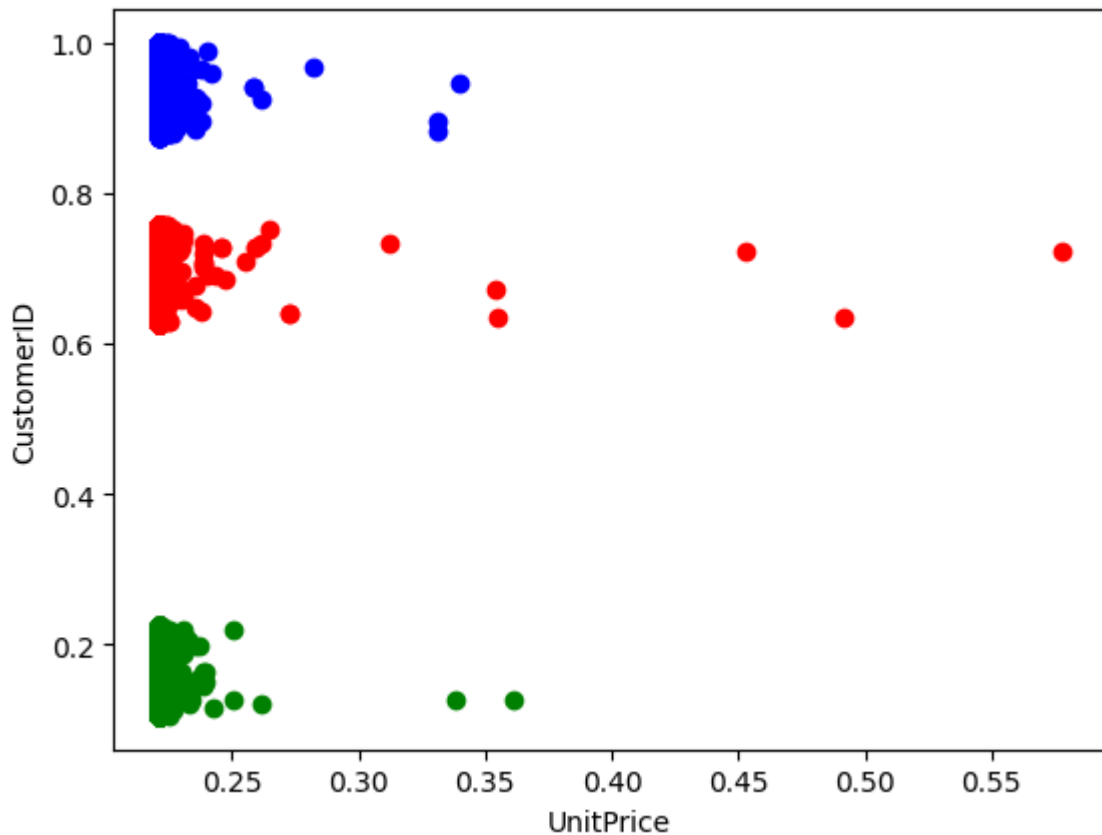
df["New Cluster"]=y_predicted
df.head()

Out[20]:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country	cl
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	01-12-2010 08:26	0.221150	0.926443	United Kingdom	
1	536365	71053	WHITE METAL LANTERN	6	01-12-2010 08:26	0.221167	0.926443	United Kingdom	
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	01-12-2010 08:26	0.221154	0.926443	United Kingdom	
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	01-12-2010 08:26	0.221167	0.926443	United Kingdom	
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	01-12-2010 08:26	0.221167	0.926443	United Kingdom	

```
In [21]: df1=df[df["New Cluster"]==0]
df2=df[df["New Cluster"]==1]
df3=df[df["New Cluster"]==2]
plt.scatter(df1["UnitPrice"],df1["CustomerID"],color="r")
plt.scatter(df2["UnitPrice"],df2["CustomerID"],color="green")
plt.scatter(df3["UnitPrice"],df3["CustomerID"],color="blue")
plt.xlabel("UnitPrice")
plt.ylabel("CustomerID")
```

Out[21]: Text(0, 0.5, 'CustomerID')

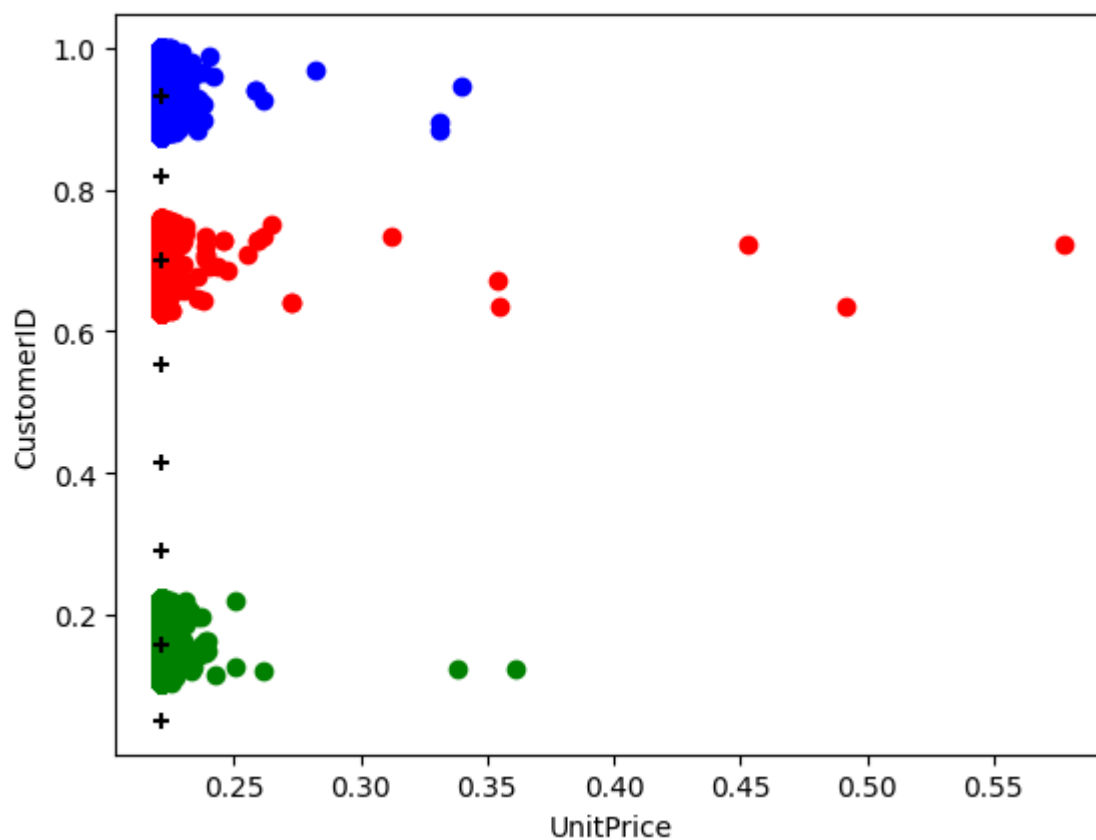


```
In [22]: km.cluster_centers_
```

Out[22]: array([[0.2211979 , 0.69959256],
 [0.2211822 , 0.15893953],
 [0.2211783 , 0.93299701],
 [0.22118451, 0.41407851],
 [0.22119899, 0.5523978],
 [0.22120352, 0.05056666],
 [0.22119949, 0.81774878],
 [0.22119073, 0.28944002]])

```
In [23]: df1=df[df["New Cluster"]==0]
df2=df[df["New Cluster"]==1]
df3=df[df["New Cluster"]==2]
plt.scatter(df1["UnitPrice"],df1["CustomerID"],color="red")
plt.scatter(df2["UnitPrice"],df2["CustomerID"],color="green")
plt.scatter(df3["UnitPrice"],df3["CustomerID"],color="blue")
plt.scatter(km.cluster_centers_[0],km.cluster_centers_[1],color="black",marker="x")
plt.xlabel("UnitPrice")
plt.ylabel("CustomerID")
```

Out[23]: Text(0, 0.5, 'CustomerID')



```
In [24]: k_rng=range(1,10)
sse=[]
for k in k_rng:
    km=KMeans(n_clusters=k)
    km.fit(df[["UnitPrice","CustomerID"]])
    sse.append(km.inertia_) #km.inertia_ will give you the value of sum of squares
print(sse)
plt.plot(k_rng,sse)
plt.xlabel("K")
plt.ylabel("Sum of Squared Error")
```



```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

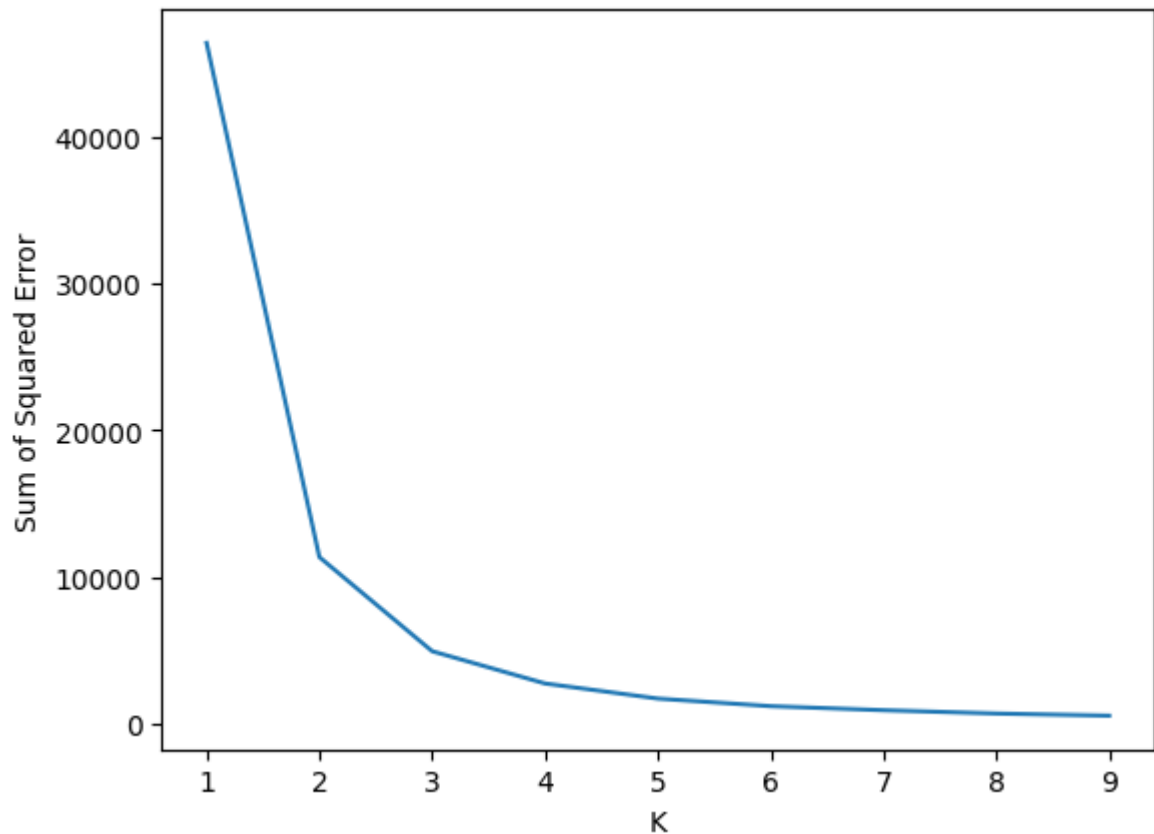
```
warnings.warn(
```

```
C:\Users\LENOVO\AppData\Local\Programs\Python\Python311\Lib\site-packages\sklearn\cluster\_kmeans.py:870: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

```
warnings.warn(
```

```
[46375.89020547866, 11337.110496294004, 4922.070144891326, 2724.5637818771397, 1696.5129440430824, 1179.5364277462713, 903.6402640978915, 677.8974589004893, 531.9668573302044]
```

Out[24]: Text(0, 0.5, 'Sum of Squared Error')



Conclusion: For the above dataset we use K-means Clustering and performed the grouping based on the given data. In the above dataset we will take unit price and customerid based on that we make the clusters. When the K-value is low error rate is more and the K-value is high error rate is very high. So, finally we can conclude the above dataset is bestfit for K-Means.

In []: