

# Car Price Prediction

Submitted by:

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### Introduction

The price of the new car in the industry is fixed by the manufacturer with some additional costs incurred by the Government in the form of taxes. So, customers buying a new car can be assured of the money they invest to be worthy. But, due to the Covid19 impact and increased prices of the new cars and the financial incapability of the customers to buy them, used car sales on a global increase. Therefore, there is an urgent need for a used car prediction system which effectively determines the worthiness of the car using variety of features. Existing system includes a process where seller decides a price randomly and buyer has no idea about the car and its value in the present day scenario. In fact, seller also has no idea about the car existing value or the price he should be selling the car at. To overcome this problem, we have developed a model which will be highly effective. Regression Algorithm are used because they provide us with continuos value as output and not a categorized value. Because of which it will be possible to predict the actual price of a car rather than price range of a car. User interface has also been developed which acquires input from any user and displays the price of a car according to the user's inputs

### **Problem Statement**

With the Covid19 impact in the market, we have seen lot of changes in the market. Now some cars in the demand hence making them costly and some are not in demand hence cheaper. One of the clients work with small traders, who sell used cars. With the change in market due to covid19 impact, The client is facing problems with the previous car price valuation. So they are looking for new machine learning models from new data

## **Objective**

The main objective of this project is to predict the car price.

### **EDA STEPS**

- 1. Importing Libraries
- 2. Loading the dataset
- 3. Checking the missing value
- 4. Checking the d-type of the dataset
- 5. Checking the information of the dataset
- 6. Checking the distribution of the categorical variable

## 1.Importing Libraries

```
import numpy as np#for Data Analysis
import pandas as pd#for scientific computataion
import matplotlib.pyplot as plt#for Data Visualization
import seaborn as sns#for Data Visualization
```

## 2.Loading the dataset

```
df=pd.read_csv(r'F:\ucar2.csv')
```

## 3. Checking the missing values

```
df.isnull().sum()

Brand 0
fueltype 0
mileage 0
model 0
price 0
transmission 0
variant 0
year 0
dtype: int64
```

# 4. Checking the d-types of the dataset

```
df.dtypes
Brand
               object
               object
fueltype
mileage
               int64
              object
model
price
               int64
transmission
              object
variant
             object
year
                int64
dtype: object
```

### 5. Checking the information of the dataset

```
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 199 entries, 0 to 198
Data columns (total 8 columns):
                Non-Null Count Dtype
# Column
   Brand
                 199 non-null object
1
    fueltype
                 199 non-null
                              object
   mileage
 2
                 199 non-null
                               int64
   model
                 199 non-null
                               object
   price
                 199 non-null
                              object
   transmission 199 non-null
   variant 199 non-null
                               object
   year
                199 non-null
dtypes: int64(3), object(5)
memory usage: 12.6+ KB
```

### 6.checking the columns

# 7. Checking the distribution of the categorical variables

### Checking the value count of fuel type

```
df.fueltype.value_counts()

Diesel 72
0 71
Petrol 54
CNG & Hybrids 2
Name: fueltype, dtype: int64
```

# Checking the value count of transmission

```
df.transmission.value_counts()

0 106
Manual 70
Automatic 23
Name: transmission, dtype: int64
```

# Checking the value count of brand

NO rating	71	
Maruti Suzuki	29	
Hyundai	27	
Mahindra	8	
Ford	8	
BMW	8	
Toyota	8	
Volkswagen	6	
Mercedes-Benz	6	
Tata	5	
Renault	5	
Honda	5	
Audi	3	
Chevrolet	2	
Fiat	2	
Land Rover	2	
Kia	1	
Nissan	1	
Mitsubishi	1	
Skoda	1	
Name: Brand, dt	ype:	int64

# Checking the value count of model

### **EDA STEPS**

# 1. Checking the missing values

```
#1. Checking the Missing Values
missing_value=[feature for feature in df.columns if df[feature].isnull().sum()>1]
missing_value
[]
```

## 2.checking for numerical columns

```
#Checking the number of numerical features
numerical_feature=[feature for feature in df.columns if df[feature].dtypes!="0"]
df[numerical_feature]
     mileage
               price year
      70500 2650000 2015
          0 2295000 2018
  1
             530000 2016
  3
              32000 2013
      30808
             140999 2014
             500000 2011
194
195
             345000 2013
             625000 2018
197
             410000 4036
             420000 2014
198
199 rows × 3 columns
```

```
print('Number of numerical variables', len(numerical_feature))
```

Number of numerical variables 3

## 3.checking for the distribution of numerical variables

```
#Checking the number of numerical features
numerical_feature=[feature for feature in df.columns if df[feature].dtypes!="0"]
```

### df[numerical\_feature]

	mileage	price	year
0	70500	2650000	2015
1	0	2295000	2018
2	0	530000	2016
3	0	32000	2013
4	30808	140999	2014
194	0	500000	2011
195	0	345000	2013
196	0	625000	2018
197	0	410000	4036
198	0	420000	2014

199 rows × 3 columns

```
print('Number of numerical variables', len(numerical_feature))
```

Number of numerical variables 3

```
#checking the number of unique values present in numerical column
print("Number of unique values in numeric column:", df['price'].nunique())
print("The unique value in the numerical column: \n",df['price'].unique())
```

```
Number of unique values in numeric column: 154
The unique value in the numerical column:
[ 2650000 2295000
                     530000
                               32000
                                       140999
                                                 400000
                                                          355000
                                                                   640000
  1845000 1025000
                     599000
                              199999
                                       225000
                                                265000
                                                         499599
                                                                  285000
  250000
           841000
                     300000
                              275000
                                       860000
                                               3450000
                                                         560000
                                                                 1021000
  1735000
          2241000
                     824000
                              800000
                                       361000
                                                710000
                                                        1600000
                                                                  396000
  1075000
          4650000
                     590000
                              484000
                                       385000
                                                675000
                                                        5200000
  470000
            40000
                    1530000
                              145000
                                       535000
                                               1300000
                                                        1100000
                                                                   780000
   450000
          1750000
                     199000
                              980000
                                      3700000
                                               1900000
                                                         245000
                                                                  750000
   120000
            550000
                     375000
                             1350000
                                      1709999
                                                161000
                                                         420000
                                                                   990000
   545000
            525000
                     820000
                              730000
                                       350000
                                                865000
                                                         340000
   561000
            35000
                     415000
                              380000
                                        95000
                                                660000
                                                         655555
                                                                   575000
   490000
            570000
                     440000
                              495000
                                      1650000
                                               1397000
                                                         251000
   125000
          1050000
                     625000 26510297
                                       210000
                                                200000
                                                         465000
                                                                   425000
   320000
          4900000
                     155000
                            2250000
                                        68000
                                                240000
                                                         430000
   975000
            370000
                     485000
                             2992000
                                        82000
                                               1625000
                                                         540000
                                                                   94000
   160000
          2775000
                     220000
                              230000 14771998
                                                175000
                                                         195000
                                                                 1890000
                    5500000
   850000
           235000
                              585000
                                       295000
                                                345000
                                                         581000
                                                                  140000
   655000
          2372000
                              650000
                                       79000
                                              1256000
                                                         100000
    60002
          1085000
                    1250000
                              565000
                                       799733
                                                139999
                                                        1175000
                                                                   99000
   725000
                              855000 1270000
                                                711000
           410000]
   500000
```

# 4. Checking for categorical variables

```
#checking the categorical feature
discrete_feature=[feature for feature in df.columns if feature not in numerical_feature]
```

#### df[discrete\_feature]

	Brand	fueltype	model	transmission	variant
0	Audi	Diesel	A4	Automatic	35 TDI Premium + Sunroof
1	Audi	Diesel	A6	0	0
2	Audi	Diesel	Q3	0	0
3	BMW	Diesel	3 Series	0	2.5 GX (Diesel) 8 Seater BS IV
4	BMW	Diesel	3 Series	Manual	2.5 GX (Diesel) 8 Seater
194	Volkswagen	Diesel	Vento	0	0
195	Volkswagen	Diesel	Vento	0	V
196	Volkswagen	Petrol	Ameo	0	2002-2013 SLE BS IV
197	Volkswagen	Petrol	Polo	0	0
198	Volkswagen	Petrol	Polo	0	Others

199 rows × 5 columns

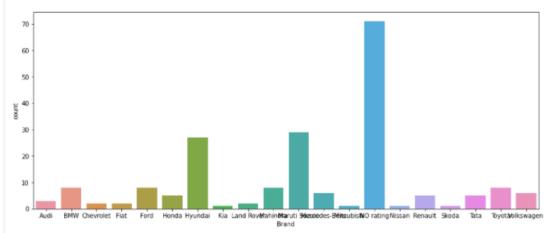
```
print("Count of discrete columns:", len(discrete_feature))
```

Count of discrete columns: 5

## 5. Types of categorical variables

```
plt.figure(figsize=(15,6))
  print(df['Brand'].value_counts())
print("-"*70)
 sns.countplot(df['Brand'].sort_values())
  NO rating
  Maruti Suzuki
                   29
  Hyundai
                   27
  Mahindra
                    8
  Ford
  BMW
  Toyota
  Volkswagen
  Mercedes-Benz
  Tata
  Renault
  Honda
  Audi
  Chevrolet
  Fiat
  Land Rover
  Kia
  Nissan
  Mitsubishi
  Skoda
  Name: Brand, dtype: int64
```

#### <AxesSubplot:xlabel='Brand', ylabel='count'>



```
plt.figure(figsize=(15,6))
print(df['fueltype'].value_counts())
print("-"*70)
sns.countplot(df['fueltype'].sort_values())
```

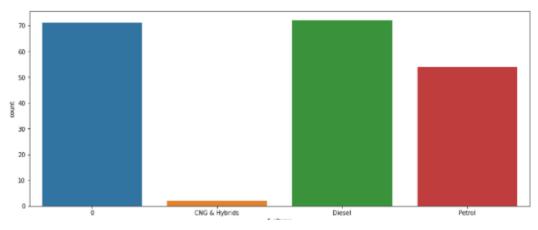
Diesel 72 0 71 Petrol 54 CNG & Hybrids 2 Name: fueltype, dtype: int64

Name: fueltype, dtype: int64

c:\users\admin\appdata\local\programs\python\python37\lib\site-packages\seaborn\\_decorators.py:43: FutureWarning: Pass the foll owing variable as a keyword arg: x. From version 0.12, the only valid positional argument will be `data`, and passing other arg uments without an explicit keyword will result in an error or misinterpretation.

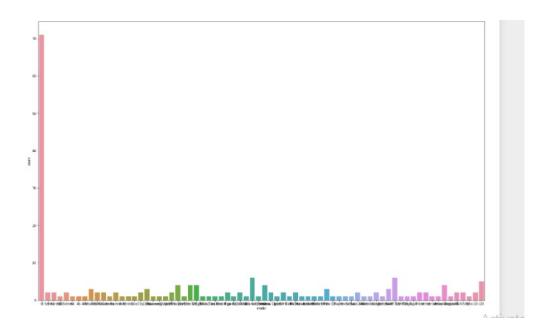
FutureWarning

<AxesSubplot:xlabel='fueltype', ylabel='count'>



```
plt.figure(figsize=(25,16))
print(df['model'].value_counts())
print("-"*70)
sns.countplot(df['model'].sort_values())
```

```
0 71
Grand i10 6
Swift Dzire 6
i20 5
Innova 4
...
Q3 1
Bolt 1
Venue 1
Tigor 1
Rapid 1
Name: model, Length: 72, dtype: int64
```



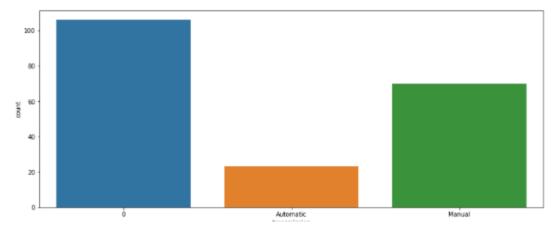
```
plt.figure(figsize=(15,6))
print(df['transmission'].value_counts())
print("-"*70)
sns.countplot(df['transmission'].sort_values())
```

0 106 Manual 70 Automatic 23

Name: transmission, dtype: int64

c:\users\admin\appdata\local\programs\python\python37\lib\site-packages\seaborn\\_decorators.py:43: FutureWarning: Pass the foll owing variable as a keyword arg: x. From version 0.12, the only valid positional argument will be `data`, and passing other arg uments without an explicit keyword will result in an error or misinterpretation.
FutureWarning

<AxesSubplot:xlabel='transmission', ylabel='count'>



# Algorithm used:-

- 1.Linear Regression
- 2.Lasso Regression
- 3. Random Forest Regression
- 4. Decision Tree Regression
- 1.Linear Regression:-

```
# Loading linear regression model
lin_reg_model=LinearRegression()
```

```
lin_reg_model.fit(X_train,Y_train)
LinearRegression()
predicted_values=lin_reg_model.predict(X_train)
```

```
# R square error
error_score=metrics.r2_score(Y_train,predicted_values)
print("R square error:",error_score)
```

R square error: 0.1912408054332838

```
plt.scatter(Y_train,predicted_values,c='g')
plt.xlabel('Actual Price')
plt.ylabel('Predicted Price')
plt.title('Actual Price vs Predicted Price')
plt.show()
```



```
predict=lin_reg_model.predict(X_test)
```

```
predict
```

```
array([1337021.75443433, 838895.63765552, 351463.48434735,
       838925.4380242 , 1024953.59087808, 1025013.19161544,
      1024834.38940336, 122874.66082815, 1337021.75443433,
       838806.23654948,
                         75270.80665244,
                                           88388.94975967,
       655018.52077439, 1337021.75443433, 1265214.40123334,
       838925.4380242 , 1284791.54138327, 838836.03691816,
      1337021.75443433, 838687.03507476, 838925.4380242 ,
       899032.78165042, 838836.03691816, 1652775.38530487,
       475583.90173019, 892090.0135835, 401683.64187023,
       838985.03876156, 1024864.18977204, 1337021.75443433,
       839014.83913024, 599569.36223632, 1092799.66236881,
      1025013.19161544, 271630.77011906, 838895.63765552,
      1337021.75443433, 1024983.39124676, 1337021.75443433,
      1024744.98829732])
```

```
lasso_reg_model=Lasso()
lasso_reg_model.fit(X_train,Y_train)
```

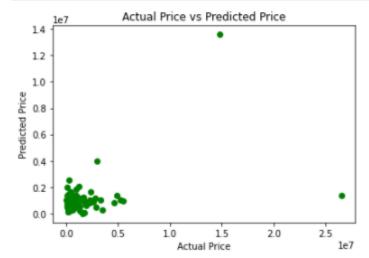
Lasso()

```
predicted_values1=lasso_reg_model.predict(X_train)
```

```
# R square error
error_score2=metrics.r2_score(Y_train,predicted_values1)
print("R square error:",error_score2)
```

R square error: 0.1912408054327901

```
plt.scatter(Y_train,predicted_values1,c='g')
plt.xlabel('Actual Price')
plt.ylabel('Predicted Price')
plt.title('Actual Price vs Predicted Price')
plt.show()
```



```
predicted values1
 array([ 9.81428692e+05, 4.95386213e+05, 1.33701937e+06, 1.33701937e+06,
         1.33701937e+06,
                         1.20521055e+06, 1.02492271e+06, 1.98045487e+06,
         9.01506598e+05,
                         8.98673826e+05, 1.24517160e+06, 1.02507171e+06,
         8.50887492e+05,
                          8.38896135e+05, 8.98971821e+05, 1.02471411e+06,
         6.67604327e+05,
                          8.39015333e+05, 6.01461777e+05, 8.38866336e+05,
         1.10717584e+06,
                          9.31028523e+05, 1.14480589e+06, 1.02495251e+06,
         1.02492271e+06,
                          6.14863829e+05, 6.02660608e+05, 1.33701937e+06,
         1.33701937e+06,
                         1.35914315e+07, 6.73791272e+05, 9.21549763e+05,
         2.52798385e+06, 4.31508137e+05, 8.38985533e+05, 1.33701937e+06,
         1.09291913e+06, 6.61518620e+05, 8.49619878e+05, 5.51301880e+05,
                          8.38836536e+05, 7.41575970e+05, 7.77468297e+05,
9.18880870e+05, 5.63112789e+05, 5.18214924e+05,
         7.68163280e+05,
         8.99061219e+05,
         4.19278385e+05, 1.33701937e+06, 1.02492271e+06, 1.02544848e+06, 8.41627669e+05, 1.48893399e+06, 8.38985533e+05, 8.38955734e+05,
         1.40907454e+06, 8.38657739e+05, 8.38866336e+05, 8.38955734e+05,
         1.33701937e+06,
                          1.33701937e+06, 1.15326119e+06, 8.89580925e+05,
         1.02510151e+06,
                          1.08938616e+06, 1.02495251e+06, 1.02510151e+06,
         4.11893086e+05,
                          7.53713365e+05, 1.02504191e+06, 8.38687539e+05,
         1.33701937e+06, 1.02504191e+06, 8.38925934e+05, 1.05533935e+06,
         1.13216846e+06,
                          6.81783481e+05, 8.38836536e+05, 3.61784010e+05,
         1.08499839e+06,
                          2.80785823e+05, 8.38776937e+05, 8.38866336e+05,
         5.53418239e+05, 1.61287588e+06, 1.06934300e+06, 5.51063484e+05,
                          8.38896135e+05, 3.95053448e+06, 8.38985533e+05,
         1.02504191e+06,
         8.38955734e+05,
                          5.97491546e+05, 1.84217781e+06, 8.38836536e+05,
                          1.02498231e+06, 1.12528846e+06, 1.67735428e+05,
         8.38866336e+05.
         9.82714141e+05, 1.02501211e+06, 8.38866336e+05, 8.38776937e+05,
         2.95670377e+05,
                          3.93633650e+05, 1.33701937e+06, 1.33701937e+06,
         8.38985533e+05, 1.33701937e+06, 1.63285640e+06, 7.37728947e+05, 9.05565344e+05, 1.08517719e+06, 1.08532741e+06, 1.02504191e+06,
         1.21686102e+06, 1.07860289e+06, 1.42299027e+06, 5.83321508e+04,
         1.08487920e+06, 1.02486311e+06, 1.02501211e+06, 1.33701937e+06,
         1.21471486e+06, 1.77933395e+05, 1.02495251e+06, 7.70995197e+05,
         5.03378423e+05,
                          3.51556244e+05, 8.39015333e+05, 8.31118607e+05,
         1.02507171e+06, 1.33701937e+06, 2.25707855e+05, 1.33701937e+06, 1.01782392e+06, 1.18158269e+05, 8.39045132e+05, 2.08841233e+06,
         8.38836536e+05,
                         1.33701937e+06, 1.33701937e+06, 8.65604297e+05,
        -7.11699534e+01, 1.25251697e+05, 1.02480351e+06, 8.38836536e+05,
         8.38955734e+05,
                         1.02507171e+06, 9.30852694e+05, 8.38836536e+05,
         1.33701937e+06, 1.31603408e+06, 1.02495251e+06, 2.49863280e+05,
         8.38866336e+05, 8.38955734e+05, 4.81978246e+05])
 # checking mean square error, RMSE
 print("Mean square error", mean_squared_error(Y_test, predict))
 print("RMSE",np.sqrt(mean_squared_error(Y_test,predict)))
 Mean square error 630378656171.4229
 RMSE 793963.8884555284
from sklearn.ensemble import RandomForestRegressor
from sklearn.metrics import mean_absolute_error, mean_squared_error,r2_score
from sklearn.model_selection import RandomizedSearchCV, train_test_split
# Implementing random forest regressor
#calling a object
rf=RandomForestRegressor()
#modeL fitting
rf.fit(X_train,Y_train)
#predicting the model
y_pred=rf.predict(X_test)
print("Train score",rf.score(X_train,Y_train))
```

Train score 0.26456305166898675

```
print("Mean square error",mean_squared_error(Y_test,y_pred))
print("RMSE",np.sqrt(mean_squared_error(Y_test,y_pred)))
Mean square error 962151488171.7551
RMSE 980893.2093616283
: # import the regressor
  from sklearn.tree import DecisionTreeRegressor
  # create a regressor object
  regressor = DecisionTreeRegressor()
  # fit the regressor with X and Y data
  regressor.fit(X,Y)
DecisionTreeRegressor()
: # predicting a new value
  y_pred = regressor.predict(X_test)
: # checking MSE and RMSE
  print("Mean square error",mean_squared_error(Y_test,y_pred))
  print("RMSE",np.sqrt(mean_squared_error(Y_test,y_pred)))
  Mean square error 306531212443.76025
  RMSE 553652.6098951943
```

- 1.N\_estimators: The number of decision trees being built in the forest. Default values in sklearn are 100. N\_estimators are mostly correlated to the size of data, to encapsulate the trends in the data, more number of DTs are needed.
- 2.Max\_depth: The maximum levels allowed in a decision tree. If set to nothing, The decision tree will keep on splitting until purity is reached
- 3.Max\_features: Maximum number of features used for a node split process. Types: sqrt, log2. If total features are n\_features then: sqrt(n\_features) or log2(n features) can be selected as max features for node splitting
- 4.Min\_samples\_split: This parameter decides the minimum number of samples required to split an internal node. Default value =2. The problem with such a small value is that the condition is checked on the terminal node. If the data points in the node exceed the value 2, then further splitting takes place. Whereas if a more lenient value like 6 is set, then the splitting will stop early and the decision tree wont overfit on the data.
- 5.Min\_sample\_leaf: This parameter sets the minimum number of data point requirements in a node of the decision tree. It affects the terminal node and basically helps in controlling the depth of the tree. If after a split the data points

in a node goes under the min\_sample\_leaf number, the split won't go through and will be stopped at the parent node.

```
#Randomizedsearchcv
  random_parameters={'n_estimators':[int(x) for x in np.linspace(100,400,num=12)],
                          'max_features':['auto','sqrt','log2'],
'max_depth':[int(x) for x in np.linspace(5,30,num=6)],
                          'min_samples_split':[2,5,10,15,100],
                          'min_samples_leaf':[1,2,5,10]}
random_rf=RandomizedSearchCV(estimator=rf,param_distributions=random_parameters,n_iter=10,scoring="neg_mean_squared_error",
                               cv=10,verbose=2,random_state=42,n_jobs=1)
random_rf.fit(X_train,Y_train)
random_rf.best_params_
{'n_estimators': 127,
  'min_samples_split': 100,
 'min_samples_leaf': 1,
  'max_features': 'auto',
 'max_depth': 10}
 pred_y=random_rf.predict(X_test)
 pred y
 array([1079134.07430144, 930250.55388736, 862257.59595561,
            930250.55388736, 963977.46522513, 963977.46522513, 953836.36085038, 919186.80626237, 1079134.07430144,
            920109.44951261, 868158.67801555, 910578.43190793, 915121.80142748, 1079134.07430144, 1074146.42621632,
            930250.55388736, 969041.11815618, 920109.44951261,
          1079134.07430144, 920109.44951261, 930250.55388736, 938858.9282418, 920109.44951261, 1084197.7272325, 1025735.04098425, 1014744.24122039, 899587.63214408, 938858.9282418, 953836.36085038, 1079134.07430144, 938858.9282418, 925262.90580223, 899497.82878551, 963077.4652351, 965067.728288
            963977.46522513, 865860.7208063 , 930250.55388736,
1079134.07430144, 963977.46522513, 1079134.07430144,
           1079134.07430144,
            953836.36085038])
 print("Mean square error",mean_squared_error(Y_test,pred_y))
 print("RMSE",np.sqrt(mean_squared_error(Y_test,pred_y)))
 Mean square error 549386585946.4761
 RMSE 741206.1696629866
```

max\_features: int, float, string or None, optional (default=None)

"max\_leaf\_nodes":[None,10,20,30,40,50,60,70,80,90] }

from sklearn.model\_selection import GridSearchCV

The number of features to consider when looking for the best split:

If int, then consider max features features at each split.

If float, then max\_features is a fraction and int(max\_features \* n\_features) features are considered at each split.

If "auto", then max features=sqrt(n features).

If "sqrt", then max\_features=sqrt(n\_features).

If "log2", then max\_features=log2(n\_features).

If None, then max features=n features.

splitter: string, optional (default="best")

The strategy used to choose the split at each node. Supported strategies are "best" to choose the best split and "random" to choose the best random split.

max depth: int or None, optional (default=None)

The maximum depth of the tree. If None, then nodes are expanded until all leaves are pure or until all leaves contain less than min\_samples\_split samples.

min samples split: int, float, optional (default=2)

The minimum number of samples required to split an internal node:

If int, then consider min\_samples\_split as the minimum number.

If float, then min\_samples\_split is a fraction and ceil(min\_samples\_split \* n\_samples) are the minimum number of samples for each split.

min\_samples\_leaf: int, float, optional (default=1)

The minimum number of samples required to be at a leaf node. A split point at any depth will only be considered if it leaves at least min\_samples\_leaf training samples in each of the left and right branches. This may have the effect of smoothing the model, especially in regression.

If int, then consider min\_samples\_leaf as the minimum number.

If float, then min\_samples\_leaf is a fraction and ceil(min\_samples\_leaf \* n samples) are the minimum number of samples for each node.

```
tuning_model=GridSearchCV(regressor,param_grid=parameters,scoring='neg_mean_squared_error',cv=3,verbose=2
regressor.fit(X_train,Y_train)
DecisionTreeRegressor()
regressor.score(X_train,Y_train)
0.30034695214732665
tuned_pred=regressor.predict(X_test)
tuned_pred
array([1959752.47368421, 475000. , 140999.
           [1959752.47368421, 475000. , 140999. , 340000. , 717500. , 1548000. , 1100000. , 841577.66666667, 1959752.47368421, 670500. , 161000. , 1750000. , 1350000. , 1959752.47368421, 285000. , 340000. , 565000. , 366500. , 366500. , 1959752.47368421, 125000. , 340000. , 1709999. , 366500. , 230000. , 1709999. , 366500. , 230000. , 100000. , 1100000. , 550000. , 1117750. , 380000. , 1959752.47368421, 1197500. , 565000. , 375000. , 1959752.47368421, 1959752.47368421, 215000. , 1959752.47368421, 560000. ])
print("Mean square error", mean_squared_error(Y_test, tuned_pred))
print("RMSE",np.sqrt(mean_squared_error(Y_test,tuned_pred)))
Mean square error 989538414315.5891
```

RMSE 994755.4545291968

# Conclusion

The best fit model is Random Forest which has less mean Squared error future scope:- here we have only less features and the large amount of data is not available so the accuracy is low