

# EXECUTIVE SUMMARY DASHBOARD

Product Performance

Customer Analysis

Trends & Geography

## MONTHLY REVENUE TEND



## TOTAL REVENUE

2,25,803K

## TOTAL TRANSACTIONS

24

## AVERAGE ORDER VALUE

362K

## TOTAL PROFIT MARGIN %

57,484K

## SALES BY STATE

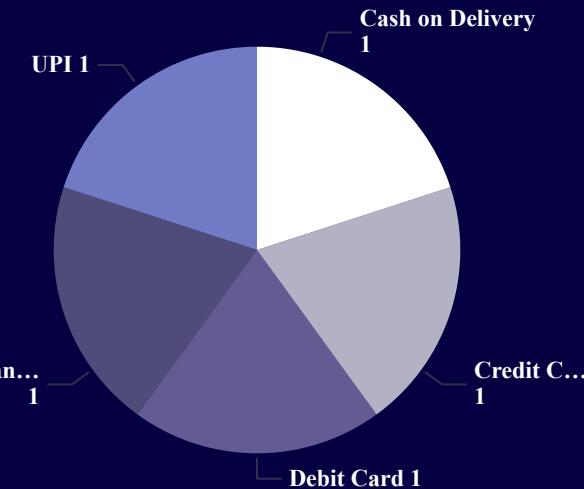
Total Revenue ● High Revenue ● Low revenue



## TOP 5 CATEGORIES BY REVENUE

Electronics	147245K
Sports	23626K
Home & Kitchen	19384K
Beauty	17737K
Clothing	12207K
Books	5604K

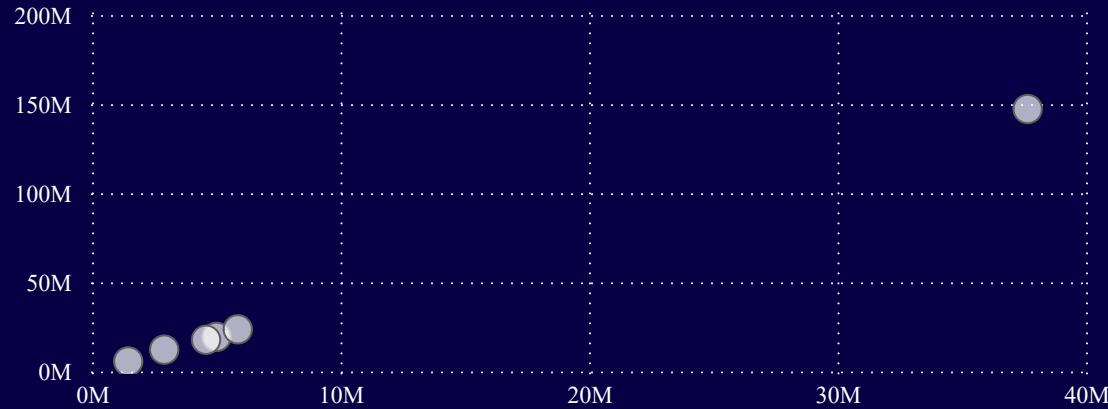
## Payment Method Distribution





# PRODUCT PERFORMANCE

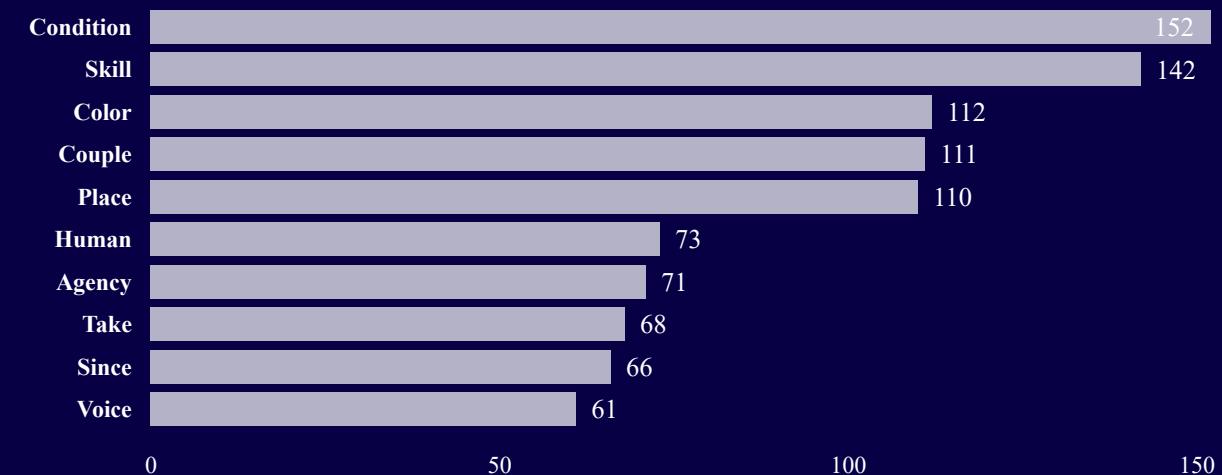
## PRICE VS PROFIT ANALYSIS



## CATEGORIES AND SUB CATEGORIES



## TOP 10 PRODUCTS



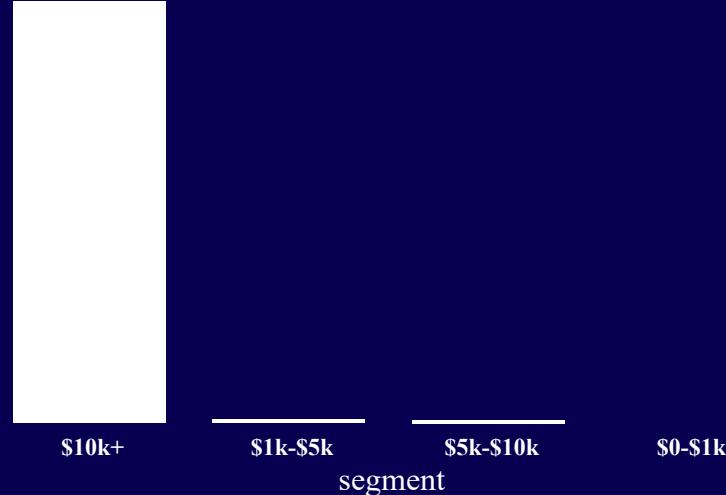
## PRODUCTS METRICS TABLE

category	Sum of profit_margin	Sum of revenue	Count of units_sold	Sum of total_profit
Electronics	2,227.87	14,72,44,841.42	86	3,76,52,706.5
Books	2,198.49	56,04,286.99	85	14,58,304.3
Sports	2,083.48	2,36,26,371.39	85	58,66,377.5
Beauty	2,090.06	1,77,36,650.36	82	45,89,916.7
Clothing	1,811.81	1,22,07,254.84	77	29,06,119.1
Home & Kitchen	1,674.09	1,90,17,861.51	65	49,12,390.8



## CUSTOMER ANALYTICS

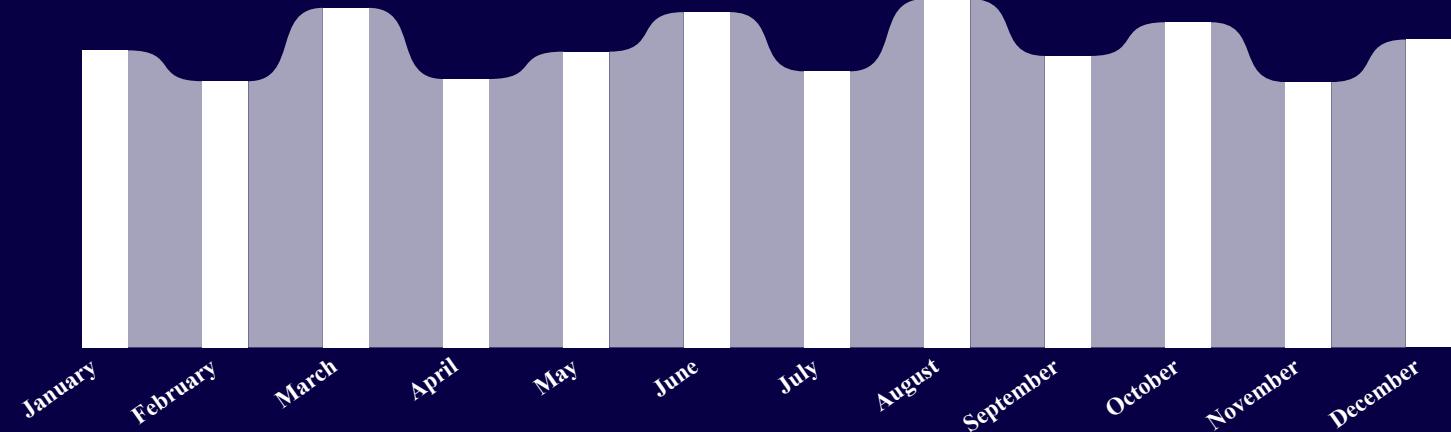
### CUSTOMER SEGMENTS



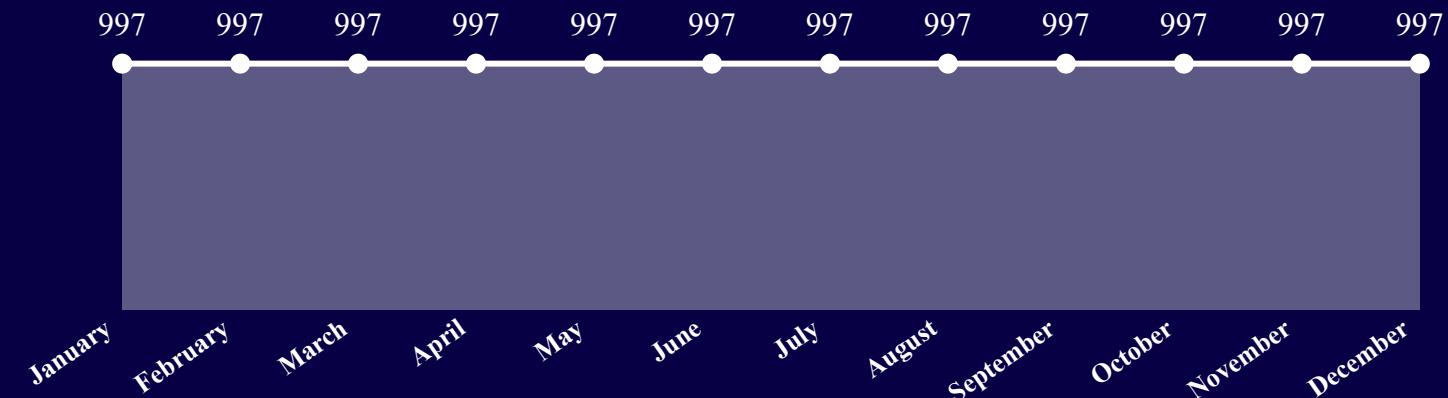
### TOP 10 CUSTOMERS

segment	Sum of total_customers	Average of avg_transaction_value	Sum of total_revenue
\$0-\$1k	997	22,58,03,303.41	22,58,03,303.41
\$1k-\$5k	997	3,466.19	22,58,03,303.41
\$5k-\$10k	997	7,185.45	22,58,03,303.41
\$10k+	997	2,29,862.81	22,58,03,303.41

## CUSTOMER PURCHASE PATTERNS



## CUSTOMER ACQUISITION





# TRENDS AND GEOGRAPHY

⚠ This visual type is being retired soon. Contact your admin to upgrade.

## STATE WISE REVENUE

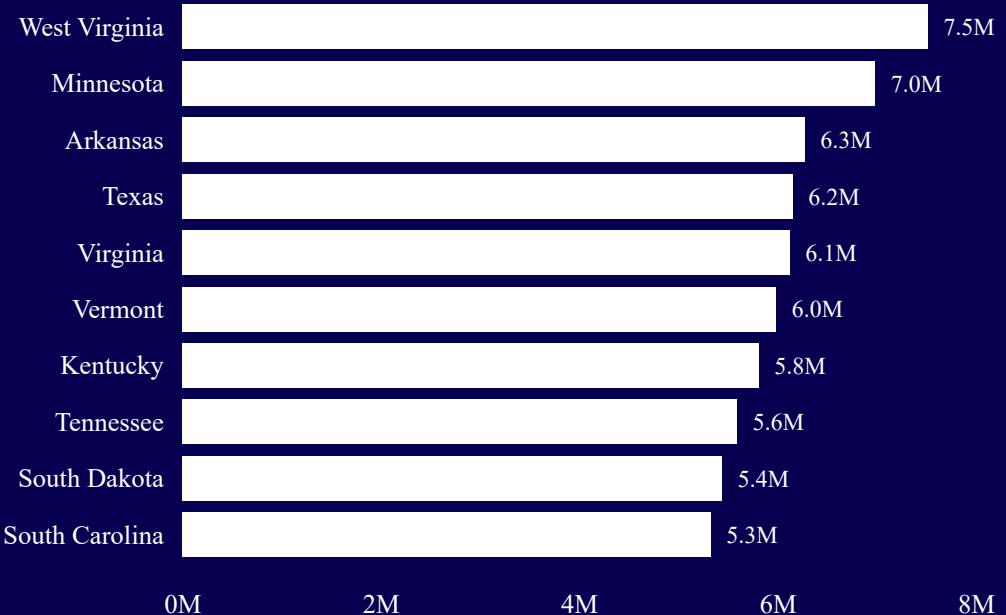
REVENUE ● High Revenue ● Low revenue



## CATEGORY REVENUE TREND



## TOP 10 STATES



## DAY OF WEEK ANALYSIS

