

Harsh Kotiwale

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EDUCATION

- **VIT Bhopal University, Bhopal, Madhya Pradesh**
Bachelor of Technology in Computer Science & Engineering
CGPA: 7.9 August 2021 – June 2025
- **JSPM Group of Institutions, Latur**
Higher Secondary Certificate (HSC)
Percentage: 82% 2021
- **Podar International School, Latur**
Secondary School Certificate (SSC)
Percentage: 86% 2019

SKILLS

- **Business Development:** Market Research, Lead Generation, Client Relationship Management
- **Sales Marketing:** B2B Sales, Negotiation, Brand Positioning, Social Media Marketing
- **Strategy:** Competitive Analysis, Growth Strategies, Partnership Development
- **Data Analytics:** CRM (Salesforce, HubSpot), Google Analytics, Excel, Data-Driven Decision Making
- **Soft Skills:** Communication, Public Speaking, Team Collaboration, Leadership

WORK EXPERIENCE

- **Web Development Intern** LearnFlow — Nov 2023 – Dec 2023
 - Developed responsive web applications using HTML, CSS, and JavaScript.
 - Implemented interactive UI components with React.js and optimized user experience.
 - Gained hands-on experience in full-stack development and version control with Git.
- **Python Developer Intern** Algofed Technologies — Nov 2024 – Jan 2025
 - Developed and optimized machine learning models for data-driven applications.
 - Worked with Python frameworks like TensorFlow and OpenCV for AI solutions.
 - Implemented and maintained backend APIs to support data processing tasks.

PROJECTS

- **Smart Vision QC** 2024
 - Built an AI-driven quality control system using deep learning and computer vision.
 - Deployed microservices using Docker and Kubernetes for scalable architecture.
 - Implemented a React.js dashboard for monitoring real-time product inspections.
- **Multiple Disease Prediction System** 2024
 - Developed a machine learning model to predict diseases with high accuracy.
 - Designed a scalable backend using Flask and integrated AWS Lambda for serverless execution.
 - Deployed on AWS using EC2 and S3 for efficient cloud storage and computation.

ACHIEVEMENTS & LEADERSHIP

- Selected for GRID 6.0 Hackathon, developing AI-driven quality control solutions.
- Finalist in Graph-E-Thon, showcasing data visualization and graph-based solutions.
- Led marketing and outreach as **Community Manager** at DevCode, growing the community to 500+ members.

OTHER INFORMATION

- **Languages:** English (Professional), Hindi, Marathi (Native)
- **Hobbies:** Cinematography, Photography, Traveling and listening music