

Harsh Kotiwale

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EDUCATION

- **VIT Bhopal University, Bhopal, Madhya Pradesh**
Bachelor of Technology in Computer Science & Engineering
CGPA: 7.9 August 2021 – June 2025
- **JSPM Group of Institutions, Latur**
Higher Secondary Certificate (HSC)
Percentage: 82% 2021
- **Podar International School, Latur**
Secondary School Certificate (SSC)
Percentage: 86% 2019

SKILLS

- **Business Development:** Market Research, Lead Generation, Client Relationship Management
- **Sales & Marketing:** B2B Sales, Negotiation, Brand Positioning, Social Media Marketing
- **Strategy:** Competitive Analysis, Growth Strategies, Partnership Development
- **Data & Analytics:** CRM (Salesforce, HubSpot), Google Analytics, Excel, Data-Driven Decision Making
- **Project Management:** Agile & Scrum, Stakeholder Management, Risk Assessment, Project Planning, Workflow Optimization
- **Soft Skills:** Communication, Public Speaking, Team Collaboration, Leadership

WORK EXPERIENCE

Community Manager *DevCode Community — Nov 2024 – Present*

- Led community engagement initiatives, fostering collaboration among developers.
- Organized technical events, workshops, and hackathons to enhance learning.
- Managed social media presence and content to boost community outreach.

Photographer and Content Creator *Insights Cub — Nov 2023 – Jan 2024*

- Captured high-quality images for events, marketing, and social media content.
- Edited and enhanced photos using industry-standard tools to maintain brand aesthetics.
- Collaborated with the creative team to deliver visually appealing storytelling.

PROJECTS

Smart Vision QC 2024

- Developed a system to improve quality control in product inspections.
- Set up a structure to make it scalable and efficient for real-world use.
- Designed a user-friendly dashboard to track inspections in real-time.

Multiple Disease Prediction System 2024

- Created a tool to help predict diseases using data analysis.
- Developed a structured backend to ensure smooth functionality.
- Deployed the project on the cloud for easy access and storage.

ACHIEVEMENTS & LEADERSHIP

- Selected for GRID 6.0 Hackathon, developing AI-driven quality control solutions.
- Finalist in Graph-E-Thon, showcasing data visualization and graph-based solutions.
- Led marketing and outreach as **Community Manager** at DevCode, growing the community to 500+ members.

OTHER INFORMATION

- **Languages:** English (Professional), Hindi, Marathi (Native)
- **Hobbies:** Cinematography, Photography, Traveling and listening music